



CITY OF

Richmond CALIFORNIA

Request for Proposal

Automated Audio and/or Text Notification Service

Release Date: November 18, 2021

Deadline for Submittal: December 9, 2021, 5:00PM

Contact: Eric Tam, Technology Supervisor

Email: etam@richmondpd.net

INTRODUCTION

The City of Richmond's Police Department is currently using SPIDR-Tech services for automated notification and satisfaction survey feedback collection. The 5-year agreement with SPIDR-Tech is up and prior to renewing the agreement with SPIDR-Tech, the Police Department would like to solicit proposals from vendors to ensure we are getting the best value for the services provided.

This request for proposal (RFP) describes the project, the required scope of services, the consultant selection process, and the minimum information that must be included in the proposal. Failure to submit information in accordance with the RFP requirements and procedures may be cause for disqualification. The anticipated term of this contract will be for a period of three (2) years and an option to renew for (3) three more years by means of a mutual agreement of both parties.

Vendors are required to read and understand all information contained within this entire Proposal package. By responding to this RFP, the vendor agrees to read and understand these documents.

PROJECT BACKGROUND / DESCRIPTION

The City of Richmond Police Department is seeking proposals from qualified professionals to integrate dialing and notification services with the Department's Mark43 Computer Aided Dispatch (CAD) and Records Management System (RMS) to provide citizens with calls for service update, and/or additional information with helpful tips, additional contact information, and/or customer feedback collection.

Vendor staff may have access to confidential and sensitive data files and shall/will be subject to a Department of Justice and Criminal History background check. Failure to pass the background check shall exclude any employees of the vendor from access to confidential and sensitive files. All employees of vendor who will participate at the level described above in the project will be required to provide a valid issued driver's license or equivalent photo identification before they will be permitted to begin work on the project.

Respondent software solution should be web based and Software as a Service (SaaS) in full compliant with California Law Enforcement Telecommunications System (CLETS) CJIS requirements. (Please see oag.ca.gov for latest updates)

PROPOSAL FORMAT GUIDELINES

The proposal should be concise, well organized, and demonstrate the proposer's qualifications and experience applicable to the Project.

Each proposal will adhere to the following order and content of sections. Proposal should be straightforward, concise and provide "layman" explanations of technical terms that are used. Emphasis should be concentrated on conforming to the RFP instructions, responding to the RFP requirements, and on providing a complete and clear description of the offer. Proposals, which appear unrealistic in the terms of technical commitments, lack of technical competence or are indicative of failure to comprehend the complexity

and risk of this contract, may be rejected. The following proposal sections are to be included in the Vendor's response:

A. Vendor Cover Letter

A cover letter should summarize key elements of the proposal and shall:

- Confirm that all elements of this RFP have been reviewed and understood.
- Include a statement of intent to perform the services as outlined.
- Express company's willingness to enter into an agreement under the terms and conditions prescribed by this RFP, insurance requirements (Attachment A) and in the sample Service Agreement (Attachment B).
- Stipulate that the proposal price will be valid for the duration of the contract.
- Identify a single person for contact during the RFP review process; and
- Cover letter shall be signed by an authorized official of the company.

B. Background and Project Summary Section

Proposer must have the qualifications and skills necessary to perform the services described in this RFP in a competent and professional manner without the advice or direction from the Police Department. The Respondent warrants that all services and solutions provided meets or exceeds the CJIS Requirements.

C. Scope of Services

Proposer solution must have the ability to provide some or all the following services:

- a. Integrate its platform with Mark43 CAD and Mark 43 RMS (vendor will be responsible for the contract requirements between the parties).
- b. One-to-One Caller automated response either via text or audio at preset time.
- c. One-to-Many Caller automated response either via text or audio at present time.
- d. Configure real-time or near real time notifications.
- e. Customizable messaging for the automated response.
- f. Ability to customize automated response based on the type of Calls for Service.
- g. Mutli-language message response.
- h. SaaS model (provide security document detailing location of equipment, type of encryption, and data storage facility).
- i. Company must be headquartered in the United States.
- j. No offshore developer allowed.
- k. No offshore technical support services allowed.

D. Cost Information

Provide a comprehensive fee schedule for all the services the Respondent will provide to the Police Department. All cost and pricing data, including documents showing indirect costs and direct labor rates should be included in the proposal. Proposers must not include any information regarding their detailed cost estimates in the envelope containing their written proposal.

Proposers will be paid at the same rates set forth in their cost proposal unless further negotiated in writing and agreed to by the Police Department.

E. Contractor Assignment of Sub-Contract

The resulting contract shall not be assigned, transferred, or sublet, in whole or in part, without the prior written approval of the Police Department. If Offerors intend to subcontract any portion of the resulting contract, they must describe their process for selecting such subcontractor(s) and the quality control measures that the Offeror will employ to ensure that any subcontractor complies with the provisions of Offeror's contract with the Department.

F. Exceptions to this Request for Proposals

The proposer shall state whether it takes exception(s) to this RFP, including but not limited to the City of Richmond's Standard Services Agreement – RFP (Attachment 1). If the proposer does take exception(s) to any portion of the RFP or contract, the specific portion to which exception(s) is taken must be identified by section number and explained. Requests for changes or additions to sections of City of Richmond's Standard Services Agreement must be shown by requesting deletion of specific words and/or by providing new requested contract language. Requests for complete replacement of the City of Richmond's Standard Services Agreement for another contract will not be granted. Failure to make exceptions to the RFP or Standard Services Agreement within the proposal will be deemed a waiver of any objection. Exceptions will be considered during the proposal evaluation process.

G. Statement of Impartiality and Disclosure

This proposal shall include a statement declaring that the proposer's and sub-consultants are not currently, and will not, during the performance of these services, participate in any other similar work involving a third-party with interests currently in conflict or likely to conflict with City of Richmond's interests. Additionally, proposer is required to disclose any pending or active investigations or litigation that may affect the reputation or ability of the proposer to carry out the Project.

H. Sanctuary City Contracting and Investment Ordinance 12-18NS_2018, and Resolution 86-21 (Disclosure Statement of Limited Liability Companies Form

The City of Richmond's Sanctuary Contracting Ordinance certification requires the City to refrain from doing business with vendors who provide Data Broker or Extreme Vetting services to the U.S. Immigration and Customs Enforcement Division of the United States Department of Homeland Security ("ICE"). In addition, City of Richmond Resolution 86-21 requires disclosure of beneficial and responsible owners of Limited Liabilities Corporation (LLC).

PROCESS FOR SUBMITTING PROPOSALS

Questions Concerning Request for Proposals

Please do not contact staff directly regarding this Proposal will not be answered. All questions will be answered promptly and must be submitted via the electronic BidsOnline system on the Q&A tab no later than December 3, 2021, 5:00pm PST. If the City finds it necessary to issue an addendum, prospective Offerors will receive e-mail notification of addendum. It is the proposer's responsibility to periodically check the BidsOnline website [www.ci.richmond.ca.us/ bids](http://www.ci.richmond.ca.us/bids) for any possible Addenda to the RFP that may have been posted.

Any party submitting a proposal shall not contact or lobby any City Council member, City officials, employee (except those specified for contact) or agent regarding the RFP. Any party attempting to influence or circumvent the RFP, bid submittal, and review process may have their proposal rejected for violating this provision of the RFP.

Interested parties may download copies of the above-mentioned proposal by visiting the City's web site, to download RFP, new vendors will be required to register. Once the vendor downloads any documents relative to a solicitation, that vendor's name will appear on the Prospective Bidders list for that project and will receive any addenda or notifications relating to the RFP.

Submission of Proposals

Please submit your proposal via the City of Richmond's BidsOnline system. Proposals submitted by facsimile or e-mail are not acceptable and will not be considered.

The proposal and any required certifications shall be signed by an individual or individuals authorized to execute legal documents on behalf of the proposer.

Proposer is responsible for submitting its entire proposal package with all required submittal documents and any modifications or revisions, to reach the City of Richmond's office as designated in the RFP by the time specified below. Any proposal, modification, or revision received by the City of Richmond after the exact time specified for receipt of proposals is "late" and will not be considered.

The City of Richmond reserves the right to waive inconsequential irregularities.

GENERAL GUIDELINES

This RFP does not commit the City of Richmond to award a contract, to defray any costs incurred in the preparation of a proposal pursuant to this RFP, or to procure or contract for work. The City of Richmond may reject a proposal without providing the reason(s) underlying the declination. A failure to award a contract to the proposer with the lowest cost proposal shall not constitute a valid cause of action against the City of Richmond. The City shall not be responsible for work done, even in good faith, prior to final approval of the proposed contract. The City may investigate the qualifications of any respondent under consideration, require confirmation of information furnished by the respondent, and require additional evidence or qualifications to perform the Services described in this RFP.

The City reserves the right to:

1. Reject any or all proposals.
2. Issue subsequent Requests for Proposal.
3. Postpone opening for its own convenience.
4. Remedy technical errors in the Request for Proposal process.
5. Negotiate with any, all, or none of the Respondents.
6. Solicit best and final offers from all or some of the Respondents.
7. Select one or more Respondents.
8. Accept other than the lowest proposed fees.
9. Waive informalities and irregularities in proposals.

Public Records

All proposals submitted in response to this RFP become the property of the City of Richmond and public records and, as such, may be subject to public review. Documents protected by law from public disclosure will not be disclosed by the City of Richmond if clearly marked with the word "confidential" on each applicable page. Trade secrets may be marked as confidential only to the extent they meet the requirements of California Government Code section 6254.7. Only information claimed to be a trade secret at the time of submittal to the City of Richmond and marked as "confidential" will be treated as a trade secret.

Insurance Requirements

The City of Richmond requires consultants doing business with it to obtain insurance, as shown in RFP Attachment 2. The required insurance certificates must comply with all requirements of the standards as shown and must be provided within fifteen (15) days of issuance of the Notice of Intent to Award and prior to the commencement of any work on the Project.

Business Licenses

The successful Contractor and all subcontractors used in the work will be required to hold or to obtain a City of Richmond business license for which the fee will not be waived.

Compliance with City Ordinances

The contractor and all subcontractors shall comply with the City of Richmond Nondiscrimination Clauses in City Contracts Ordinance ([Richmond Municipal Code \(RMC\) Chapter 2.28](#)), Business Opportunity Ordinance ([RMC Chapter 2.50](#)), Local Employment Program Ordinance ([RMC Chapter 2.56](#)), Living Wage Ordinance ([RMC Chapter 2.60](#)) and Ordinance Banning the Requirement to Provide Information of Prior Criminal Convictions on all Employment Applications ("Ban the Box") ([RMC Chapter 2.65](#)), which are incorporated into the Contract Documents by this reference.

Collusion

By submitting a proposal, each respondent represents and warrants that its proposal is genuine and not false or collusive or made in the interest of, or on behalf of any person not named therein; that the respondent has not directly or indirectly induced or solicited any other person to submit a false proposal, or any other person to refrain from submitting a proposal; and that the respondent has not, in any manner, sought collusion to secure any improper advantage over any other person submitting a proposal.

Withdrawal of Proposals

A respondent may withdraw their proposal before the expiration of the time for submission of proposals by delivering to the Finance Department a written request for withdrawal signed by, or on behalf of, the respondent.

Ownership of Documents

All reports, studies, information, data, statistics, forms, designs, plans, procedures, systems, and any other materials produced for the Project shall be the sole and exclusive property of the City. No such materials or properties produced in whole or in part for the Project shall be subject to private use, copyrights, or patent rights by Respondent in the United States or in any other country without the express written consent of the City. The City shall have unrestricted authority to publish, disclose (except as may be limited by the provisions of the Public Records Act), distribute, and otherwise use, copyright, or patent, in whole or in part, any such reports, studies, data, statistics, forms or other materials or properties produced for this project.

PROPOSAL EVALUATION AND SELECTION PROCESS

All proposals shall be reviewed to verify that the Respondent has met the minimum requirements. Proposals that have not complied with requirements, do not meet minimum content and quality standards, or take unacceptable exceptions to the General Terms and Conditions of the Service Agreement, will be eliminated from further consideration. Proposals will be reviewed and evaluated by an evaluation committee comprised of City of Richmond personnel.

The City reserves the right to reject any or all proposals, or to make no award. The City also reserves the right to require modifications follow-up with requests for additional information, including, but not limited to, follow-up interviews. The City may request Best and Final offers based upon improved understanding of the offers or changed scope of service. The City will negotiate with that vendor to determine final pricing, and contract form. Because this proposal is negotiable, all pricing data will remain confidential until after award is made, and there will be no public opening and reading of Proposals. Overall responsiveness to the RFP is an important factor in the evaluation process.

Vendors that meet the minimum qualifications may be invited to a “Phase II” meeting/demonstration for the evaluation committee for further clarification and consideration. The criteria upon which the evaluation of the proposals will be based include, but are not limited to, the following:

Experience/Past Performance/References – 20%

Consideration will be given based upon the firm’s experience, years in business, past and current client references; technical expertise and professional competence in areas directly related to this RFP; number of years of experience in performing similar work.

Scope of Work, Methodology and Proposal – 40%

This category will evaluate the respondent's ability to take upon itself the responsibilities set forth in the Scope of Services and produce the required outcome in a timely manner. Consideration will be given for the overall quality of the proposal, including a demonstrated understanding of the purpose, scope, and objective of the services to be performed. It is the intention of the City of Richmond to award a contract to the Respondent who furnishes satisfactory evidence that the Respondent has the requisite experience and ability to enable the Respondent to execute the work successfully and properly, and to complete services in a timely manner. To determine the degree of responsibility to be credited to the Respondent, the City of Richmond will weigh the evidence that the Respondent has performed satisfactorily other contracts of like nature, magnitude and comparable difficulty and comparable rates of progress.

Cost Proposal – 40%

After the proposals are opened, but prior to award, the City may elect to conduct negotiations with the highest ranked proposal respondents for purposes of:

- Resolving minor differences and information
- Clarifying necessary details and responsibilities
- Emphasizing important issues and points
- Receiving assurances from respondents

Selection may be made without further discussion, negotiations, or Offeror's presentations; therefore, Offeror shall offer the most favorable terms in response to this RFP. Offeror must demonstrate an understanding of the scope of service to be provided and the ability to accomplish the tasks set forth. Offeror shall include information that will enable the City to determine the Offeror's overall qualifications.

The City reserves the right to request additional information or clarification on any matter included in the proposal response, to enable the City to arrive at the final award decision.

Award

When the Review Panel has completed its work, Police Department personnel will then work with the Respondent to complete the administrative paperwork.

City of Richmond
 Project Participation Report for Project Automated Audio and/or Text Notification Service
 Issued on 11/16/2021
 Bid Due on December 09, 2021 5:00 PM (PST)
 Exported on 01/25/2022

Vendor Name	Notified	Prospective Bidder	Downloaded Files	Bidder
10-8 Systems	X			
49er Communications, Inc	X			
4matix	X			
648 Group	X			
AAMCOM	X			
ADS Consulting Group, Inc	X			
AIM Consulting Services	X			
AIS Market Reserch, Inc	X			
AIXTEK	X			
AJK Communications, Inc.	X			
AMS CONSULTING, LLC	X			
AMS.NET	X			
AT&T	X			
AT&T	X			
Aanko Technologies Inc.	X			
Ability Answering Service	X			
Accela Inc.	X			
Adaptive Networks, LLC	X			
AdvanTel Inc	X			
Advantage Total Protection Inc.	X			
Advantel, Inc	X			
Aegis ITS	X			
Agiline	X			
Agiline LLC	X			
Airborne Biometrics Group, Inc.	X			
Airespring	X			
Alarm Program Systems LLC	X			
Allan San Diego	X			
Allied Network Solutions, Inc	X			
Altec Systems Inc	X			
Alternate Networks Inc.	X			
AltiGen Communications	X			
Amenta Systems Research and Development	X			
American Integrated Security Group	X			
Amicus Unlimited Inc	X			
Anacomp Doculynx	X			
Analytica Consulting	X			
Angel Electric	X			
Anovo Systems	X			
Apple Inc.	X			
Applied Development Economics	X			
Applied Technology Group, Inc.	X			
Applied Technology Group, Inc.	X			
Aquadyne Associates	X			
Arrow Sign Company	X			
Aruba Networks, Inc	X			
Asentex, Inc	X			
At&T	X			
AtHoc	X			
Atria infotech Services	X			
Audio Images Corporation	X			
Audracom Communications	X			
Aura Management Consulting, LLC	X			
Auriga Corporation	X			
Aurostar Corporation	X			
Auto-Graphics, Inc.	X			
Autocene, Inc.	X			
Avaya, inc	X			
Avidex Industries, LLC	X			
Axxera Inc	X			
Azuga, Inc.	X			

Azusa Technology	X
BBC Home Entertainment	X
BEAR COMMUNICATIONS	X
BLD Consulting	X
Baber Technical Consulting	X
Battery Systems, Inc.	X
Bayen Group	X
Bear Cloud Technologies	X
Best Buy	X
Bid Ops Inc.	X
Birdi And Associates,Inc	X
BizzyB Technologies	X
Bloei-Bloom Educational Enrichment	X
Blue Fifteen, LLC	X
Blue Violet Networks	X
Brenda D. Davis	X
Briarwood Communications	X
Broadband Asset Strategies, LLC	X
Brown Technical Services Inc., DBA Government Technology Depot	X
Bruhhl Legal Services	X
Burwood Group	X
Business Advantage Consulting	X
C & L Business Solutions	X
C R T Electrical (CAL# 879621)	X
CBX Technologies<Inc	X
CCT Technologies, Inc	X
CDCE INC	X
CE Supply, LLC	X
CPAC, Inc.	X
CRW Systems, Inc	X
Calcon Systems Inc.	X
California Fire Life Safety Systems	X
California Integrated Solutions,Inc.	X
California Media Solutions, Inc.	X
California Western Visuals	X
Call 24 Communications, Inc.	X
Canon Business Solutions	X
Capitol Digital	X
Capture Technologies	X
Cartridge Discounters	X
Ceed Security Corporation	X
Channel Performance, Inc.	X
Charity IT	X
Cisco Systems	X
City Data Services	X
City of Richmond Contract Compliance	X
Civica Software	X
Civilian	X
Clare Comnputer Solutions	X
Clary Business Machines	X
ClientFirst Consulting Group, LLC	X
Coast Networks, Inc.	X
Coast to Coast	X
Coast to Coast Computer Products	X
CodeCombat, Inc.	X
Cogent Integrations - Education Consultant	X
Comcast Corporation	X
Comletric, Inc	X
Compline, Inc.	X
Complete Tablet Solutions	X
CompuCom Systems Inc.	X
Compulink Management Center, Inc.	X
Computer 1 Products of America, Inc	X
Conti Corporation	X
Convenient Payments	X
ConvergeOne	X
Cool Technology	X
Cornerstone Consulting & Tech	X

Corodata Records Management, Inc.	X			
Corporate Education Government Computer	X			
Covert Surveillance Solutions	X			
Crosspoint Network Solutions, Inc	X			
Crowne Hill Consulting Group Inc.	X			
CueHit Inc.		X	X	X
Custom Protection and Investigation	X			
CyberNet Consulting, Inc.	X			
D&S Enterprise Group, Inc.	X			
DILTEX INC	X			
DMullisInsurance		X	X	
DTC	X			
DVBE Connect, Inc	X			
Daedalus Technologies, Inc.	X			
Daniel J Fingerman	X			
Dasher Technologies Inc	X			
Data Ticket, Inc	X			
DataGear Inc.	X			
Dataimpressions	X			
Datalink	X			
Datastew LLC	X			
David Carroll Associates, Inc.	X			
Davis Chapel	X			
Day Management Corporation	X			
Daystrom INC	X			
Decision Management Corporation	X			
Delta Wireless	X			
Deltek		X	X	
Denovo, LLC	X			
DiLytics Inc.	X			
Diamond Web Services	X			
Deanne Smith	X			
Digital Design Commucations	X			
Digital Disclosure	X			
Direct Line, Inc.	X			
DirectApps, Inc	X			
Discount Two-Way Radio	X			
DiscoverIT Solutions Inc.	X			
Ditta Enterprises LLC	X			
Diversified Communications Services	X			
Document Tracking Service	X			
Donatini Inc. dba Johnson Hicks Marine	X			
DuraTech USA, Inc.	X			
Dynamic Systems, Inc.	X			
E.K. Associates	X			
ECKERSALL, LLC	X			
ECS IMAGING INC	X			
ECS Imaging, Inc.	X			
EDC Systems	X			
EMR CPR	X			
EPC Electric Inc.	X			
EPC IT Solutions	X			
EPIC Global Logistics	X			
Elation Systems, Inc.	X			
Emanio, Inc.	X			
Embtel Solutions inc	X			
En Pointe Technologies	X			
Enterprise Wireless Business Solutions	X			
Environmental Systems Research Institute, Inc	X			
Ephesoft	X			
Epko Construction, Inc.	X			
Eric Barnhart	X			
Eric Yung	X			
Estuate	X			
Etairos Corp.	X			
Everyone Hacks	X			
EyeP Solutions	X			
EyeP Solutions	X			

Felix O Dev	X		
Ferbak Inc.	X		
Fiber Light Communications	X		
FirstCarbon Solutions	X		
Fisher Executive Protection training	X		
Flatiron Electric Group, Inc.	X		
Forensic Logic Inc	X		
Forward Associates, Ltd.	X		
Freedom Construction	X		
Future Data Systems	X		
GA Technical Services, INC	X		
General Networks Corporation	X		
George Peters Consulting	X		
Getac, Inc	X		
Global CTI	X		
Global Diversified Voltage Services Inc.	X		
Global Link Telecommunications, Inc.	X		
Global technology Solutions', Inc.	X		
Golden Eagle Technologies	X		
Golden State Phone & Wireless	X		
Golden State Utility Co	X		
Govplace	X		
Graybar	X		
HCI Systems	X		
HD SUPPLY FACILITIES MAINTENANCE, LTD.	X		
HEADSET BROTHERS, INC	X		
HP COMMUNICATIONS INC	X		
HP Enterprise Services, LLC	X		
Hammond Consulting LLC	X		
Hartman Consulting	X		
Help My Community - PMB Inc.	X		
Henry Brothers Electronics	X		
Hewlett-Packard	X		
Hewlett-Packard	X		
High-Tech Electric	X		
Hubb Systems, LLC	X		
Hurrikan Inc	X		
IBM Corporation	X		
ICE Consulting, Inc.	X		
IES Commercial, Inc.	X		
IMS		X	X
ISN Global Enerprises	X		
Identacs, LLC	X		
Imani Davis	X		
Incarcerated Men Putting Away ChildishTh	X		
Inet	X		
InitialOne LLC	X		
Inland Business Systems	X		
Inspironix, Inc.	X		
Integrated Archive Systems	X		
Intellectyx, Inc	X		
Intellectyx, Inc.	X		
IntelliTime Systems Corporation	X		
Intelligent Network Communications, Inc.	X		
Intentional Management In	X		
Interloc Solutions	X		
Intratek Computer, Inc.	X		
Iteris	X		
JK Seva, Inc	X		
JLS Innolab	X		
JM Alliance, Inc.	X		
JM Fiber Optics, Inc.	X		
JM Integration LLC	X		
JOE MAR POLYGRAPH & INVESTIGATIVE SERVICES	X		
JTM Groupe	X		
Jack Frost Design	X		
Jada Systems, Inc.	X		
Jan D Dugger	X		

Jason Winkler	X		
Jerry Richardson	X		
KBA Docusys, Inc	X		
KNC Strategic Services	X		
Kaptivating Kool Kids	X		
Kaygen, Inc.	X		
Kforce Inc.	X		
Khavarian Enterprises Inc	X		
Khavarian Enterprises, Inc.	X		
Kofax	X		
Konica Minolta Business Solutions U.S.A, Inc.	X		
Konica Minolta Business Solutions USA, Inc.	X		
Kovarus/AHEAD	X		
Kray Cabling, Inc.	X		
L. D. STROBEL CO., INC.	X		
LC Action Police Supply	X		
LCPtracker, Inc.	X		
LOGIC PLANET CS INC	X		
LOTUS USA,INC	X	X	X
Law office of ayana k. Young	X		
Lett Technologies	X		
Level 4 Hardware	X		
Lilien LLC	X		
Linea Solutions	X		
Lloyd F. McKinney Associates, Inc.	X		
Logical Design, Inc.	X		
LogixService Inc	X		
Lotus USA Inc.	X		
M&m Docx	X		
MCC Control Systems LLC dba PRIMEX	X		
MINAKO AMERICA CORPORATION	X		
MK MANAGEMENT, INC.	X		
MRC Smart Technology Solutions	X		
MRC, Smart Technology Solutions	X		
MW Partners	X		
Macias Gini & O'Connell LLP	X		
Main Hire Staffing & Outsourcing	X		
Manley Solutions, INC	X		
Mapistry	X		
Maverick Networks, Inc.	X		
Max Interactive, Inc	X		
Medata	X		
Media Vision Integration	X		
Meijun, LLC	X		
Mekaza Staffing	X		
Menlo Technologies	X		
Merritt Communcations, Inc.	X		
Metro Print and Mail Solutions	X		
Micro-Easy Computer Enterprises, Inc	X		
MicroPac Technologies, Inc	X		
Millennium Franchise Group, LLC	X		
MindK LLC	X		
Mobile Radio Engineers	X		
Mobile Radio Engineers	X		
Motorola	X		
Motorola, Inc.	X		
Municipal Resource Group LLC	X		
Mvation Worldwide Inc.	X		
NBS Government Finance Group	X		
ND Technology	X		
NEW TECHNICAL SOLUTIONS	X		
NWN Corporation	X		
Nerd Crossing	X		
NetSfere	X	X	X
NetVersant Solutions	X		
NetXperts Inc.	X		
Netronix Integration Inc.	X		
Netswitch Inc	X		

Network Access Solutions, Inc.	X		
Network Management Corporation	X		
Netxperts	X		
New Horizons Learning Group	X		
New Tech Solutions, Inc.	X		
Nexus IS Inc.	X		
NexusIS Inc.	X		
Nimbus Software Inc.	X		
Nitech	X		
Nonagon Technology Corp	X		
Novatime Technology Inc	X		
OMNI Consulting Solutions	X		
OSI Hardware	X		
Odin Systems LLC	X		
OfficeMax Inc.	X		
Ojo Technology Inc.	X		
Olson Representatives	X		
Omkar Solutions Inc.	X		
Omni Mountain LLC	X		
OnTime Tech Company	X		
OneWorld Communications	X		
OpenText, Inc	X		
Oracle America, Inc.	X		
Oready LLC	X		
PACIFIC OFFICE AUTOMATION	X		
PBS Engineers, Inc	X		
PCMG, Inc.	X		
PLCs Plus International	X		
Pacific Datacom Systems Inc.	X		
Pacific IC Source	X		
Packet Fusion, Inc.	X		
Peacock Enterprises Inc.	X		
Peregrine Technologies, Inc.	X		
Personal Protective Services, Inc.	X		
PharSide Solutions	X		
Planet Cellular Inc	X		
Precision Material Management, LLC	X		
Presidio West	X		
Prime Government Solutions	X		
Professional Telecommunications Services	X		
Professional Telecommunications Services, Inc	X		
Public Interest Telecom of California	X		
Public Safety Innivation	X		
Quagga Corporation	X		
Questivity Inc	X		
Quorum Technologies, Inc.	X		
R Mo LLC	X		
R-Computer Inc.	X		
RITUHWE	X		
RadioMate Corporation	X		
Radonich Corp	X	X	
Rapid Notify Inc.	X		
Rattle Tech LLC	X		
Ray Morgan Company	X		
Raycom Data Technologies, Inc	X		
Red Beach Advisors	X		
Red Cloud, Inc.	X		
Reliable Supply, Inc.		X	X
Ricoh USA	X		
Ricoh USA, Inc	X		
RobotLAB	X		
Ross Construction Services	X		
Rugged Notebooks	X		
S Browne Supply	X		
SAN FRANCISCO PUBLIC UTILITIES COMMISSION	X		
SAS Institute	X		
SESCO Electrical Inc	X		
SIGMAnet, Inc.	X		

SILVERADO AVIONICS, INC	X			
SMILE BUSINESS PRODUCTS INC	X			
SPIDR Tech	X	X	X	X
SYSTEMSY2K	X			
Saalex Corporation	X			
Saama Technologies, Inc.	X			
Sacramento IBS Inc	X			
Saitech Inc.	X			
Salesforce	X	X	X	
Salvador Godinez Jr	X			
Satwic Inc	X			
Scottel Voice and Data, Inc	X			
Senspex Technical Services. LLC	X			
Serv3 Inc	X			
Servexo Protective Services	X			
Shade & Putnam Technology Solutions	X			
Shared Technologies	X			
Shared Technologies, Inc.	X			
Silicon Avenue Technologies Inc	X			
Silverman & Light, Inc	X			
Sipracorp	X			
Sky Technology Solutions	X			
Slalom	X			
SmartWAVE Technologies	X			
Soft HQ	X			
SoftSol Technologies	X			
Solar Holmes Construction	X			
Solectek Corporation	X			
Sonic.net, Inc.	X			
SouthTech Systems	X			
Splash Factory	X			
Stantec Consulting Services Inc.	X			
Staples	X			
Status Not Quo, Inc.	X			
Strategic Alliance Protective Services	X			
Sun Ridge Systems, Inc.	X			
Sunny City Enterprises, Inc.	X			
Support Systems International	X			
SurveillanceGrid Integration Inc	X			
SyTech Solutions, Inc	X			
Systems and Space	X			
TCG International, LLC	X			
TECH ICON SOLUTIONS INC	X			
TECH MASTERS	X	X	X	
THE COMPUTER GUYS, INC	X			
TONERIMAGING	X			
Team Legal, Inc.	X			
Technigami	X			
Teledynamic Communications, Inc.	X			
Telewave, Inc.	X			
Terrapin Systems	X			
Teruko Weinberg, Inc.	X			
Tesco Controls, Inc.	X			
Tesco Controls, Inc.	X			
The Illusion Factory	X			
The Sales Group, Inc	X			
The Sextant Group, Inc.	X			
The Stride Center	X			
Tier Five Solutions	X			
Todays Youth Matter	X			
Toshiba America Information Systems	X			
Tredent Data Systems, Inc.	X			
TriTech Software Systems	X			
Trigen Technologies, Inc.	X			
Trinity Network, LLC	X			
Trinus Corporation	X			
TruView BSI, LLC	X			
Tyco Integrated Security	X			

US Computers Inc	X			
UnitedLayer	X			
Utopia Distributors	X			
VESTRA Resources, Inc.	X			
VIGILANT SOLUTIONS	X			
VMI, Inc.	X			
VOX Network Solutions	X			
VOX Network Solutions	X			
VSolvit	X			
ValueCAD	X			
Vanersity Tech Inc.	X			
VarData	X			
VastEdge Inc	X			
Verdant Solutions, Inc.	X			
Verism Systems, Inc	X			
Verizon Business Networks	X			
ViaTRON Systems Inc	X			
Video Voice Data Communications	X			
Virtunet Systems	X			
VoIPTREX	X			
Volcan Group Inc.	X			
WATTCO	X			
WPCS International-Suisun City Incorpora	X			
Warner Munger, INC.	X			
WeCare Wireless Networks, Inc.	X			
Western Integrated Systems	X			
Wildermuth Environmental, Inc.	X			
Williams USA Inc.	X			
Wingman Legal Tech	X			
Winlad Electrical Controls LLC	X			
XG Communities LLC	X			
Yaaga Inc	X			
Young Electric	X			
bvnbvbn		X		X
crisisgo Inc		X		X
e2020 Technology	X			
ePlus Technology	X			
eRepublic	X			
ea Consulting, Inc.	X			
fenn Bridge	X			
iPrint Technologies	X			
kn inc		X		X
msit staff llc	X			
nDataStor	X			
sevenoutsource		X		X
srs consulting inc	X			
tempco	X			
vCloud Tech Inc.	X			
west coast police & fire	X			
western data memories	X			
TOTALS	509	15	14	2

	Experience/Reference (20 Points Max)			
	Rater 1	Rater 2	Rater 3	Total
CueHit	15	15	5	35
SPIR-Tech	20	20	20	60

	Scope of Work (40 Points Max)			
	Rater 1	Rater 2	Rater 3	Total
CueHit	40	40	30	110
SPIR-Tech	40	35	35	110

	Total Cost of Ownership (40 Points Max)			
	Rater 1	Rater 2	Rater 3	Total
CueHit	40	40	40	120
SPIR-Tech	20	30	10	60

	Rating Summary (300 Points Max)			
	Rater 1	Rater 2	Rater 3	Total
CueHit	95	95	75	265
SPIR-Tech	80	85	65	230

	Year 1	Year 2	Year 3	Year 4
CueHit	\$ 9,500.00	\$ 9,975.00	\$ 10,474.00	\$ 10,997.00
SPIDR-Tech	\$ 44,550.00	\$ 44,550.00	\$ 44,550.00	\$ 44,550.00

Year 5	TCO
\$ 11,547.00	\$ 52,493.00
\$ 44,550.00	\$ 222,750.00