



Quote Number: 1298585
 Opportunity Number: 22004650
 Sourcewell Contract #: 110421-ALT
 Date: 11/21/2022

Quoted for: City of Richmond (CA)
 Customer Contact: Dee Karnes
 Phone: / Email:

Quoted by: Daniel Poole
 Phone: / Email: 919-529-3526 daniel.poole@altec.com
 Altec Account Manager: William Hamburger

REFERENCE ALTEC MODEL		Sourcewell Price
AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$205,024

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-AWD	All Wheel Drive	\$6,739
2	AT41M-LE	Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting capacity.	\$218
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPS	Scuff Pad with Step	\$400
2	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (8 Compartments)	\$1,773
3	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$843
4			
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$214,997

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Extra Platform Step, Orange Jib, Platform tilt at lower controls	\$3,640
2	UNIT & HYDRAULIC ACC	N/A	\$0
3	BODY	Custom Body	\$5,976
4	BODY & CHASSIS ACC	Counterweight Front Bumper, Sight Rods, Generator Cover, Cable & Toe Steps	\$12,423
5	ELECTRICAL	Generac Generator, Two Outlets, Directional & Sho-Me Light Bar, Side Strobes	\$17,753
6	FINISHING	N/A	\$0
7	CHASSIS	2027 F550 Gas	-\$9,859
8	OTHER	N/A	\$0
OPEN MARKET OPTIONS TOTAL:			\$29,933

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$244,930
 Delivery to Customer: \$8,493
 CA Doc/Admin/Tire Fees: \$535
 TOTAL FOR UNIT/BODY/CHASSIS: \$253,958

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 52-55 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC

Budgetary Sourcewell



Quote Number: 1298585 - 1
Altec, Inc.

November 21, 2022
Our 93rd Year

Ship To:

CITY OF RICHMOND (CA)
6 13TH ST
CITY YARD
RICHMOND, CA 94801-3530
US

Bill To:

CITY OF RICHMOND (CA)
PO BOX 4046
CITY HALL
RICHMOND, CA 94804-0046
United States

Attn:
Phone: 510-231-3020
Email:

Altec Quotation Number: 1298585 - 1
Account Manager: William P Hamburger
Technical Sales Rep: Christian Daniel Poole

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	Altec Model AT41M Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm and proportional joystick upper controls. Built in accordance to ALTEC's standard specifications and to include the following features: <ul style="list-style-type: none">A. Ground to Bottom of Platform Height: 40.8 feet at 7.3 feet from centerline of rotation (12.45 m at 2.21 m)B. Working Height: 45.8 feet (13.96 m)C. Maximum reach to edge of platform with Upper Boom Non- overcenter: 30.1 feet (at 17.3 feet platform height)D. Upper boom extension: 110 inchesE. Continuous rotationF. Articulating Arm: Articulation is from -3 to 82 degrees. Insulator provides 19 inches of isolation.G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 10.9 inches of isolation in the upper boom (when retracted and 42.3 inches when extended).I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance.J. The dielectrically tested, insulating upper control system includes the following boom tip components that can provide an additional layer of secondary electrical contact protection. Control Handle: A single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microampers of leakage. The control handle is green in color to differentiate it from other non-tested controllers. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation. Auxiliary Control Covers: Non-tested blue silicon covers for auxiliary controls. Control Console: Non-tested non-metallic control console plate.	1	

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Item	Description	Qty	Price
	Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not dielectrically tested, but they may provide some protection against electrical hazards.		
K.	Hydraulic system: Open center (full pressure), maximum flow 6 GPM, maximum operating pressure 3,000.		
L.	Dielectric rating: Category C, 46 kV and below		
M.	Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection.		
N.	Manuals: Two (2) Operator's and two (2) Maintenance/ Parts manuals containing instructional markings indicating hazards inherent in the operation of an aerial device.		
O.	Unit meets or exceeds ANSI 92.2 standards.		
2.	Pedestal	1	
3.	Install Boom Mounted Components For Use With Manual Boom Securing System	1	
4.	Single 1-Man Platform, Fiberglass, 24" x 30" x 42", End Mount, 180 Degree Rotation	1	
5.	Platform Mounted Single Handle Controls	1	
6.	Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)	1	
7.	Two (2) Platform steps - located on the side of the platform nearest the elbow in the stowed position	1	
	& One (1) Platform Step Located On The Side Of The Platform Opposite The Upper Boom In The Stowed Position		
8.	Platform Cover - soft vinyl, 24 x 30 inches (610 x 762 mm)	1	
9.	Platform Liner, 24 x 30 x 42 inches (610 x 762 x 1067 mm), 50 kV Rating	1	
10.	Hydraulic Tool Circuit at Platform: One set of quick disconnect couplings at the boom tip for open center tools.	1	
11.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms, platform, and outriggers. Secondary Stowage & Start/Stop is activated with an air plunger at the platform or momentary switch at the lower control station and outriggers.	1	
12.	Jib Stick, 36" L, non extension, certified, orange in color	1	
13.	Slip Ring: Required for engine start/stop, secondary stowage system, and throttle control options	1	
14.	Outriggers, Primary, Modified A-Frame With Integrated Subbase, 30"-34" Chassis Height, Electric Interlock, No Valves On Legs, 114" Spread, Fixed Shoe (AT37/41 M/ME/P/PE/S/SE)	1	
15.	Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	capacity.		
16.	Winch load line swivel hook	1	
17.	Altec Unit Powder Painted White	1	
18.	Additional Unit Option	1	
	-Platform Tilt at Lower Controls		

Unit & Hydraulic Acc.

19.	Scuff Pad 24 x 30 With Step For Use With Platform Liner (U&H Acc)	1	
20.	Electric Outrigger Controls for one (1) set of outriggers, drive hydraulic outrigger control valves. Durable weather proof sealed electronic switches mounted in aluminum boxes located at the rear of the unit unless otherwise specified.	1	
21.	Temperature Sight Gauge (FA Supplied)	1	
22.	15 Gallon Reservoir, Triangular	1	
23.	HVI-22 Hydraulic Oil (Standard)	25	
24.	Standard Pump For PTO	1	
25.	Electric Shifted PTO	1	
26.	Standard Altec PTO/Transmission Functionality for Non-Allison Automatic Transmissions: -PTO will engage when transmission is in park and the Parking Brake is engaged. -If transmission is in gear, and PTO switch is activated, PTO will not engage. Transmission will remain in gear. -Once the transmission is shifted back into gear the PTO will disengage. For some truck configurations the PTO switch must be turned off to allow the transmission to shift into gear.	1	
27.	Standard Parking Brake Machine Interlock: Parking (holding) brake must be set before machine is operable.	1	

Body

28.	Altec Body	1	
29.	Steel Body	1	
30.	Body Is To Be Built In Accordance With The Following Altec Standard Specifications:	1	
	A. Basic Body Fabricated From A40 Grade 100% Zinc Alloy Coated Steel.		
	B. All Doors Are Full, Double Paneled, Self-Sealed With Built-In Drainage For Maximum Weather-Tightness. Stainless Steel Hinge Rods Extend Full Length Of Door.		
	C. Heavy-Gauge Welded Steel Frame Construction.		
	D. Integrated Door Header Drip Rail At Top For Maximum Weather Protection.		
	E. Fender Panels Are Either Roll Formed Or Have Neoprene Fenderettes		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	Mechanically Fastened.		
F.	Steel Treated For Improved Primer Bond And Rust Resistance.		
G.	Automotive Type Non-Porous Door Seals Fastened To The Door Facing.		
H.	B-Line Channel Installed In Compartments		
31.	Smooth Galvanneal Steel Floor	1	
32.	Low-Side General Service (LGS)	1	
33.	Finish Paint Body Altec White	1	
34.	Undercoat Body	1	
35.	132" Estimated Body Length (Engineering To Determine Final Length)	1	
36.	94" Body Width	1	
37.	40" Body Compartment Height	1	
38.	20" Body Compartment Depth	1	
39.	5 Inch Drop-In Metal Cargo Retaining Panel At Rear Of Body	1	
40.	Adhesive Strip Lighting (LED) Around Top And Sides Of Compartment Door Facings	8	
41.	Stainless Steel Rotary Paddle Latches With Keyed Locks	8	
42.	All Locks Keyed Alike Including Accessories (Preferred Option)	1	
43.	Standard Master Body Locking System	8	
44.	Gas Prop Rigid Door Holders On All Vertical Doors	1	
45.	Chains On All Horizontal Doors	1	
46.	Hotstick Shelf Extending Full Length Of Body On Curbside	1	
47.	No Hotstick Door Required	1	
48.	1st Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
49.	1st Vertical (SS) - Outrigger Housing, With Outrigger Pin Access As Needed	1	
50.	2nd Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
51.	1st Horizontal (SS) - Adjustable Shelf With Removable Dividers On 4" Inch Centers	1	
52.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Left Wall	1	
53.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Rear Wall	3	
54.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Right Wall	1	
55.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Left Wall	1	
56.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Rear Wall	3	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
57.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Right Wall	1	
58.	1st Vertical (CS) - Outrigger Housing, With Outrigger Pin Access As Needed	1	
59.	2nd Vertical (CS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
60.	1st Horizontal (CS) - Vacant	1	
61.	Rear Vertical (CS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
62.	29" L Steel Tailshelf, Width To Match Body	1	
63.	Steel U-Shaped Grab Handle Installed on Tailshelf -One (1) on each side, along outboard edge	2	
64.	Steel Wheel Chock Holders Installed In Tailshelf, One Each Side	1	
65.	Steel toe step installed on tailshelf -One (1) on each side	2	
66.	Smooth Galvanneal Steel Tailshelf	1	
67.	Small Steel Grab Handle Installed At Rear -One (1) on each side, inboard of access, along rear edge	2	
68.	Additional Body Option -Gripstrut platform access step against rear of curbside sidepack	1	
69.	Additional Body Option -Custom Anti-Theft Generator Cover -Steel Cover With Access Cutouts for Controls/Fuel Fill -Cover to Lock in Place with Bar and Padlock -No Accessible Bolts While Cover is Locked In Place -See REF Photos in TC	1	

Body and Chassis Accessories

70.	Set of Safety Chain Eye Bolts	1	
71.	Combination 2 Ball (10 000 LB MGTW) and Pintle Hitch (16 000 LB MGTW), Safety Chain Eye Bolts	1	
72.	ICC (Underride Protection) Bumper, Installed at Rear	1	
73.	Install Counterweight as Needed	1	
74.	Counterweight Option 1 -Counterweight front bumper	1	
75.	Cable Step Installed at Rear, Single Step	2	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	-One (1) on each side		
76.	Pole Rack Option 1	1	
	-Sloped Pole Rack on Streetside of body		
	-Rear cradle on tailshelf just rear of sidepack. To be sized for 10" diameter pole		
	-Front cradle on compartment top, above 1st & 2nd vertical partition. To be approx. 8" higher than rear so pole clears strobe light when installed & sized for 8" diameter pole		
	-Cradles no wider than sidepack		
	-Ratchet Tie Downs on each		
	-600lb Max capacity		
	-Reference pics in TC		
77.	Boom Rest for a Telescopic Unit (Located in Cargo Area), Manual Boom Latch	1	
78.	Manual Boom Stow Securing System Installed on Boom Rest	1	
79.	Platform Rest, Rigid with Rubber Tube	1	
	-Stow approx. 12" up above floor		
80.	Nylon Outrigger Pad, Yellow, 18" x 18" x 0.63", With Handle, Altec (Altec Preferred)	2	
81.	Outrigger Pad Holder, 20 L x 20 W x 3 H Fits 19.5 x 19.5 x 2 and Smaller Pads Bolt-On Bottom, Washout Holes with 3/4 Inch Lip Retainer, Steel	2	
82.	Pendulum Retainers for Outrigger Pad Holders	2	
83.	Wheel Chocks Rubber with Metal Hairpin Handle 9.75 L x 7.75 W x 5 H (Pair) (Altec Preferred)	1	
84.	Mud Flaps with Altec Logo (Pair)	1	
85.	5 LB Fire Extinguisher with Light Duty Bracket Installed Per DEPS 042 (In Cab Or Inside Compartment Only) (Amerex #B402T)	1	
86.	Safety Harness and 4.5 Ft Lanyard (Fits Medium to Xlarge)	1	
87.	Triangular Reflector Kit (Contains 3 Reflectors), Shipped Per DEPS 042	1	
88.	Slope Indicator Assembly for Machine with Outrigger	1	
89.	Vinyl Manual Pouch for Storage of All Operator and Parts Manuals	1	
90.	Sight Rods Option 1	1	
	-Sight Rod, Nylon, 36"L, Fluorescent Orange		
	-Installed in streetside rear of Cargo Area to Guide Stowing		
<u>Electrical Accessories</u>			
91.	Compartment Lights Wired To Dash Mounted Master Switch	1	
92.	Lights And Reflectors In Accordance With FMVSS 108 (Complete LED)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
93.	Strobe Beacon Amber LED with Brush Guard (Standard) (Tecniq #K10-AAAD-1) Class II (Permit May Be Required) (Altec/Stock Preferred) -One (1) post mounted on each side, front of body	2	
94.	Strobe Light Option -Two (2) Whelen 900 Series, 7" x 9", Amber Strobes installed at rear -One (1) high on rear of each sidepack	2	
95.	4-Corner Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Round Lights At Rear, Class II (Permit May Be Required)	1	
96.	Corner Strobe Systems Option -Two (2) Amber, LED, Surface Mounted Lights In Front Bumper -One (1) on each side	2	
97.	Strobe Lights Wired Battery Hot	1	
98.	Directional Light Bar, Amber, LED, 34.5" Long -Centered in light channel at rear, recessed	1	
99.	Directional Light Bar Option -Custom Directional Light Bar, Front -Sho-Me 11.8200F Series, Amber -Single Bar, 32in Long, Divided into (8) 4in Segments -Include Controller Model 11.1025.008 -Install on Front Grill	1	
100.	Dual Tone Backup Alarm With Outrigger Motion Alarm	1	
101.	PTO Hour Meter, Digital, With 10 000 Hour Display	1	
102.	Trailer Receptacle, 7-Way (Pin Type) Installed At Rear	1	
103.	Upfitter Switches, Ford (Supplied with Chassis)	1	
104.	Generator Option -Generac iQ3500 Gas Generator, Electric Start -Installed above curbside 1st vertical	1	
105.	Electrical Receptacle, 120 Volt, GFCI, Includes Weather-Resistant Enclosure -One (1) on each side, in tailshelf sideskirt -Powered by generator	2	
106.	Power Distribution Module 10 is a Compact Self-Contained Electronic System that Provides a Standardized Interface with the Chassis Electrical System	1	
107.	Install Secondary Stowage and Remote Start/Stop System in Final Assembly	1	
108.	Install Outrigger Interlock System In Final Assembly	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
109.	Heavy Duty Secondary Stowage Pump (Supplied By Final Assembly)	1	
110.	PTO Indicator Light, Installed In Cab	1	
<u>Finishing Details</u>			
111.	Front and Rear Frame Mounted and Under Body Mounted Components (With the Exception of Rust Resistant Components) Will Be Painted Black DEPS 005 DEPS 095 (Includes Non OEM Front Bumpers and Cabguards)	1	
112.	Powder Coat Unit Altec White	1	
113.	Apply Non-Skid Coating (Black) to All Walking Surfaces DEPS 057	1	
114.	Safety and Instructional Decals English	1	
115.	Vehicle Height Placard Installed In Cab DEPS 002	1	
116.	HVI-22 Hydraulic Oil Placard	1	
117.	Dielectric Test Unit According to ANSI Requirements	1	
118.	Stability Test Unit According to ANSI Requirements	1	
119.	Focus Factory Build	1	
120.	Delivery Of Completed Unit	1	
121.	Inbound Freight	1	
122.	As Built Electrical and Hydraulic Schematics to be Included In the Manual Pouch (Deps 024)	1	
123.	Completed Test Forms To Be Included In The Manual Pouch: -Stability Test Form -Dielectric Test Form (For Insulated Units)	1	
124.	Pre-delivery/Customer Validation Inspection Required - Digital -Email Photos	1	
<u>Chassis</u>			
125.	Altec Supplied Chassis	1	
126.	Chassis	1	
127.	2025 Model Year -2027	1	
128.	Ford F550	1	
129.	Dual Rear Wheel	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
130.	4x4	1	
131.	Chassis Cab	1	
132.	Regular Cab	1	
133.	Chassis Color - White	1	
134.	AM/FM Radio	1	
135.	Bluetooth	1	
136.	Limited Slip Rear Axle	1	
137.	Side Mirrors, Power Adjusting, Manual Folding, Manual Telescoping with Heated Glass	1	
138.	Skid Plate	1	
139.	Snow Plow Package	1	
140.	Trailer Brake Controller (Factory Installed)	1	
141.	Air Conditioning	1	
142.	Cruise Control	1	
143.	Keyless Entry	1	
144.	Power Door Locks	1	
145.	Power Windows	1	
146.	Tilt Steering Wheel	1	
147.	84 Clear CA (Round To Next Whole Number)	1	
148.	Chassis Wheelbase Length - 169	1	
149.	GVWR 19,500 LBS	1	
150.	7,500 LBS Front GAWR	1	
151.	14,706 LBS Rear GAWR	1	
152.	Spring Suspension	1	
153.	Ford Gas 7.3L	1	
154.	Gas	1	
155.	Ford Torqshift 10-Speed Automatic Transmission (w/PTO Provision)	1	
156.	Ford 40 Gallon Fuel Tank (Rear)	1	
157.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1	
158.	EPA Emissions	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
159.	No Idle Engine Shut-Down Required	1	
160.	Hydraulic Brakes	1	
161.	Park Brake In Rear Wheels	1	
162.	63C - Aft Axle Frame Extension	1	
163.	Vinyl Split Bench Seat	1	

Additional Pricing

164.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
165.	Administration Fees	1	
166.	Documentation Fees	1	
167.	State Tire Tax	1	
168.	California Orders	1	

Unit / Body / Chassis Total	253,423.00
FET Total	535.00
Total	253,958.00

Altec Industries, Inc.

BY

Christian Daniel Poole

Notes:

1

Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date.

For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

2

Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

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Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

3 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

4 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

5 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

6 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

7 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

- 8 F.O.B. - Customer Site
- 9 Terms: If chassis is ordered through ALTEC Industries, Inc. the chassis payment is due upon receipt of the chassis at ALTEC Industries, Inc. Balance is due NET 30 days after receipt of completed unit. Interest charge of 1/2% per month to be added for late payment.
- 10 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and it's subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.
- 11 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.
- 12 Interest charge of 1/2% per month to be added for late payment.
- 13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.
- All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.
- Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.
- 14 Any payment made by a credit card may be subject to a surcharge fee.
- 15 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 16 Estimated Delivery: 52-55 months after receipt of order PROVIDING:
A. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.
B. Customer approval drawings are returned by requested date.
C. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
D. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.
- Estimated Delivery is based on information at time of quote and is subject to change.
- Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.
- 17 This quotation is valid until JAN 05,2023. After this date, please contact Altec Industries, Inc. for a possible extension.
- 18 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email finance@altec.com for more information.
- 19 Please direct all questions to William P Hamburger at (919) 528-2535

