



AGENDA REPORT

Fire Department

DATE:	December 20, 2022
TO:	Mayor Butt and Members of the City Council
FROM:	Angel Montoya, Fire Chief Aaron Osorio, Deputy Fire Chief
Subject:	Revised Contract with Stryker Sales Corporation DbA Stryker Medical
FINANCIAL IMPACT:	The total contract amount shall not exceed \$46,267.20. Funding for this year's portion of the total expenditure (estimated \$20,000) is included in the approved Fiscal Year 2022-2023 Fire Department budget (10706022-400501). The balance of the contract amount will be budgeted over subsequent fiscal years.
PREVIOUS COUNCIL ACTION:	September 21, 2021
STATEMENT OF THE ISSUE:	The Fire Department utilizes various medical equipment to provide emergency medical care to the community. In order to ensure maximum operational readiness, the equipment must be serviced annually and repaired as needed.
RECOMMENDED ACTION:	APPROVE a sole-source contract with Stryker Medical to provide maintenance, software updates, diagnostics, and certain repairs for emergency medical equipment used by the Fire Department, for a total contract amount not to exceed \$46,267.20, and a contract term through November 30, 2025 - Fire Department (Chief Angel Montoya 510-307-8041).

DISCUSSION:

On September 21, 2021, City Council approved the sole-source contract with Stryker Medical, for a total amount not to exceed \$46,267.20, for a term of September 1, 2021 through August 31, 2024. After the approval, Stryker Medical provided amended language to the standard contract language and insurance provisions. The City Attorney's Office reviewed and negotiated further modifications to the contract language, and Risk Management approved the proposed changes to the insurance requirements.

The Fire Department has eight (8) LUCAS chest compression devices and twelve (12) Life Pak 1000 AED defibrillators used to provide emergency medical care to patients experiencing cardiac arrest.

The devices are manufactured by Stryker Medical. City staff is requesting approval of a sole-source contract with Stryker medical to perform its ProCare service on all of the aforementioned devices. The ProCare service includes:

- Software updates
- Integrity inspection
- Testing sensors and recalibration
- Lubricating and adjusting parts
- Functional tests and computer-aided diagnostics
- Repairs per the parties' agreement

Having the manufacturer annually service the equipment is critical to ensuring that the equipment is in good working order so that the Fire Department can provide necessary care to the citizens of Richmond.

For these reasons, City staff requests that City Council approve the revised sole-source contract with Stryker in an amount not to exceed \$46,267.20, for a term of December 1, 2022 through November 30, 2025.

DOCUMENTS ATTACHED:

Attachment 1 – Original Contract
Attachment 2 – Amended Contract
Attachment 3 – Sole Source Justification
Attachment 4 – September 21, 2021 Item I-1 Council Approval