



AGENDA REPORT

Economic Development

DATE:	April 2, 2024
TO:	Mayor Martinez and Members of the City Council
FROM:	Charles Gerard, Port Director Bisa French, Chief of Police
Subject:	Second Contract Amendment with Flock Group, Inc. to Add Additional Cameras at the Point Potrero Marine Terminal.
FINANCIAL IMPACT:	The proposed \$39,300 expenditure is included within fiscal year 2023-2024 budget – account string 40161080-400539.
PREVIOUS COUNCIL ACTION:	February 28, 2023, November 7, 2023
STATEMENT OF THE ISSUE:	Based on budget appropriation and approval by City Council, the Port, in collaboration with Richmond Police Department, is proposing a second contract amendment with Flock Group, Inc. to provide cameras at the Point Potrero Marine Terminal.
RECOMMENDED ACTION:	APPROVE a second contract amendment with Flock Group, Inc. in the amount of \$39,300, for a new total contract amount not to exceed \$1,037,400, for additional cameras to be installed at the Point Potrero Marine Terminal, for the term ending February 28, 2026 – Police Department/Port of Richmond (Charles Gerard 510-829-2253/Chief Bisa French 510-621-1802/).

DISCUSSION:

On October 18, 2022, the Richmond Police Department (RPD) issued a Request for Proposals (“RFP”) seeking quotes from qualified professionals to install approximately 30 stationary Automated License Plate Reader (“ALPR”) camera systems at strategic locations within the City of Richmond. Seven-hundred and ten (710) vendors were notified, and four (4) submitted proposals before the deadline of December 9, 2022. Two (2) of the bids received did not meet the RFP requirements (one submitted a letter of intent, and the other was above the budgeted amount of \$100,000/year). RPD staff met with the two remaining vendors, Flock Group, Inc., and Utility Associates. After thorough research, discussion, and reference checks, the evaluation committee scored Flock Group, Inc. 295 points out of 300. The evaluation committee scored Utility Associates 185 out of a possible 300 points. On February 28, 2023, the Richmond City Council unanimously authorized the approval of a three-year agreement with Flock Group, Inc. On November 7, 2023, City Council authorized a first contract amendment with Flock Group, Inc. to install additional cameras throughout the City.

The City and Surplus Property Authority now seek approval for a second amendment with Flock Group, Inc. to install six additional cameras at the Point Potrero Marine Terminal to prevent side shows, vandalism, and illicit activity. The Point Potrero Marine Terminal is owned by the Surplus Property Authority, which is why this item is being approved by both the City Council and Commissioners of the Surplus Property Authority (composed of the Richmond Mayor and City Councilmembers). The Port will pay for this contract amendment even though the original agreement and amendment were funded through the Police Department budget.

ENVIRONMENTAL REVIEW:

As this is maintenance work, the project is exempt from the California Environmental Quality Act (CEQA).

DOCUMENTS ATTACHED:

Attachment 1 – Original Contract, Flock Executed Contract
Attachment 2 – Amendment No. 1, Flock Executed Contract
Attachment 3 – Quote 20240308_230416
Attachment 4 – Draft Amendment No. 2