

Summary of Bidding Information

RFQ posted on BidsOnline on February 23, 2024

VENDOR NAME	QUOTE AMOUNT	NOTES
1. First Student	\$16,509	Most competitive bid. Bus yard is in Richmond, ca
2. Zum	\$46,705	Higher Bid
3. Bus Loop	\$45,100	Higher bid
4. Bay Area Charters	\$48,520	Highest bid
5. Delta Charter Service	\$41,075	Higher bid
6. Epic Limosine	\$40,717.50	Higher bid
7. D. Harris Tours	\$34,400	Higher bid. 2 nd lowest

***1 First Student** chosen for competitive prices. Complete bid package. Bus yard is in Richmond, Ca close to camp pick up spots. Provides school buses and have experience working with our programs from previous summer.

Bid Detail

Project Title RFQ For Bus/Transportation Services for Participants of Recreation Summer Camps
Invitation #
Bid Posting Date 02/12/2024 10:11 AM (PST)
Project Stage Closed
Bid Due Date 02/23/2024 12:00 PM (PST)
Response Format Paper only
Link to Project <https://pbsystem.planetbids.com/portal/14590/bo/bo-detail/114316>
Reference ID

Project Type RFQ (Request for Quote)
Response Types Line Items
Type of Award Lump Sum
Categories 55600 - Mass Transportation - Transit Bus
 91896 - Transportation Consulting
 95891 - Transit Management Services
 96217 - Bus And Taxi Services, Limousines And Vans (Including Operations, Management, And Terminal Services)

License Requirements

Restriction None
Restricted To

Department Community Services
Address 3230 Macdonald Ave
 Richmond, California
 94804
County Contra Costa

Bid Valid
Liquidated Damages
Target Bid Amount
Estimated Bid Value
Start/Delivery Date
Project Duration
Prevailing Wage No
Cooperative Bid No
Piggy-backable No
eBid Notes

Pre-Bid Meeting Information

Pre-Bid Meeting No

Online Q&A

Online Q&A Yes
Q&A Deadline 02/16/2024 5:00 PM (PST)

Contact Information

Contact Info Troy Porter 510-620-6641
 troy_porter@ci.richmond.ca.us

Line Items

Item #	Item Code	Section	Type	Description	UOM	Qty	Reference	MFR	Model #	Brand Req	Brand	Delivery Loc
1		Section 1		Request for Quote	EACH	1						

Albert A. Webb Associates (37698) 3788 McCray Riverside, California 92506 United States	Contact: Business Development Phone: 951-320-6064 Fax: 951-788-1256 Email: info@webbassociates.com	
All Aboard America Holdings (1315346) 1726 Cole Blvd, Suite 220 Suite 220 Lakewood, Colorado 80401 United States	Contact: Trisha Fridrich Phone: 303-531-1607 Fax: Email: sales@aaahinc.com	
Alta Planning + Design (37745) 304 12th Street Suite 2A Oakland, California 94607 United States	Contact: Brett Hondorp Phone: 510-540-5008 Fax: Email: californiabids@altaplanning.com	CADIR
American Logistics Co (37781) 520 W Dyer Road Santa Ana, California 92707 United States	Contact: Abi Studer Phone: 866-999-3371 ext. Fax: -- Email: alc@americanlogistics.com	
American Stage Tours, L.L.C. (37785) 1488 Soccer Ct. Concord, California 94518-3850 United States	Contact: Phone: 925-687-7705 ext. Fax: 925-685-5421 Email: info@americanstagetours.com	
American Transportation Systems (1230598) 3133 E South Street Long Beach, California 90805 United States	Contact: Dan Wilson Phone: 562-531-8000 Fax: Email: sales@busamerican.com	
Andrew M Jordan Inc (42877) 1350 4th Street Berkeley, California 94710 United States	Contact: Carole Gibb Phone: 510-999-6000 ext. Fax: 510-982-3636 Email: carole@a-bconstruction.net	
Applied Research Associates, Inc. (1104101) 100 Trade Centre Dr., Suite 200 Champaign, Illinois 61820-7233 United States	Contact: Jennifer Mitchaner Phone: 217-356-4500 Fax: 217-356-3088 Email: jmitchaner@ara.com	
Arjuna Transportation LLC (709754) 5045A Fulton Dr Fairfield, California 94534 United States	Contact: Bobby Puri Phone: 707-210-4221 Fax: 707-064-8222 Email: bobby@trueeleganceworldwide.com	DBE, WBE
Aura Management Consulting, LLC (58143) 16 La Honda Court El Sobrante, California 94803 United States	Contact: Faye Smothers Phone: 510-223-5605 Fax: 510-223-5043 Email: fsmothers@auramgmtconsulting.com	DBE, WBE, MBE
Axlom Engineering and Science (37925) 1322 Bell Avenue, Ste 1G Tustin, California 92780 United States	Contact: Johnathan Hou Phone: 714-247-1002 ext. Fax: 714-247-1006 Email: jphou@axiomes.net	DBE

CDM Smith (262093)
201 Mission St. Suite 1450
San Francisco, California 94105
United States

Contact: William Hurrell
Phone: 415-495-6201 ext. 205
Fax:
Email: hurrellwe@cdmsmith.com

CHARTER BROS (486572)
P.O.BOX 505
PLEASANTON, California 94566
United States

Contact: KARIM NINO
Phone: 925-497-2376
Fax: 925-462-1622
Email: CHARTERBROS@AOL.COM

CHS Consulting Group (38307)
1617 Clay Street
Oakland, California 94612
United States

Contact: Chi-Hsin Shao
Phone: 510-272-9597
Fax:
Email: marketing@chsconsulting.net

OSB, MBE

Cafiero Maritime Services (38154)
1001 Tyler St
Hollywood, Florida 33019
United States

Contact: Gerry Cafiero
Phone: 954-802-5871 ext.
Fax: 954-921-6157
Email: gerry@cafieromaritime.com

California State University, Sacramento, Center
for Collaborative Policy (232320)
815 S Street First Floor
Sacramento, California 95811
United States

Contact: Stephanie Horii
Phone: 916-341-3329
Fax:
Email: shorii@ccp.csus.edu

Cambridge Systematics (718481)
555 12th Street, Suite 1600
Oakland, California 94607
United States

Contact: Catherine Miller
Phone: 510-873-8700
Fax:
Email: prequalifications@camsys.com

Cascadia Consulting Group (729784)
1109 First Avenue Suite 400
Seattle, Washington 98101
United States

Contact: Eric Franzen
Phone: 206-343-9759
Fax:
Email: proposals@cascadiaconsulting.com

Center for Sustainable Energy (247613)
426 17th Street #700
Oakland, California 94612
United States

Contact: Tyler Petersen
Phone: 858-244-1177
Fax:
Email: csedev@energycenter.org

Certified Safe Driver, Inc. (860849)
20803 Valley Blvd. Suite 109
Walnut, California 91789
United States

Contact: Patrick Washington
Phone: 909-242-8589
Fax:
Email: pat@certifiedsafedriver.com

WBE, MBE

City of Richmond (759530)
450 Civic Center Plaza
Richmond, California 94840
United States

Contact: COR Employee
Phone: 510-620-6797
Fax:
Email: Misha_Kaur@ci.richmond.ca.us

Clark Land Resources Inc. (407502)
PO Box 4129
Oceanside, California 92052
United States

Contact: Sue Cope
Phone: 760-758-1562
Fax:
Email: clarklandmarketing@clarklandresources.com

WBE

Cummins Inc (1019856)
14775 Wicks Blvd.
San Leandro, California 94577
United States

Contact: Darring Mellinger
Phone: 901-626-9641
Fax:
Email: cssnabids@cummins.com

DP Engineering Transportation Design (38661)
P.O. Box 2392
Shingle Springs, California 95682
United States

Contact: Dawn Penman
Phone: 530-672-2546 ext.
Fax: 530-672-2546
Email: dpengineering@att.net

DBE, OSB, WBE

DRA INC. (1256694)
510 S La Brea Ave
Inglewood, California 90301
United States

Contact: Maritsa Garcia
Phone: 310-645-3729
Fax:
Email: m.garcia@drainc.com

CADIR, DBE, WBE

Davis, Hibbitts, & Midghall, Inc (38551)
203 SW Pine Street
Portland, Oregon 97204
United States

Contact: Megan Moore
Phone: 503-220-0575
Fax: 503-220-0576
Email: dhm@dhmresearch.com

Delcan Corporation (38573)
1 Centerpointe Drive Suite 210
La Palma, California 90623-2524
United States

Contact: Lucy Doloiras
Phone: 714-562-5725 ext. 2546
Fax: 714-562-5728
Email: l.doloiras@delcan.com

Dokken Engineering (38642)
2365 Iron Point Road Suite 200
Folsom, California 95630
United States

Contact: John Bishop
Phone: 916-858-0642 ext.
Fax: 916-858-0643
Email: jbishop@dokkenengineering.com

Douglas Herring & Associates (38658)
1331 Linda Vista Dr.
El Cerrito, California 94530-9453
United States

Contact: DOUGLAS HERRING
Phone: 510-237-2233
Fax: 510-237-2363
Email: doug@douglassherring.us

OSB

Durham School Services, L.P. (839030)
2701 Navistar Dr
Lisle, Illinois 60532
United States

Contact: Paul Egger
Phone: 714-267-7936
Fax:
Email: paul.egger@nellc.com

EDR Group (444402)
155 Federal St, Suite 600
Boston, Massachusetts 02110
United States

Contact: Paul Bingham
Phone: 617-338-6775 ext. 260
Fax: 617-338-1174
Email: pbingham@edrgroup.com

EVgo Services LLC (722519)
11390 W. Olympic Blvd. Ste. 250
Los Angeles, California 90064
United States

Contact: Michelle Miller
Phone: 830-583-7201
Fax:
Email: michelle.miller@evgo.com

Earth Mechanics, Inc. (499393)
17800 Newhope Street Suite B
Fountain Valley, California 92708
United States

Contact: Denise Casad
Phone: 714-751-3826
Fax: 714-751-3928
Email: d.casad@earthmech.com

F.E. Jordan Associates, Inc. (38838) 11 Embarcadero West, Suite 210 Oakland, California 94607 United States	Contact: Frederick E. Jordan Phone: 510-763-2400 ext. Fax: 510-763-8616 Email: fejoak@fejordan.com	DBE
FCS GROUP (38856) 7525 166th Ave NE Suite D-215 Redmond, Washington 98052 United States	Contact: Scott Lester Phone: 425-867-1802 ext. Fax: 425-867-1937 Email: marketing@fcsgroup.com	
FEHR & PEERS (38863) 100 Pringle Ave Suite 600 Walnut Creek, California 94596 United States	Contact: Sarah Nadiranto Phone: 925-930-7100 ext. Fax: -- Email: S.Nadiranto@fehrandpeers.com	
FMG Architects (177001) 330 15th Street Oakland, California 94612 United States	Contact: Melissa Moulton Phone: 510-465-8700 Fax: Email: mmoulton@fmgarchitects.com	
FMG Architects (868377) 330 15th Street Oakland, California 94612 United States	Contact: Charissa Frank Phone: 510-465-8700 Fax: Email: cfrank@fmgarchitects.com	DBE, WBE, MBE
Fehr & Peers (38864) One Walnut Creek Center 100 Pringle Ave Walnut Creek, California 94596 United States	Contact: JOSH PETERMAN Phone: 925-930-7100 Fax: 925-930-7090 Email: j.peterman@fehrandpeers.com	
Fehr & Peers (38865) 332 Pine Street 4th Floor San Francisco, California 94104 United States	Contact: Chelsea Caldeira Phone: 415-348-0300 ext. Fax: -- Email: c.caldeira@fehrandpeers.com	
Fehr and Peers (999844) 2201 Broadway #602, Oakland, CA 94612 Oakland, California 94612 United States	Contact: Lufeng Lin Phone: 267-769-9413 Fax: Email: llfinlufeng@gmail.com	
Fehr and Peers (38866) 332 Pine Street 4th Floor San Francisco, California 94104 United States	Contact: Aba Owens Phone: 415-348-0300 ext. 1510 Fax: -- Email: a.owens@fehrandpeers.com	
First Data Merchant Services LLC (398323) 2900 Westside Parkway Alpharetta, Georgia 30004 United States	Contact: Michelle James Phone: 800-735-3362 Fax: Email: rfp3@firstdata.com	
First Student (486068) 13200 Crossroads Parkway N Suite 450 City of Industry, California 91746 United States	Contact: Angela Hernandez Phone: 513-665-3003 Fax: Email: angela.hernandez@firstgroup.com	

Gomez Research Inc. DBA "Public Values Research" (645270)
225 South Lake Ave. Suite 300
Pasadena, California, California 91101
United States

Contact: Sophia T. Gomez
Phone: 626-795-4880
Fax:
Email: sophia@publicvalues.com

Grant Management Associates (662111)
1722 Hyer Ct
Durham , California 95938
United States

Contact: Kristin Carter
Phone: 530-228-9235
Fax:
Email: kcarter@grantmanagementassoc.com

HQE Incorporated (347387)
1755 Lacassie Avenue, Suite 201
Walnut Creek, California 94596
United States

Contact: Heidi M. Ouren
Phone: 925-933-4895 ext. 114
Fax:
Email: ouren@hqeinc.net

HR&A Advisors (641511)
99 Hudson Street 3rd Floor
New York, New York 10013
United States

Contact: LAO Admin
Phone: 310-581-0900 ext. 221
Fax: 310-581-0910
Email: marketing@hraadvisors.com

Here Design Studio (445982)
1855 Resdesdale Ave
Los Angeles, California 90026
United States

Contact: Amber Hawkes
Phone: 323-369-7529
Fax:
Email: ahawkes@heredesignla.com

DBE, WBE

Hexagon Transportation Consultants, Inc. (39197)
5976 West Las Positas Blvd #120
Pleasanton, California 94588
United States

Contact:
Phone: 925-225-1439 ext.
Fax: 925-225-0688
Email: bwalinski@hextrans.com

OSB

<p>Jacobs (226958) 300 Frank Ogawa Plaza, #10 Oakland, California 94612 United States</p>	<p>Contact: Jimmy Lagpagan Phone: 510-457-0027 ext. 8029 Fax: Email: jimmy.lagpagan@jacobs.com</p>	
<p>Jones Lang LaSalle Americas, Inc. (285461) 2020 K St. NW, Ste 1100 Washington, Washington D.C. 20006 United States</p>	<p>Contact: Vice President Phone: 202-719-5000 Fax: 312-601-1110 Email: piregistrations@am.jll.com</p>	
<p>KPMG LLP (646687) 550 S Hope St Ste 1500 Los Angeles, California 90071 United States</p>	<p>Contact: Martin van Fleet Phone: 213-593-6679 Fax: Email: mvanfleet@kpmg.com</p>	
<p>Kal Krishnan Consulting Services, Inc. (325869) 2101 E. El Segundo Boulevard Suite 302 El Segundo, California 90245 United States</p>	<p>Contact: Katie Gorman Phone: 213-488-0900 Fax: Email: marketing@kkcsworld.com</p>	OSB, MBE, CADIR
<p>Kazarlans & Associates, Inc. (396034) 100 West Broadway Suite 970 Glendale, California 91210 United States</p>	<p>Contact: Mardy Kazarians Phone: 818-242-0401 Fax: Email: MKazarlans@kazarlans.com</p>	
<p>Keolis Transit America (299005) 6053 W. Century Blvd Los Angeles, California 90045 United States</p>	<p>Contact: Bryan Jungwirth Phone: 310-981-9500 Fax: 310-981-9501 Email: bryan.jungwirth@keolisna.com</p>	
<p>Kimley-Horn and Associates, Inc. (39518) 555 Capitol Mall Suite 300 Sacramento, California 95814 United States</p>	<p>Contact: Marketing Department Phone: 916-858-5800 Fax: Email: ca.marketing@kimley-horn.com</p>	CADIR
<p>Krupka Consulting (39552) 431 Yale Drive San Mateo, California 94402 United States</p>	<p>Contact: Paul Krupka Phone: 650-504-2299 ext. Fax: -- Email: paul@pkrupkaconsulting.com</p>	OSB
<p>LA Consulting (381370) 1209 Manhattan Ave Suite 310 Manhattan Beach, California 90266 United States</p>	<p>Contact: HarryLorick Phone: 3103745777 Fax: 3103745557 Email: hlorick@laconsulting.com</p>	
<p>LSA Associates (79807) 157 Park Place Richmond, California 94801 United States</p>	<p>Contact: Lauren Clifford Phone: 510-236-6810 Fax: 510-236-3480 Email: Marketing@lsa.net</p>	
<p>Latressa Wilson Alford, JD (353592) 4741 Cypress Avenue Richmond, California 94804 United States</p>	<p>Contact: Latressa Wilson Alford, JD Phone: 707-246-3135 Fax: Email: LatressaAlford@gmail.com</p>	

Mail Dispatch, LLC (246246)
9710 Distribution Ave
San Diego, California 92121
United States

Contact: David Perfect
Phone: 858-444-8013
Fax:
Email: dperfect@maildispatch.com

Mass. Electric Construction Co. (39754)
1925 Wright Ave., Suite C
La Verne, California 91750
United States

Contact: Terry Phelps
Phone: 909-962-6068 ext.
Fax: 909-962-6002
Email: tphelps@masselec.com

Medical Transportation Management, Inc. (551564)
16 Hawk Ridge
Lake St. Louis, Missouri 63367
United States

Contact: Amy Ritchie
Phone: 636-695-5634 ext. 5634
Fax:
Email: newbusiness@mtm-inc.net

Miles Away Charter, LLC (39867)
7722 Delano Road
Clinton, Maryland 20601
United States

Contact:
Phone: 866-645-3292 ext.
Fax: 301-877-7827
Email: info@milesaway.biz

WBE, DBE

Mitchells Transport LLC (1335307)
4317 Ohio Ave
Richmond, California 94804
United States

Contact: Taishawn Mitchell
Phone: 424-338-7267
Fax:
Email: mitchellstransportllc@gmail.com

OSB, DBE, MBE, CADIR, MIC, WBE

Mobility Works Inc (39893)
1605 Green River Way
Green River, Wyoming 82935
United States

Contact: Cindy Johnson
Phone: 307-875-3425 ext.
Fax: 307-875-1893
Email: Cindy.Johnson@mobilitat.com

DBE, WBE

Moffatt & Nichol (39898)
1300 Clay Street Suite 550
Oakland, California 94612
United States

Contact: Jana Roy
Phone: 253-237-5921
Fax: 253-237-5921
Email: marketing@moffattnichol.com

Mpact Strategic Consulting LLC (828249)
4635 Southwest Freeway 700
Houston, Texas 77027
United States

Contact: Angelique Bartholomew
Phone: 345-262-4366
Fax:
Email: abartholomew@mpact-consulting.com

Mulholland Institute (516495)
23679 Calabasas Rd. #507
Calabasas, California 91402
United States

Contact: RobertScott
Phone: 8187129500
Fax: 8187129500
Email: robert.scott@mulhollandinstitute.org

National Community Renaissance (1121231)
9482 Haven Avenue
Rancho Cucamonga, California 91730
United States

Contact: Alexa Washburn
Phone: 949-394-7996
Fax:
Email: awashburn@nationalcore.org

National Express Transit Corporation (710393)
2601 Navistar Drive
Lisle, Illinois 60532
United States

Contact: Anna Zak
Phone: 630-390-4694
Fax:
Email: transitbd@nellc.com

Page Southerland Page Inc. (38055)
414 Jackson Street Suite 404
San Francisco, California 94111-1618
United States

Contact: Susan Millhouse
Phone: 415-249-0130 ext.
Fax: 415-249-0132
Email: grodriguez@pagethink.com

Pakpour Consulting Group (40154)
5776 Stoneridge Mall Road Suite 320
Pleasanton, California 94588
United States

Contact: Joubin Pakpour, P.E.
Phone: 925-224-7717 ext.
Fax: 925-224-7726
Email: jpakpour@pcgengr.com

Parisi Transportation Consulting (499559)
1750 Bridgeway, Suite B208
Sausalito, California 94965
United States

Contact: David Parisi
Phone: 415-649-6000
Fax:
Email: david@parisi-associates.com

Park Engineering (325382)
372 Village Square
Orinda, California 94563
United States

Contact: Steve Patterson
Phone: 510-701-0319
Fax:
Email: spatterson@park-eng.com

Park Engineering, Inc. (335606)
372 Village Square
Orinda, California 94563
United States

Contact: Jaemin Park
Phone: 925-257-2508
Fax: 925-401-7030
Email: jpark@park-eng.com

CADIR, DBE, OSB, MIC, MBE

Parking Veterans LLC (737091)
18282 Gramercy Drive
North Tustin, California 92705
United States

Contact: Ken Graham
Phone: 949-355-1396
Fax:
Email: kgraham@parkingveterans.com

Pathways Consultants (40185)
2443 Wilbur Street
Oakland, California 94602
United States

Contact: Kim Coulthurst
Phone: 510-701-2966 ext.
Fax: --
Email: kim@pathwaysconsultants.com

WBE

Pennino Management Group (338766)
1420 South Mills Street, Suite E
Lodi, California 95240
United States

Contact: Kristin MacDonald
Phone: 209-370-1908
Fax:
Email: kmacdonald@penninogroup.com

Penske Truck Leasing Co., L.P. (40208)
5994 West Las Positas Blvd.
Pleasanton, California 94588
United States

Contact: Doug Holcomb
Phone: 925-460-1888 ext.
Fax: 925-460-1946
Email: doug.holcomb@penske.com

Penske chevrolet of cerritos (288428)
18605 studebaker rd
cerritos, California 90703
United States

Contact: SamNachawati
Phone: 5629241676
Fax: 5629248987
Email: snachawati@socalpenske.com

Phoenix Cars LLC (711454)
401 S. Doubleday Avenue
Ontario, California 91761
United States

Contact: Thomas Allen
Phone: 909-987-0815
Fax: 909-987-2020
Email: Thomasa@phoenixmotorcars.com

RouteMatch Software Inc. (40522) 1180 W. Peachtree Street Suite 1130 Atlanta, Georgia 30309 United States	Contact: Phone: 404-876-5160 Fax: 404-898-1145 Email: latasha.king@routematch.com	
SANDIS Civil Engineers Surveyors Planner (40598) 1721 Broadway, Suite 201 Oakland, California 94612 United States	Contact: JULIE CLEMENT Phone: 510-873-8866 Fax: 510-873-8868 Email: jclement@sandis.net	OSB
SCR Medical Transportation (1194431) 8835 S. Greenwood Ave. Chicago, Illinois 60619 United States	Contact: Justin Rakestraw Phone: 312-576-4442 Fax: Email: jrakestraw@gobeacon.com	
SGN & Associates (273744) 9854 National Blvd. #167 Los Angeles, California 90034 United States	Contact: StephanieNegriff Phone: 310-876-4004 Fax: 310-876-4004 Email: Rsgn@msn.com	
SMS Transportation Services (294374) 865 S Figueroa St. Suite 2750 Los Angeles, California 90017 United States	Contact: HarrisJohn Phone: 213-489-5367 Fax: 213-489-3761 Email: jasmine@smstransportation.net	
STV, Inc. (225747) 1055 West Seventh Street Suite 3150 Los Angeles, California 90017 United States	Contact: Jake Vierra Phone: 949-557-8665 Fax: Email: jake.vierra@stvinc.com	
SUMMITEC LLC (1304476) 3563 N Mills Ave Claremont, California 91711 United States	Contact: MariaClara Palacios Phone: 626-344-5987 Fax: Email: mcpalacios@summitec.co	OSB
Safe Moves (410059) 15500 Erwin St., #2451 Van Nuys, California 91411 United States	Contact: Pamela Nye Phone: 818-786-4614 Fax: 818-786-4631 Email: biyah@sbcglobal.net	
Salimi Management, LLC (917008) 1 Avenue of the Palms Suite 301 San Francisco, California 94130 United States	Contact: Vincent Salimi Phone: 510-230-9207 Fax: Email: vincent@salimicm.com	CADIR, DBE, OSB, MIC, MBE
Santa Barbara Transportation Corp (486161) 6414 Hollister Ave Goleta, California 90012 United States	Contact: James Lasky Phone: 323-225-7000 ext. 101 Fax: Email: jlasky@ridemst.com	
Sea Engineering, Inc. (210096) 200 Washington St., Suite 107 Santa Cruz, California 95060 United States	Contact: Paul Roberts Phone: 831-421-0871 Fax: 831-421-0875 Email: proberts@seaengineering.com	

StrongGo Industries (958718)
3296 E hemisphere loop
Tucson, Arizona 85706
United States

Contact: Jayson
Phone: 520-547-3510
Fax:
Email: jdraper@stronggo.com

Syntropy Trust (449856)
109 Park Place
Richmond, California 94801
United States

Contact: Peter Clark
Phone: 510-827-7826
Fax:
Email: 2peterclark@gmail.com

T & J Exports (471333)
4332 Nelson Dr
El Sobrante, California 94803
United States

Contact: Tariq Sohail
Phone: 510-680-8463
Fax:
Email: sohails.co@yahoo.com

T J K M (40871)
4305 Hacienda Drive Suite 550
Pleasanton, California 94588
United States

Contact: Michelle Macer OSB
Phone: 925-463-0611
Fax: 925-463-3690
Email: rfp@tjkm.com

T.A.Rose (40873)
710 Palmira Ct.
San Ramon, California 94583
United States

Contact: Terry Rose OSB
Phone: 925-766-6035 ext.
Fax: 925-838-1701
Email: tarracing@aol.com

TRC Engineers, Inc. (41053)
10680 White Rock Road Suite 100
Rancho Cordova, California 95670
United States

Contact: TERRY MAECHLER
Phone: 916-366-0632
Fax: 916-366-1501
Email: tmaechler@trcsolutions.com

<p>Trapeze Software Group Inc. (41050) 8360 East Via de Ventura Suite L-200 Scottsdale, Arizona 85258 United States</p>	<p>Contact: Traci Alescio Phone: 480-627-8400 ext. Fax: 480-627-8411 Email: rfp@trapezegroup.com</p>	
<p>UMBRELLA GLOBAL INC (749363) 1499 OLD BAYSHORE HWY STE 106 BURLINGAME, California 94010 United States</p>	<p>Contact: RAPHAEL DESOUSA Phone: 415-203-0835 Fax: Email: INFO@UMBRELLA</p>	MBE
<p>Uber Technologies, Inc. (1239621) 1515 3rd Street San Francisco, California 94158 United States</p>	<p>Contact: Nick Brown Phone: 425-977-9197 Fax: Email: nick.brown@uber.com</p>	
<p>United States Transit Funding, Inc. (353866) PO Box 133 Cherokee, Iowa 51012 United States</p>	<p>Contact: Barry Lewis Phone: 712-221-4095 Fax: Email: barrylewis@transitfunding.net</p>	
<p>Universal Limousine and Transportation (605467) 2505 Front St. Ste A West Sacramento, California 95691 United States</p>	<p>Contact: Marc Sievers Phone: 916-361-5466 Fax: Email: marc@universallimo.com</p>	
<p>Universal Limousine & Transportation Services (749566) 1799 Old Bayshore Hwy Burlingame, California 94010 United States</p>	<p>Contact: Melanie Henderson Phone: 916-837-0035 Fax: Email: melanie@universallimo.com</p>	
<p>Urban Design Consulting Engineers (41122) 4400 Market Street, Suite 800 Oakland, California 94608 United States</p>	<p>Contact: Jason Ling Phone: 510-868-1085 ext. Fax: 510-225-1782 Email: jasonling@UrbanDesignCE.com</p>	OSB, DBE
<p>Urban Planning Partners, Inc. (41125) 350 Frank Ogawa Plaza, 5th Floor Oakland, California 94612 United States</p>	<p>Contact: Lynette Dias Phone: 510-251-8210 Fax: -- Email: contact@up-partners.com</p>	WBE
<p>Valley Relocation & Storage (41154) 4020 Nelson Ave Suite 200 Concord, California 94520 United States</p>	<p>Contact: SHARON AVILA Phone: 925-682-3740 Fax: 925-603-7118 Email: savila@valleyrelocation.com</p>	
<p>Via Mobility, LLC (795211) 160 Varick Street New York, New York 10013 United States</p>	<p>Contact: Web Farbow Phone: 336-259-7734 Fax: Email: web@ridewithvia.com</p>	
<p>Vol-Ten Corporation (796419) PO Box 5547 Stockton, California 95205 United States</p>	<p>Contact: Shiloh Foust Phone: 209-465-1053 Fax: Email: reservations@deltacharterbus.com</p>	OSB

vacaville nissan (471591)
671 orange drive
vacaville, California 95687
United States

Contact: richard sikoral
Phone: 707-455-4534
Fax:
Email: rsikoral@vacavillenissan.com

visual (127828)
may ave
richmond, California 45896
United States

Contact: tech
Phone: 455-455-2665
Fax:
Email: techzone@visualinfomedia.com

Prospective Bidders

16 Prospective Bidders

Vendor	Contact	Vendor Type	Status
Bay Area Charters (2515822) 3150 Hilltop Mall Rd. Suite 28 Richmond, California 94806 United States	Contact: Tracy Fernandez Phone: 510-964-4476 Fax: 510-417-2978 Email: tracy@bayarea-charters.com	MBE, WBE	Bidder
Blessed Through Favors Inc (2515405) 1618 Sullivan Avenue Daly City, California 94015 United States	Contact: Irwandie Tio Phone: 415-794-2049 Fax: Email: irwan@epiclimosf.com	MBE, MIC, SAM, WBE, CASoS	Bidder
CHARTER BROS (2515813) 836 Chateli Ct PLEASANTON, California 94566 United States	Contact: KARIM khalil nino Phone: 925-497-2376 Fax: Email: exectlstrv@aol.com		Bidder
Code 3 Entertainment Services, LLC (2515077) 3392 Clayton Road Concord, California 94551 United States	Contact: Alisha Stanfield Phone: 925-577-9323 Fax: Email: alisha@c3transit.com	OSB, MBE	Bidder
Deltek (2515378) 2291 Wood Oak Dr Herndon, Virginia 20171 United States	Contact: Source Management Phone: 206-373-9500 Fax: Email: sourcemanagement@deltek.com		Bidder
DMullisInsurance (2515857) 1299 Boltonfield St. Columbus, Ohio 43228 United States	Contact: David Mullis Phone: 505-988-6583 Fax: Email: dmullisinsurance@gmail.com		Bidder
First Student (2515060) 13200 Crossroads Parkway N Suite 450 City of Industry, California 91746 United States	Contact: Angela Hernandez Phone: 513-665-3003 Fax: Email: angela.hernandez@firstgroup.com		Bidder
GovDirections LLC (2517256) 675 Ponce Atlanta, Georgia 30043 United States	Contact: Mark Phone: 800-492-8523 Fax: Email: mknowles@rfpdelivery.com		Bidder
kn Inc (2518583) 907 Park Street San Diego, California 92093 United States	Contact: Katten Nepalen Phone: 800-444-8884 Fax: Email: nepalkat23@gmail.com		Bidder
Lux Bus America Co. (2515984) 851 East Cerritos Avenue Anaheim, California 92805 United States	Contact: Casey Collier Phone: 415-871-8663 Fax: Email: ccollier@luxbusamerica.com		Bidder

Addenda

None

1.6 Submitted 02/13/2024 12:05 PM (PST) For July 18th there are 2 Shuttle pick up, is it 60 children and 10 ad...

Vendor Blessed Through Favors Inc

Question For July 18th there are 2 Shuttle pick up, is it 60 children and 10 adults from each pick up location?

Answer Yes, 60 kids and 10 adults

Email History

February 20, 2024 10:56 AM (PST)

Question Submit Confirmation: Q and A Set 1 for RFQ For Bus/Transportation Services for Participants of Recreation Summer Camps, with a bid due date of February 23, 2024 12:00 PM (Pacific)

To: Blessed Through Favors Inc (irwan@epiclimosf.com), kn inc (nepalkat23@gmail.com), PWXPress (bids@pwxpress.com), sevenoutsource (rfpalerts@gmail.com), Vol-Ten Corporation (reservations@deltacharterbus.com), Bay Area Charters (tracy@bayarea-charters.com), Lux Bus America Co. (ccollier@luxbusamerica.com), Santa Barbara Transportation Corp (jlasky@ridemst.com), MV Transportation, Inc. (Business_development@mvtransit.com), Zum Services, Inc. (rfpresearch@ridezum.com), First Student (angela.hernandez@firstgroup.com), CHARTER BROS (execlstrv@aol.com), DMullisInsurance (dmullisinsurance@gmail.com), GovDirections LLC (mknowles@rfpdelivery.com), Code 3 Entertainment Services, LLC (alisha@c3transit.com), Deltek (sourcemanagement@deltek.com)

This is a notification that Set 1 of Questions and Answers has been issued for RFQ For Bus/Transportation Services for Participants of Recreation Summer Camps, with a bid due date of February 23, 2024 12:00 PM (Pacific).

Please visit the bid details to read the questions and answers.



191 Rosa Parks Street, 8th Floor
Cincinnati, OH 45202

1/5/2024

Troy Porter
Recreation Supervisor
City Of Richmond
3230 Macdonald Ave
Richmond, CA 94804

Dear Mr. Porter,

I am pleased to present First Student's proposal to the City of Richmond in response to your RFQ for Bus/Transportation Services for Participants of Recreation Summer Camps. We are genuinely enthusiastic about the opportunity to collaborate with the City of Richmond to deliver safe, efficient, and top-tier transportation services.

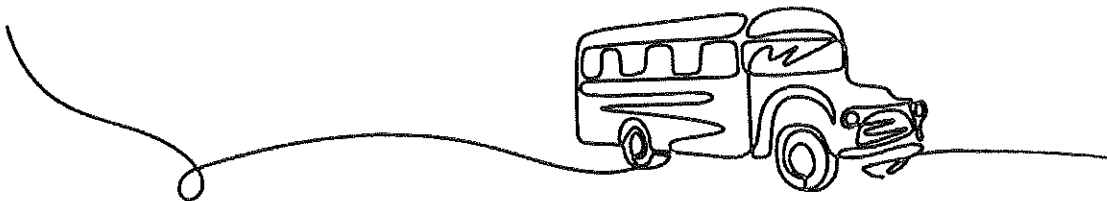
Recognizing the significance of your decision in providing safe and affordable transportation services to the community, we have tailored our pricing with this in mind. We are eager to engage with your administration, evaluation committee, and/or community board to delve deeper into our proposal.

Thank you for considering First Student for this endeavor. Should you have any inquiries regarding our proposal, please don't hesitate to contact me directly.

Sincerely,

Angela Hernandez

Angela Hernandez
Regional Charter Sales Consultant
Mobile: 562-846-6650 Office: 855-870-8747
Angela.Hernandez@firstgroup.com





City of Richmond

Community Services Department

Request for Quote For Bus/Transportation Services for Participants of Recreation Summer Camps

Quotes must be submitted
no later than 12:00 p.m.
Friday, February 23, 2024

Any questions regarding this quote should be made via email
to:

Troy Porter
troy_porter@ci.richmond.ca.us
City of Richmond
3230 Macdonald Ave
Richmond, CA 94804

Purpose

The City of Richmond is soliciting Quotes for (RFQ's) for Bus/Transportation companies that are interested and qualified to provide transportation for children to various locations during summer camp. Since our programs are inclusive, transportation must be able to accommodate individuals with disabilities. Our summer program runs for 8 weeks during the summer.

Receipt of Quotes

One copy of RFQ must be submitted no later than 12:00 p.m. February 23, 2024 to:

City of Richmond
Troy Porter
3230 Macdonald Avenue
Richmond, CA 94804

Scope:

1. The Contractor shall provide safe transportation for the participants of the City of Richmond Summer Camp programs.
2. The Contractor shall provide all insurance documentation required.
3. The Contractor shall provide a City of Richmond business license.
4. The Contractor will agree to schedule all requested trips by May 13, 2024.
5. Services will be provided at the following locations:
 - Booker T. Anderson, 960 South 37th Street
 - Nevin Community Center, 598 Nevin Avenue
 - Parchester Community Center, 900 Williams Drive
 - Shields-Reid Community Center, 1410 Kelsey Street
 - Richmond Recreation Complex, 3230 Macdonald Avenue
 - May Valley Community Center, 3530 Morningside Drive

General Requirements:

Contractor shall hold current and adequate insurance.

a) **Experience:**

- A proven history of providing safe transportation to public (especially children).

Required Documents Submitted with Quote

1. Please provide quote on a per bus/trip basis as indicated on the **Quote Sheet**.
2. Provide a total cost of the bus trips.
3. Any other information about your company and the buses that will be used.
4. References-see Page 6 of this document.

QUOTE SHEET

2024 Summer Camp Field Trips

Date	Pick Up Location	Pick up Time	Destination	Leave Destination Time	Capacity	Cost
7/2/24	Parchester 900 Williams Dr Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$907.50
7/2/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$935.00
7/3/24	Nevin 598 Nevin Ave. Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$935.00
7/3/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$907.50
7/5/24	May Valley 3530 Morningside Dr Richmond, 94804	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	50 children 10 adults	\$907.50
7/5/24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	60 children 10 adults	\$907.50
7/10/24	Nevin 598 Nevin Ave. Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$943.00
7/10/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$943.00
7/11/24	Parchester 900 Williams Dr Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$943.00

7/11 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$943.00
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Booker T. Anderson May Valley	9:40am 10:15am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Booker T. Anderson - 3:30pm Return to May Valley 4:00pm	60 children 10 adults	\$907.50
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Parchester Shields Reid	10:00am 9:40am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Parchester - 3:30pm Return to Shields Reid 4:00pm	60 children 10 adults	\$907.50
7/24 /24	Nevin 598 Nevin Ave. Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$915.50
7/24 /24	Booker T Anderson 960 South 47 th St Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$915.50
7/25 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$907.50
7/25 /24	Parchester 900 Williams Dr Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$923.00
7/26 /24	May Valley 3530 Morningside Dr Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	50 children 10 adults	\$880.00
7/26 /24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$880.00

GRAND TOTAL ESTIMATE : \$16,509.00

Required Documents upon Award

Upon award and approval of the contract by the City of Richmond's legal department, the Contractor must sign the purchase of services contract and submit the following documentation. Other documentation may also be needed, and will be noted in the final contract.

- Sign the City's Purchase of Services Contract – Attachment A
- Provide a "Certificate of General Liability Insurance" with an attached "additional insured endorsement" that names the City of Richmond as additional insured. – Attachment B
- Provide a copy of a current "Business License "with the City of Richmond, which will remain in effect for the duration of the project.

Questions

All questions must be submitted via the electronic BidsOnline system on the Q&A tab by 5 p.m. on Feb 16th, 2024. If the City finds it necessary to issue an addendum, prospective Offerors will receive e-mail notification of addendum. Otherwise, answers to questions received will be provided on the Q&A by February 19th, 2024. It is the proposer's responsibility to periodically check the BidsOnline website www.ci.richmond.ca.us/bids for any possible Addenda to the RFP that may have been posted.

Terms

By submitting a quote, as a bidder, declares this quote is made without collusion with any other person, firm or corporation; that bidder has carefully studied the proposed minimum specifications and scope of work and bidder proposes and agrees if this quote is accepted that they will supply and service the City of Richmond.

The City of Richmond reserves the right to reject any or all quotes. In case of default, the City of Richmond may procure its materials/services from other sources and shall hold the original bidder or contractor liable for resulting increased costs. Quantities and optional items listed are the City's best estimate for Quote purposes, actual order quantities and options may vary.

References

All quotes submitted shall be accompanied by three customer references (preferably local Richmond area or other governmental agencies) for whom the bidder has provided a similar scope of work during the past twelve (12) months, of comparable settings, complexities and quantities as required of this request for proposal. These companies will be contacted prior to award of proposal.

1. Name of Business: YMCA EAST PALO ALTO, EL CAMINO, NORTHWEST, PALO ALTO & SEQUOIA

Address: 20803 Alves Drive, Cupertino, CA 95014

Approx. size of company: _____ Dates of service: Since 2014

Contact person: Sabrina Ippolito Phone number: (408) 351-2454

E-mail address: sabrina.ippolito@ymcasv.org

2. Name of Business: California School for the Deaf/California School for the Blind

Address: CDE / Contracts Office / 1430 N Street, Suite 2213 Sacramento, CA 95814

Approx. size of company: _____ Dates of service: Since 2018

Contact person: Lauren Kreipe, AGPA Phone number: (916) 322-3035

E-mail address: LKreipe@cde.ca.gov

3. Name of Business: Roughing It Day Camp

Address: PO Box 1266, Orinda, CA 94563

Approx. size of company: _____ Dates of service: Since 2014

Contact person: Mike Rostkowski Phone number: (925) 283-3795

E-mail address: miker@roughingit.com

City of Richmond
RFQ for Bus/Transportation Services for Participants of Recreation Summer Camps
Friday, February 23, 2024



2

Hi Richmond, We're Zūm!



DESIGNATED POINT OF CONTACT FOR CITY OF RICHMOND
Rick Sandoval, Account Executive
rsandoval@ridezum.com | (909) 688-9511



February 22, 2024

City of Richmond
Attn: Troy Porter
3230 Macdonald Avenue
Richmond, CA 94804

Dear Mr. Porter,

In its RFQ, the City of Richmond Community Services Department seeks a qualified partner to provide transportation for children to various locations during summer camp. Zūm Services, Inc, understands the requested services and proposes to meet this need by providing safe, timely, dependable, and efficient child transportation using certified, well-trained, and qualified drivers; and a bus fleet with top-of-the-line equipment for safety and comfort. We will provide all vehicles, facilities, equipment, personnel, technology, and customer service needed to successfully meet your needs on time and within budget.

Zūm was founded in 2015 and has been operating across the Bay Area and surrounding counties since 2019, providing trusted student transportation services to partners including San Francisco USD and Oakland USD. To date, Zūm has served more than 130+ districts and 4,000 schools across the U.S., delivering more than 7.8M student rides safely with a 4.94 (of 5)-Star Parent Rating across more than 280,000 total parent ratings. We operate in California, Washington, Texas, Illinois, Tennessee, and Maryland.

Zūm is a first-generation immigrant, female-founded and led company, on a mission to modernize student transportation. We are backed by top-tier investors including BMW iVentures, Volvo, Softbank, and Sequoia Capital. We are honored to have earned 'Great Places to Work' certification, the 'Innovation by Design' award in Student Transportation, the Gold Stevie Award for 'Transportation Company of the Year,' and 'Best Special Education Transportation Company.' Zūm is uniquely qualified to deliver the requested services. We will provide the following to the City of Richmond Community Services Department:

- **A team that operates with a high sense of urgency and strong commitment to service:** We operate with a proactive and problem-solving mindset that our partners acknowledge and value. We work as "true partners," and keep our districts informed. We established a clear playbook to recruit, hire, train, and retain drivers and employees with speed, safety, and excellence to ensure reliable results for our partners, even during a nationwide labor shortage. Zūm sets a positive work culture that our union and non-union employees highly value. Our drivers not only enjoy better wages but also rave about the company culture, modern work facilities, training, high-quality equipment, and technology-enabled tools that allow our team to provide exceptional service for students, families, and districts.
- **Strong, innovative, and diverse leadership:** Our team brings a shared mission, clear vision, and ability to execute at scale. We built a team of mission-driven leaders from diverse industries like school transportation, logistics, education, technology, data science, military service, and more. Our core value is to promote diversity and equity in everything we do. We deliberately measure, report, and improve on equity metrics like travel time for students from historically underserved communities.

Zūm Services, Inc.

275 Shoreline Dr. | Redwood City, CA 94065 | www.ridezum.com/ | (206) 669-8451



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Proprietary Statement

Züm Services, Inc. understands that trade secrets and proprietary information submitted by a bidder shall not be subject to public disclosure under the Freedom of Information Act. We have identified various pages within our proposal containing trade secrets and/or proprietary information, and as such, we would like to invoke the protection of the Freedom of Information Act relating to the protection of trade secrets.

The pages of our proposal that contain trade secret information are boldly marked "CONFIDENTIAL & PROPRIETARY" in the bottom center of each page. The contents of those pages contain information on one or more of the following categories.

- A. **Personnel:** Disclosure of personnel names and positions shows the types of qualifications and responsibilities of key individuals and reveals information about a specific approach to service delivery that may be economically advantageous to a competitor.
- B. **Innovations:** Information about innovations developed by Züm that would cause economic loss if disclosed to competitors in this and future procurements.
- C. **Program Approach:** Disclosure of the program approach including project creation, schedule, management, implementation, and the configuration of such would lead to economic loss.
- D. **Corporate Management, Business Practices, or Policies:** Descriptions of internal management principles and techniques, protected business practices, and corporate policies, as applied to this proposal, would create an economic loss for Züm if revealed.
- E. **Client Information:** Details regarding lists of current customers could lead to interference by competitors in our current contractual relationships.

The following chart identifies those sections within our proposal that are marked as proprietary and provide the corresponding reason based on the above categories.

PROPOSAL TAB NUMBER	REASON CODE
Tab 3 Other Information	A, B, C, D
Tab 4 References and Experience	B, C, D, E



Executive Summary



Executive Summary

The Zūm Difference

“ I have worked closely with the Zūm team for over four years and have observed first-hand the benefit of their robust operations, technology-enabled transparency, and data-driven reporting. This is definitely the new era of transportation.



Kim Raney, Executive Director of Transportation,
Oakland Unified School District

Why the City of Richmond Should Choose Zūm



- **Positive Performance History and Reputation** demonstrating track record of providing safe transportation to the public, especially children, and dependability in the industry and in California - school districts such as San Francisco USD, and Oakland USD. We have been successfully providing transportation services for school districts, charter schools, or other educational institutions since 2015.



- **Service Capability Plan** with superior workforce, staffing, and resources to maintain responsiveness and effective communication with the city. Our team operates with a high sense of urgency, a bias toward action, and an unparalleled commitment to safety.



- **Experienced Personnel and Effective Management Practices** to support staff development and promote training, safety adherence, and professional conduct. Strong, innovative leadership, a shared mission, clear vision, and ability to execute at scale.



- **Financial Stability** showing fiscal responsibility and sound business practices. We have the resources to supply and pay for all labor, supervision, equipment, supplies and materials, vehicles, maintenance, and insurance necessary to deliver our exceptional services.



- **High Quality Customer Service and Management Methodology** through our modern technology-led solution with real-time data, visibility, and insights to ensure customer focus, helping each district meet its specific goals.



1. Quote Sheet



1. Quote Sheet

Date	Pick Up Location	Pick up Time	Destination	Leave Destination Time	Capacity	Cost
7/2/24	Parchester 900 Williams Dr Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2,492.84
7/2/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2,492.84
7/3/24	Nevin 598 Nevin Ave. Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2,492.84
7/3/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2,492.84
7/5/24	May Valley 3530 Morningside Dr Richmond, 94804	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	50 children 10 adults	\$2,492.84
7/5/24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	60 children 10 adults	\$2,492.84
7/10/24	Nevin 598 Nevin Ave. Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2,899.82
7/10/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2,899.82



7/25 /24	Parchester 900 Williams Dr Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$2,890.00
7/26 /24	May Valley 3530 Morningside Dr Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	50 children 10 adults	\$2,049.66
7/26 /24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$2,049.66
Total:						\$46,705.30

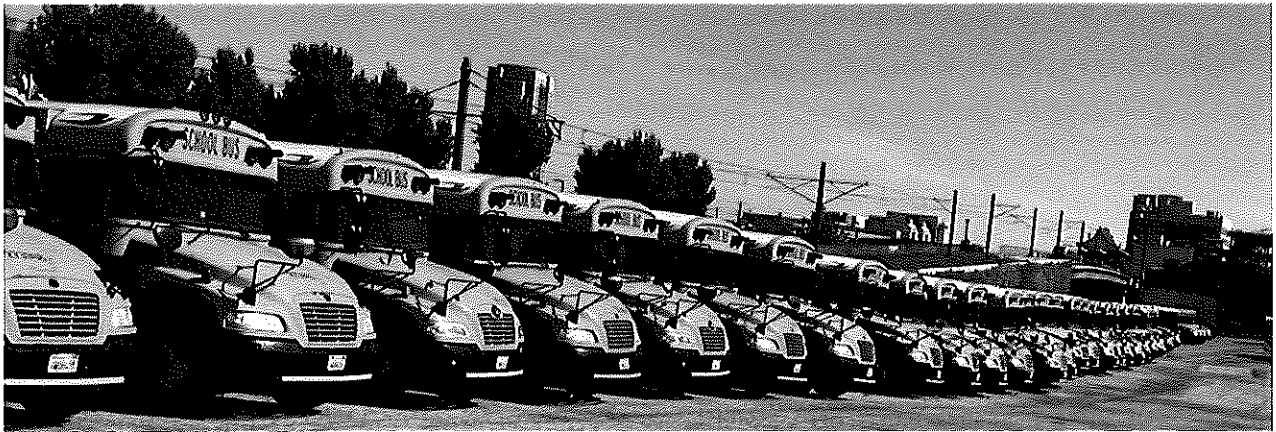


2. Total Cost



2. Total Cost

The trips listed in the previous tab have a total cost of \$46,705.30.





3. Other Information

- Our History
- Diversity
- Awards
- Zūm's Sustainability Commitment
- Our Team
- Our Technology
- Customer Service
- Driver Training
- Safety

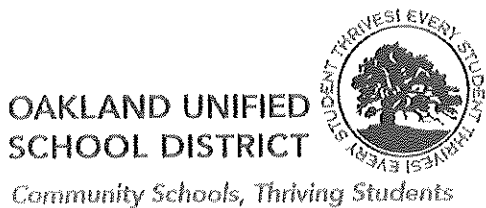


3. Other Information

Our History

Züm is an experienced, trusted transportation partner to cities, youth programs, and school districts across the country. To date, Züm has delivered more than 7.8 million rides safely with a 4.9-Star Parent Rating (out of 5 stars) across more than 280,000 total parent ratings.

Züm manages and operates child transportation in California, Washington, Massachusetts, Maryland, Texas, Illinois, and Tennessee. We launched operations in three large new school districts during July and August 2023, including a 150-school bus operation in San Bernardino, California; a 250-school bus operation in Howard County, Maryland; and a 150-school bus operation in Spokane, Washington. Each year we take on only a handful of new school district partners with the goal to make each one wildly successful and national leaders in transportation. We currently provide transportation services for clients such as:

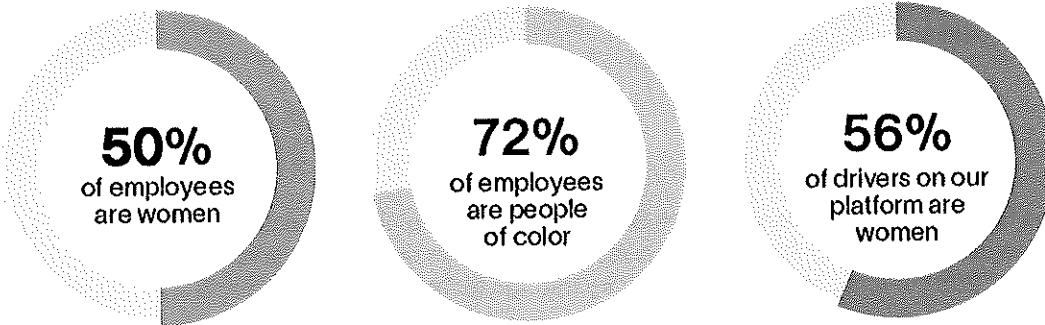




Diversity

Zūm is a diverse, mission-driven company where people from varied backgrounds come to challenge the status quo and transform transportation. Our team hails from a variety of backgrounds and circumstances, which broadens the lens through which we view the world, generate ideas, and solve our most challenging problems. We are proud of our diverse perspectives and experiences. Our diversity enables us to be more flexible and innovative to meet the diverse needs of the youth programs, school districts, and summer camps we serve. Being a first-generation immigrant, female-founded and led company, diversity and inclusivity is at our core.

We have built a team of mission-driven leaders from diverse industries like school transportation, logistics, education, technology, data science, military service, and more. Our core value is to promote diversity and equity in everything we do. We deliberately measure, report, and improve on equity metrics like travel time for riders from historically underserved communities.



Since our founding, Zūm has never been satisfied with merely meeting minimum service standards. When we select a client with whom to do business, we look for those whose values match our own. We commit to collaborating and communicating with Richmond to cultivate a positive partnership, even amidst expected and unexpected challenges. In fact, one of our driving values is to be “Customer Obsessed,” and to delight and wow them by going above and beyond. We work diligently to gain and keep the trust of our clients.



FAST COMPANY

Züm was recognized in Fast Company's 2022 World Changing Ideas Awards^{5,6} for the third time. The awards program recognizes clean technology, innovative corporate initiatives, brave new designs for cities and buildings, and other creative works that are supporting the growth of positive social innovation, tackling social inequality, climate change, and public health crises. Züm was honored in both the Best World Changing Idea North America and Transportation categories and named a finalist in the Small Business category.



The Stevie® Awards are the world's premier business awards, created to honor and generate public recognition of the achievements and positive contributions of organizations and working professionals worldwide. In short order the Stevie has become one of the world's most coveted prizes. The gold Stevie Award was awarded to Züm in 2022. It recognizes achievement in every facet of the workplace.

Inc. 5000 named Ritu Narayan, Züm's CEO, as one of the Top 100 Women Entrepreneurs 2020^{7,8}. The companies on this list show stunning rates of growth across all industries in California. Between 2016 and 2018, these 250 private companies had an average growth rate of 422 percent and, in 2018 alone, they employed more than 49,000 people and added \$5.6 billion to the California economy. Companies based in the largest metro areas—Los Angeles, the Bay Area, and San Diego—brought in the highest revenue overall.



In 2019, the American Business Awards recognized Züm as a Best Special Education Transportation Company. The American Business Awards are the only national, all-encompassing business awards program in the United States. The ABAs are judged each year by more than 200 executives across the nation.



Our Team

Our people are our greatest asset. Our team is composed of industry-leading transportation professionals, veteran school and district administrators with significant experience in large, urban school districts, and experts in logistics and operations from category-defining companies such as Amazon, Microsoft, Walmart, Uber, Netflix, and FedEx. Our team shares a common mission – *to modernize student transportation*. To execute this mission, Züm offers unparalleled services proven to deliver safety, transparency, efficiency, and build community trust.

Züm employs 84 professionals at our corporate headquarters in Redwood City, CA, 125 transportation professionals in our yards/local operations, and 1,843+ certified school bus drivers and aides across our national operations, a total of 2,052 employees. Additionally, we have a national pool of 2,000+ passenger vehicle drivers, who we readily and nimbly deploy to meet the needs of our clients.

Our leadership team is as follows:

- Ritu Narayan, Chief Executive Officer
- Abhishek Garg, Chief Technology Officer
- Vivek Garg, Chief Operating Officer
- Rohit Jain, Chief Product Officer
- Lynn Miller, General Counsel
- Jay Kim, Chief Financial Officer
- Chris Cook, Senior Executive, Finance
- Liz Sanchez, EVP of School Transportation
- Shiva Nagabushanaswamy, VP, Engineering
- Sarah Skinner, VP of Strategic Partnerships
- Jenny Mayfield, VP of Communications
- Pallav Prakash, Fleet & EV Program Manager
- Melissa Shiu, Design Director
- Christine Hayes, Senior Director of Client Success
- Serena Wang, Senior Director, Operations
- Shilpan Patel, School Operations, Routing, Training
- Susan Moorehead, Safety & Training Manager
- Michael Shacher, Accounting Manager
- Victoria Plummer, VP of Operations
- Matt Booth, Head of Fleet Operations
- Hassan Ansari, Customer Support Operations Manager
- Arnaldo Adaire, Senior Maintenance Manager



Ritu Narayan, Chief Executive Officer

Ritu founded Züm Services, Inc. after 15 years of engineering and product management at eBay, Yahoo!, and Oracle. Ritu's vision for Züm is to empower families and schools through social innovation, environmental consciousness, transportation expertise, and technological advancement. Ritu and Züm are helping families achieve their personal and professional goals by re-imagining student transportation and school partnerships to optimize assets, routes, and administrative efforts.



Jay Kim, Chief Financial Officer

Jay Kim recently joined Zūm as Chief Financial Officer, bringing decades of management experience from innovative and industry-defining companies such as Disney, Bowers and Wilkins, and, most recently, Carbon Health, where he held the same role. Jay began his career at Goldman Sachs. He earned a Master of Business Administration degree from Harvard Business School and a Bachelor of Science degree in Political Science from Harvard College.



Chris Cook, Senior Executive, Finance

Chris has over 30 years including Big 4 Public Accounting, Executive Management, Finance, SEC reporting, budgeting and planning, equity and debt offerings, M&A, SOX 404 implementation, litigation support, and IPO. Her background includes knowledge of financial institutions, financial technology, wealth management, non-profit, manufacturing, distribution, entertainment, and construction. Chris is a recipient of the CFO Recognition Award from the North Bay Business Journal, the Most Influential Women in Bay Area Business from the SF Business Journal, and the Women in Business Award from the North Bay Business Journal.



Liz Sanchez, Executive Vice President of Student Transportation

Liz is Zūm's Executive Vice President. She has over 30 years of experience in all aspects of multi-state management including operations, financial, business development, labor, fleet, new start-ups, change management, and facility management. Successful in leading large multi markets with full operational and P&L responsibility. Prior to Zūm, Liz was the COO of North American Student Transportation at National Express and Senior Vice President for the Southwest region at First Student.



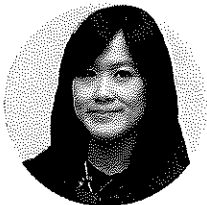
Shiva Nagabushanaswamy, Vice President, Engineering

Shiva is responsible for building and scaling the engineering organization at Zūm, bringing his years of technical expertise, best engineering practices, and experience in building and leading teams to deliver mission-critical large scale complex technology platforms. He has more than two decades of engineering experience, most recently serving as Director of Engineering at Uber, Netflix, and Microsoft.



Christine Hayes, Senior Director of Client Success

Christine brings her expertise in developing solid, positive client relationships to Zūm. She is accomplished in cultivating and managing partner relationships, guiding and mentoring staff, and moving strategy into action to attain program goals. Clients enjoy working with Christine due to her approachability, responsiveness, engaging manner, and consistent success in building strong, sustainable, and productive partnerships.



Serena Wang, Senior Director, Operations

Serena is responsible for overseeing the company's school operations and customer support teams. Serena also participates in regularly reviewing metrics and Key Performance Indicators (KPIs) with key accounts to ensure excellent performance and customer service. Prior to Zūm, Serena was an Operations Manager at Amazon.



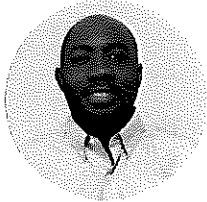
Shilpan Patel, School Operations, Routing, Training

Shilpan assisted with the successful launch of our technology platform and services in San Francisco USD, Seattle Public Schools, and Spokane Public Schools. He has been serving some of Zūm's largest district partners for more than three years, his oversight allowing us to achieve 98% on-time performance with an overall parent rating of 4.9 stars (out of 5 stars). Shilpan and our operations team ensures that projects are onboarded successfully.



Susan Moorehead, Safety & Training Manager

Susan brings five decades of experience in the school transportation industry and is one of the foremost industry experts in safety and training with deep knowledge of state and federal requirements. She started as a driver and progressed to Certified Instructor, Location Manager, Regional Safety Manager, Regional Operation Manager, to her role leading Zūm's driver safety and training processes. She has previously served as United Transportation Union President, California Association of School Transportation Officials Chapter President, and has won numerous career achievement awards, including the National School Transportation Association Golden Merit Leadership Award.



Arnaldo Adaire, Senior Maintenance Manager

In March 2023, Arnaldo Adaire, an Area Maintenance Manager at Zūm, received national recognition for his service and leadership. *School Bus Fleet*, a publication that covers school transportation, honored Arnaldo as part of its feature about young leaders in the transportation industry. He is a capable leader in school bus maintenance and has a demonstrated track record of leading teams of technicians and supervisors to achieve benchmark-setting maintenance KPIs all while transitioning from less-efficient systems to a 5S Lean system to help keep maintenance costs low, bus readiness high, and compliance with all local & federal regulations allowing us to pass those efficiencies in cost and performance to Richmond.

Our Technology

Zūm's integrated transportation technology platform has been rigorously tested and successfully implemented in cities across the U.S. to manage, monitor, and optimize more than 7.8 million rides with over 15 million miles of drive time. Our average Parent Rating is 4.94 out of 5 Stars from more than 280,000 total ratings.

Our industry-leading technology platform further delivers unprecedented transparency and a data-driven approach through access to real-time performance, ridership, safety, and other relevant data in easy-to-understand dashboards. This data not only provides the optimal experience for all parties but allows for continual improvement to the platform. Our focus on data means that we are equally focused on data privacy and security.

Driver App

Zūm drivers appreciate our comprehensive, end-to-end software solution as it ensures drivers' routes are managed efficiently and drivers are notified of any last-minute route changes right away via push notifications sent directly to their Driver Tablet. The Zūm platform seamlessly tracks an extensive set of data including daily ridership for each route, rider attendance, pick up and drop off times for each stop, and on time performance for each ride, which eliminates cumbersome paper-based reporting for drivers and printing of paper-based route sheets when last minute changes are made.

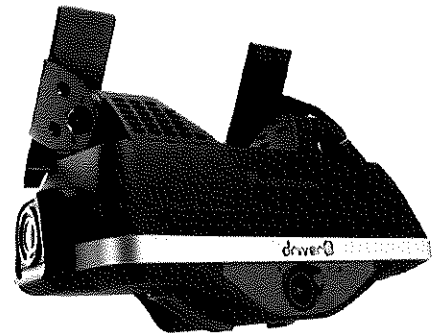
The tablets with our driver app provide drivers with GPS directions, monitor ridership, and provide employee (driver and monitor) time tracking functionality. Tablets allow drivers to receive real-time route updates, communicate with dispatch, check riders in/out, see helpful rider information and stop assignments, and follow turn-by-turn directions to stops.

Buses will be equipped with a compliant camera system from Gatekeeper to ensure rider safety. Gatekeeper's high-definition, compact cameras are built to work in harsh conditions. The cameras provide exceptional picture quality in any light, even no light. Features include:



- Video/Audio recording with electronic access to view and store, as required, data from functional digital video cameras
- 4-Channel System
- H.264 Compression for Images
- Up to 320GB memory storage
- Records at 30FPS at 720 x 480 resolution
- Simple and Friendly User-Interface
- Simple and Friendly User-Interface

We provide Netradyne Driver on our buses, which helps drivers remain focused on safety, and consistently monitor their own driving behaviors to identify areas of strength and opportunities for improvement. This technology also keeps drivers and riders safe from accidents, and offers documentation when questions arise regarding driver or rider behavior on the bus. As such, video footage and GPS tracking data provides helpful documentation of what really happened, which can be critical to protect drivers in the event of an accident or false claims made against them.



Each Züm bus will be equipped with a minimum of four (4) digital video cameras to record images from the following vantage points:

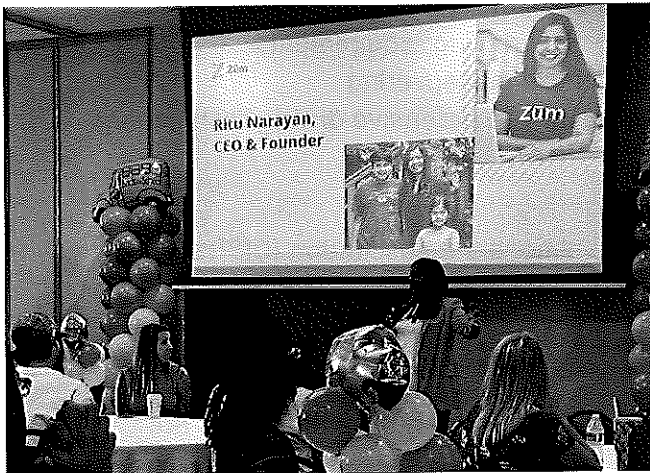
- Front to back
- Back to front
- Front exterior
- Exit stairwell

Footage from the aforementioned cameras will be digitally recorded and accurately display the date, time of recording, and bus number. The cameras we propose are capable of providing clear color video recordings of the entire interior and front exterior of the bus with simultaneous audio recordings. Recordings will document the entire daily trip (morning and afternoon) without overwriting any previously recorded information from that trip. Upon request from Richmond, the video recordings will blur out rider faces.

Driver Training

We invest in our team and our client relationships by providing high quality, effective, and appropriate training for all positions including vehicle operators and monitors. We realize that in transportation, training really comes into play when the “rubber meets the road.” A great day begins with a good attitude, good training, and most of all, compassion for passengers.

Züm will meet all training qualifications as outlined by federal, state, and local law and regulations for transportation. We require employees to participate in a classroom training program with emphasis on safety basics, rider management, and logistics such as intersections and danger zones. Züm will maintain a file on training which will be available to the city upon request. We also require behind-the-wheel training.



Classroom Training

The curriculum for both classroom and behind-the-wheel training ensures that all drivers receive consistent and relevant training, contributing to their preparedness and proficiency in safely transporting children.

- Pre-trip and Post-trip requirements
- Driver seat belt and mirror adjustments
 - Mirror grid training
- Student seating chart
- Vehicle-based technology
- Zūm's proprietary technology platform
- Loading and unloading
 - Approaching/Departing the bus stop
 - Stopping and securing the bus
 - Crossing students
 - Danger zones
 - Safe Bus Stop
- Never leave a student unattended
- Emergency Vehicles
- Defensive driving
- Student Management
 - Rules for passengers
 - Protecting sleeping passengers
 - Bullying
 - Your Duty to Notify
- Emergency procedures
- First Observer
- Appearance and dress code
- First aid and CPR
- Child Abuse and Mandated Reporting

Behind-the-Wheel Training

Once the classroom training is completed, drivers will graduate to behind-the-wheel training. Our behind-the-wheel training will focus on real-life situations. This starts with ensuring that the driver knows the equipment he or she will be using. Drivers must know the seat adjustments for the most ergonomic position, mirror grid of the bus for maximum visibility, all the gauges and controls, and most importantly operating all the emergency equipment and emergency exits.

Defensive Driving Program

We require all our drivers to take defensive driving courses. Our certified trainers teach drivers to avoid accidents and to be prepared for various traffic situations. The principles help to maintain a safe amount of room around the vehicle, improve visibility, and provide extra time to make decisions while driving.



developed training that goes above and beyond basic requirements to provide the best possible services, along with advanced capabilities within our technology platform, should the city request.

As a company we have extensive experience transporting students with special needs, including students that are non-verbal and hearing impaired, students that have limited mobility, and students with behavioral challenges, as well as students on the autism spectrum.

Education and inclusion happen not only in school, but through ensuring consistent, reliable, safe and student-centered transportation for each child so that all students have access to the education and learning experiences they need and deserve to thrive.

Beyond basic driver certification, Zūm provides ongoing in-person and virtual training, and a robust library of online videos and resources specifically focused on transporting students with special needs. Our online toolkit of resources has been developed in partnership with industry leading experts, such as Safe Schools, Exceptional Child, and The Collaborative for Academic, Social and Emotional Learning (CASEL), CAPTAIN, among other partners.

Our Special Education training focuses on topics including but not limited to:

- Building relationships with students
- Inclusion
- Social Emotional Learning (SEL)
- Emergency Preparedness
- How to identify and respond when a child may be bullied or subjected to abuse
- Sensitivity Training
- De-escalation strategies
- Defensive driving
- Mandatory reporting
- Zūm Driver App/Tablet Training
- Proper use of safety equipment
- Special Education laws





Ongoing Training and Development

Zūm is focused on safety at every step of the student transportation process. Our proprietary technology platform allows us to create an additional layer of safety and transparency by making communication between parents, drivers, and the city seamless - something no other transportation provider can offer. Communication, we believe, creates a connected network of accountability, and this accountability wards off any complacency that can arise with rigorous safety protocols. Drivers receive unmatched safety support from not only the local team, but also our HQ team and our customer support center. We understand that driver training is not a one-and-done exercise, and as a company we are committed to continuous improvement and learning, providing drivers with the latest research and best- practices, and constantly seeking new ways to increase the engagement and effectiveness of our training. Random safety audits are built into our safety calendar.

Safety

Student safety is our number one priority. Zūm protocols and driver training reinforce safety from the moment our drivers step into their vehicle preparing to pick up students to the moment the students walk through the doors of their drop off location. Zūm's mission is to ensure that our students and their families always feel as though their safety is a given, not a hope. Zūm strives to accomplish this through our two-pronged safety approach:

1. **Rigorous, Uncompromising Safety Standards**
Our rigorous, uncompromising safety standards are palpable in everything we do - from our driver screening, training, and evaluation to our emergency procedures. Upholding high standards in these areas ensures that we are constantly minimizing risk in our services.
2. **Proprietary, Innovative Technology Platform**
The benefits of our proprietary, innovative technology are felt throughout the transportation process. Beyond the safety technology present on our vehicles that keeps students safe during the trips, our technology platform provides incredible transparency and real-time updates that give parents and school administrators peace of mind that their students are safe and exactly where they are supposed to be.



Safety Committee Review

The Safety Manager will review the meeting minutes after each Safety Committee meeting to extract action items to discuss with the General Manager and Shop Manager to recommend improvements and ultimately take corrective action to improve the safety of our operation, employees and the community as a whole. We at Zūm are biased to action and will address any concerns as soon as practicable. Actions taken as a result of concerns brought up by the Safety Committee will be documented and shared at the next Safety Committee meeting so as to demonstrate our commitment to safety. Since we are proactive about the safety of our employees and students we transport, the Safety Committee is yet another reason that makes Zūm a Great Place to Work!

Safety Committee Training

To prepare for its important role, the committee undergoes targeted training. The Area Director of Safety assists with instruction on a range of topics, including determination of accident/injury root cause, safety incentive programs, safety communication programs, facility safety inspections, hazard identification and correction, safety policies and procedures, and group dynamics.

Safety Processes

Driver and Vehicle Safety Database with Routine Audits & Training

Zūm's operation, training, and technology is built upon a robust Driver Safety and Vehicle Safety Database. This database provides full visibility to track and monitor driver qualifications and certifications, ensuring no driver begins or provides service without proper qualifications and that all drivers and vehicles meet or exceed state and federal requirements. Data points tracked include but are not limited to:

Driver Data

- Fingerprinting
- FBI background check
- Drug & alcohol test
- CDL license
- In-service training course
- First-aid training
- Disclosure of legal actions
- Physical requirements
- COVID-19 vaccination status

Fleet Inspection Data

- GeoTab mileage report & alerts
- Driver Vehicle Inspection Report (DVIR) on Zūm platform
- Sensible compliance checklist with area oversight



Ride Safety Protocols

In addition to Safety Training Programs mentioned above, drivers are required to adhere to our Safety Protocols when students are riding in or are loading or unloading from a vehicle as included below:

Pick-Up Protocol

- Drivers are only allowed to pick up students at designated bus stops or pick-up locations
- Zūm's proprietary technology ensures that most students are routed as right-side pickups
- The vehicle is permitted to start moving only once all students are seated and have their seat belts buckled
- The driver is responsible for all students on the bus. If an aide is required, they can assist the driver to facilitate the needs of the students.
- For rides in passenger vehicles, students are permitted to enter vehicles only when the vehicle has come to a complete stop and is within 18 inches of the pick-up location's curb. Students can only enter via a curbside door.

En Route Protocol

- Drivers will not use mobile devices at any point during the ride, unless when pulled over during an emergency situation
- No food should be consumed in the vehicle while the driver is completing a ride for Zūm, unless it is a special requirement for the rider
- No music or radios shows should be played during a ride, unless it is a special requirement for the rider

4. References and Experience

- References
- Case Studies



4. References and Experience

References

All quotes submitted shall be accompanied by three customer references (preferably local Richmond area or other governmental agencies) for whom the bidder has provided a similar scope of work during the past twelve (12) months, of comparable settings, complexities and quantities as required of this request for proposal. These companies will be contacted prior to award of proposal.

1. Name of Business: San Francisco Unified School District
Address: 555 Franklin St, San Francisco, CA 94102
Approx. size of company: 50,000+ students Dates of service: 2019 - Present
Contact person: Arcadio "Archie" Fokin Phone number: (415) 695 - 5505
E-mail address: fokina@sfusd.edu

2. Name of Business: Oakland Unified School District
Address: 1000 Broadway, Suite 300, Oakland, CA, 94607
Approx. size of company: 36,000 students Dates of service: 2018 - Present
Contact person: Kimberly Raney Phone number: (951) 536 - 9210
E-mail address: kimberly.raney@ousd.org

3. Name of Business: Alameda Unified School District
Address: 2060 Challenger Drive, Alameda, CA 94501
Approx. size of company: 11,000+ students Dates of service: 2018 - Present
Contact person: Pam Kazee Phone number: (510) 337 - 7098
E-mail address: pkazee@alamedaunified.org



**OAKLAND UNIFIED
SCHOOL DISTRICT**
Community Schools, Thriving Students

SPECIAL
EDUCATION **15.2%**

TOTAL
CAMPUSES **108**

FOSTER
STUDENTS **170**

ENGLISH LANGUAGE
LEARNERS **34.4%**

TOTAL
STUDENTS **34,265**

HOMELESS
STUDENTS **1,592**

LANGUAGES
SPOKEN AT HOME **64**

ZŪM PERFORMANCE IN OUSD

STUDENTS
TRANSPORTED **638,546**

MILES
DRIVEN **1.3 Million**

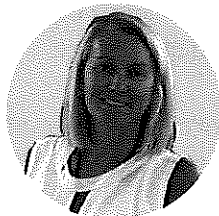
AVERAGE
PARENT RATING **4.9 / 5**



100% EV Conversion by 2024

“

I have closely worked with the Zūm team over the last 4 years, and have observed first-hand the benefit of their robust operations, technology-enabled transparency and data driven reporting. This is definitely the new era of Student Transportation.



Kim Raney

EXECUTIVE DIRECTOR OF TRANSPORTATION
Oakland Unified School District



- **Impacted Routes:** With their previous provider, the District used to face severe performance challenges of daily routes categorized as "impacted rides" because of drivers call out or no show, where either these rides were entirely canceled for the day, or the routes used to run with extreme delays. Züm has reduced the average number of impacted routes to 0.2%.
- **Student Ridership:** Ridership on buses has gone up from the low 40% on average to the high 70%.
- **Student Ride Time:** Average ride time for SFUSD students, which used to be over 50 minutes, has been reduced to 30 minutes or below on average, per child.
- **Optimization:** Previously the district was using a fleet of 236 school buses, which Züm was able to optimize to 193 school buses, saving the district over \$3M a year or \$15M over 5 years of the primary term. The District has used these savings to add 10 more routes, allowing SFUSD to provide transportation services to additional students this year.
- **Electrification:** We have already started work with SFUSD on electrification, and are in the advanced stages of utility approvals, and grant applications. Züm is on track to electrify 100% of SFUSD's school bus fleet by 2025.



SFUSD SAN FRANCISCO PUBLIC SCHOOLS

TOTAL CAMPUSES **130**

TOTAL STUDENTS **50,566**

SPECIAL EDUCATION **13%**

SOCIOECONOMICALLY DISADVANTAGED **53%**

ENGLISH LEARNERS **27%**

ZÜM PERFORMANCE IN SFUSD

STUDENTS TRANSPORTED **2.3 Million**

MILES DRIVEN **3 Million**

AVERAGE PARENT RATING **4.9 / 5**



100% EV Conversion by 2025



Seattle Public Schools

Zūm has proudly served SPS and the Seattle community since 2019 providing consistent, reliable, safe, and efficient student transportation services. Since 2019, we have safely transported more than 1.8M students over 1.5M miles, with an average on-time performance rate of 98% and a Parent Rating of 4.9 of 5

Stars with more than 15,600 5-Star Ratings from SPS parents. Our goal, at every step, has been to deliver exceptional service and demonstrate our commitment to SPS students, families, and community.

SPS enjoys our fully integrated technology platform that unifies students and families, district and school administrators, drivers, and transportation staff on a single platform. Our solution delivers transparency, safety, and efficiency; builds community trust; and provides peace of mind for all stakeholders.

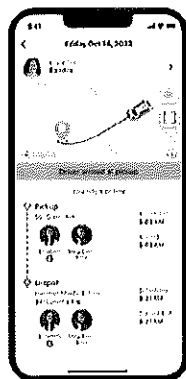
Seattle Public Schools uses Zūm’s Technology Platform, including:

SOFTWARE

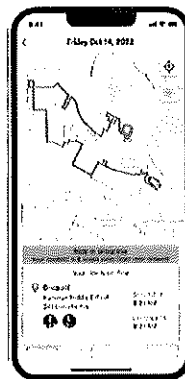
- Technology Platform - cloud-based web portal
- Student Tracking (while on bus)
- Student profile (with data from SIS)
- Dispatch Dashboard
- Parent App
- District & Campus Portal/Dashboard
- Fleet Diagnostics System
- Vehicle Inspection Reporting System
- Fleet Maintenance System
- Medicaid reporting
- Driver timekeeping

HARDWARE

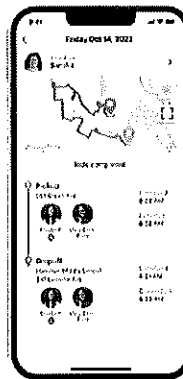
- Global Positioning System (GPS)
- Driver Tablets
- Bus Ridership scanner/RFID Cards
- SERVICES
 - Integration with SIS
 - Implementation
 - Installation
 - Customer Service/Tech Support



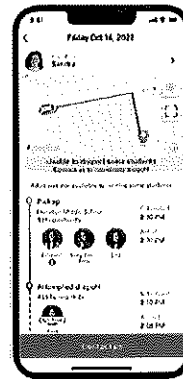
ARRIVED FOR PICKUP



FULL SCREEN MAP



RIDE COMPLETED



STUDENT ON HOLD



“ I just wanted to take a minute to say how much our family appreciates Zūm’s technology. The Zūm platform, with its real-time tracking, has **made our lives better on a daily basis, calming our morning routines and getting each day (and afternoon) off to a good start.** We have always been grateful for our bus drivers and service over the years, but this year is the best yet thanks to Zūm.

- Parent
Seattle Public Schools



SPECIAL EDUCATION **13%**

TOTAL CAMPUSES **104**

STUDENTS QUALIFYING FOR FREE/REDUCED LUNCH **32.1%**

TOTAL STUDENTS **50,056**

ENGLISH LEARNERS **12.2%**

ZŪM PERFORMANCE IN SPS

STUDENTS TRANSPORTED **1.8 Million**

MILES DRIVEN **1.5 Million**

AVERAGE PARENT RATING **4.9 / 5**



Record of Excellence in Spokane



Spokane Public Schools
excellence for everyone

- Proven partners for Spokane Public School
- Serving GenEd, Special Ed, HEART & MKV, Athletics & Field Trips
- Committed to serving the Spokane community



68,100+
Student Rides

98%
On time
Performance

510,000+
Miles Driven

4.9 / 5
Parent Rating

9,347
5-Star Parent
Ratings

Endorsed by SPS parents and schools:

“ [Our Zum driver] is a fantastic person, very polite and nice.
I can't express how lucky I feel to have him as a driver for my son.
He's the best! ”



Since launching our partnership with Spokane Public Schools in September 2022, we have safely transported more than 68,100 students over 510,000 miles, with an average on-time performance of 98% and a Parent Rating of 4.9 stars (out of 5 stars) with more than 9,347 5-Star Parent Ratings from Spokane Public Schools parents. Our goal, at every step, has been to deliver exceptional service and demonstrate our commitment to Spokane students, families, and the community.

The district uses Zūm's technology platform, including software and hardware, to manage, monitor and optimize transportation services across Spokane's full operation, including a 150-school bus fleet as well dozens of vans and smaller vehicles. As noted in several recent news articles, Zūm is creating a positive, impactful relationship with the Spokane community.



Appendix A: Forms

- Disclosure Statement for Limited Liability Companies
- Sanctuary City Compliance Statement

Disclosure Statement for Limited Liability Companies

This Statement Shall be included with all Bid and Proposal Submissions

Is your Business a Limited Liability Company (LLC)? YES NO

If you answered YES, please provide the City with the names and business addresses of any and all shareholders, directors, officers, members, managers, other authorized persons, partners, and "Beneficial Owners" of the applying LLC. A Beneficial Owner is any person or entity who: (1) exercises substantial control over the applying LLC; (2) owns 25% or more of the interest in the applying LLC; or (3) receives substantial economic benefits from the assets of the applying LLC. If any LLC shareholder, director, officer, member, manager, other authorized person, partner, or Beneficial Owner is itself an LLC or other business entity, the names and business addresses must also be provided for any and all shareholders, directors, officers, members, managers, other authorized persons, partners, and Beneficial Owners of that LLC or other business entity all the way up through each entity in the organizational chart until ultimate ownership by individual people is disclosed.

Name: NA _____

Title: _____

Address: _____

Name: _____

Title: _____

Address: _____

Name: _____

Title: _____

Address: _____

Check this box if additional ownership information is attached to this Disclosure Statement.

In signing this Disclosure Statement, I represent that the information submitted in this Disclosure Statement, and any attachments, is true and correct.

Signature: Ritu Narayan

Printed Name: Ritu Narayan

Title: CEO

Date: February 22, 2024

CITY OF RICHMOND
Sanctuary City Compliance Statement

The undersigned, an authorized agent of Zum Services, Inc. (hereafter "Contractor"), has had an opportunity to review the requirements of City of Richmond Ordinance 12-18 (hereafter "Sanctuary City Contracting Ordinance" or "SCCO"). Contractor understands and agrees that the City may choose with whom it will maintain business relations and may refrain from contracting with any person or entity that provides Data Broker or Extreme Vetting services to the U.S. Immigration and Customs Enforcement Division of the United States Department of Homeland Security ("ICE"). Contractor understands the meaning of the following terms used in the SCCO:

- a. "Data Broker" means either of the following:
 - i. The collection of information, including personal information about consumers, from a wide variety of sources for the purposes of reselling such information to their customers, which include both private-sector business and government agencies;
 - ii. The aggregation of data that was collected for another purpose from that for which it is ultimately used.
- b. "Extreme Vetting" means data mining, threat modeling, predictive risk analysis, or other similar services."

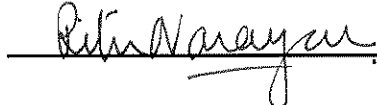
Contractor understands that it is not eligible to receive or retain a City contract if at the time the Contract is executed, or at any time during the term of the Contract, it provides Data Broker or Extreme Vetting services to ICE.

Contractor further understands and agrees that Contractor's failure to comply with the SCCO shall constitute a material default of the Contract and the City Manager may terminate the Contract and bar Contractor from bidding on future contracts with the City for five (5) years from the effective date of the contract termination.

By executing this Statement, Contractor certifies that it complies with the requirements of the SCCO and that if at any time during the term of the Contract it ceases to comply, Contractor will promptly notify the City Manager in writing. Any person or entity who knowingly or willingly supplies false information in violation of the SCCO shall be guilty of a misdemeanor and subject to a \$1,000 fine.

Based on the foregoing, the undersigned declares under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed this 22nd day of February, 2024, at San Francisco, California.

Printed Name: Ritu Narayan Title: CEO

Signed:  Date: February 22, 2024

Business Entity: Zum Services, Inc.

3

**City of Richmond
Community Services**

**Request For Proposals (RFP)
Bus Transportation Services:**

**Participants of Recreation
Summer Camps**

Contact:

Troy Porter

troy_porter@ci.richmond.ca.us

City of Richmond 3230 Macdonald Ave Richmond, CA 94804

Proposer- Busloop

Terminal Address: 2283 Dunn Rd Hayward, CA 94545

Mailing 2401. E Orangeburg Ave Suite 675-225 Modesto, CA 95355

Office: 1 (833) BUS-LOOP / 1 (833) 287-5667 Email: commute@bus-loop.com

Office Manager/CEO Avtar (Avi) Josen (510) 209-6691

Website: <https://www.busloopusa.com/> TCP 40089

Busloop

Bay Area's leading Charter Bus Transportation Carrier

2283 Dunn Rd Hayward, CA 94545

Mailing 2401. E Orangeburg Ave Suite 675-225 Modesto, CA 95355

Office: 1 (833) BUS-LOOP / 1 (833) 287-5667

Email: commute@bus-loop.com Website: <https://www.busloopusa.com/>

TCP 40089



Services, Fleet & Drivers

Busloop is a charter bus fleet carrier operating out of Hayward, CA and Oakland, CA. Over the past 3 years, we have been able to establish our grounds in Hayward, Oakland, and surrounding bay area cities. We offer corporate and private charters, school transportation, employee commuter shuttling, and on demand charter services. Our mission has been to provide safe, affordable, and reliable charter bus service for our passengers, and we do so by implementing a strong preventative maintenance program, recruiting experienced chauffeurs to operate our fleet, and carrying out intensive behind the wheel and in-classroom training provided by state certified and dmv accredited instructors throughout the year.



To add to the extra layer of safety training, all of our drivers are school bus certified. Our chauffeurs undergo annually 15 hours class room training, and 20 hours behind the wheel. We mitigate our safety risk by investing in an intensive driver safety program that we've seen work consistently over the past few years. Our buses comply with the California Highway Patrol standards as per listed in CHP 108A form for preventative bus maintenance: Our fleet size of 7 vehicles consists of:

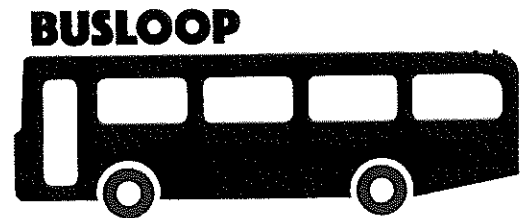
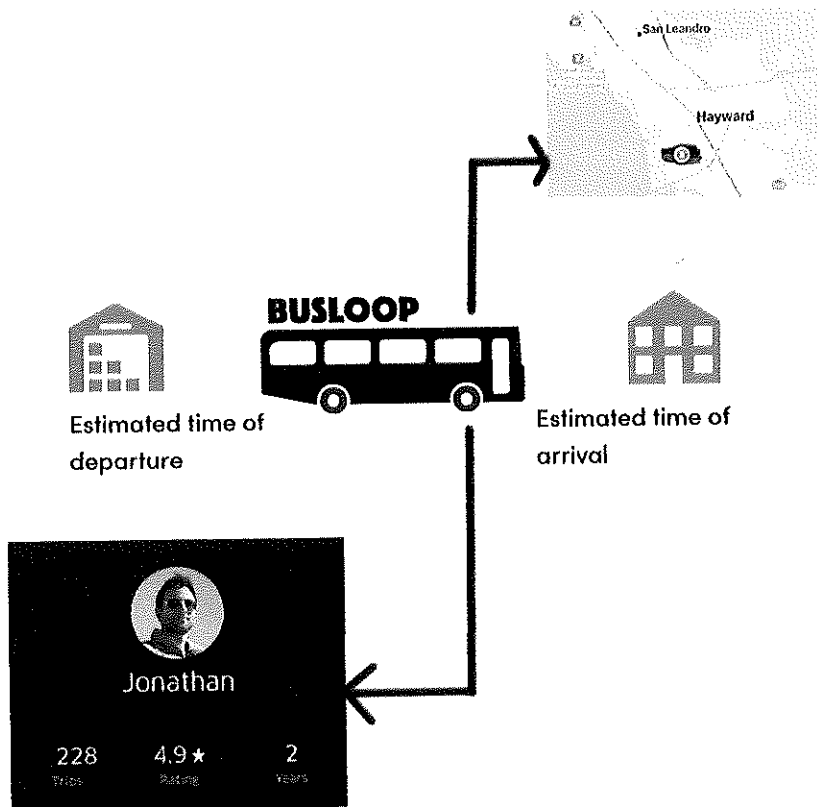
- 2 x 2014 & 2015 Freightliner Executive Shuttles each 37 passenger seating capacity
- 3 x 2011 Vanhool Coaches 56 passenger seating capacity, each with restroom on board
- 1x2010 Ford ADA equipped shuttle bus 14 passenger seating capacity

Each vehicle is equipped with 3 point seat belts, HVAC/central heating, comfortable seating, and a microphone/PA system on board. The larger buses each have their own private restroom on board. There is ample luggage space in the lower bins of the vehicles.

Busloop Technology

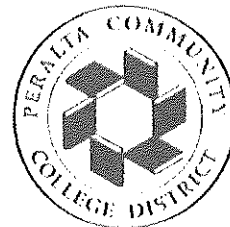
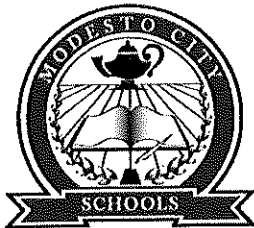
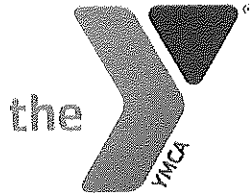
The team at Busloop has had success in implementing a back-end API built into our website which allows clients to track their vehicles in live time. Prior to a trip, our clients are given a link to the vehicle that their group will be chartering and it allows for the passengers to view the bus ETA and live tracking of vehicle. This was a feature that was greatly supported by the Oakland Unified School district after students and coaches wondered when their bus will come pick up their team for a game. It also gives parents a peace of mind knowing that they

can see where their child is at all times during the duration of the trip. We have put an enormous effort into this feature, and are now developing and testing out our iPhone app *Busloop* which can be downloaded today on the apple store.



Our Valued Clients

Busloop has earned the trust of our local organizations and school districts. We have been consistently providing safe and reliable transportation service to Oakland Unified School District, NFL, Disney, Stanford University, Modesto City Schools, Peralta Community College, TMS, and the YMCA.



TOTAL TRIP CHARGES= \$45,100

QUOTE SHEET

2024 Summer Camp Field Trips

Date	Pick Up Location	Pick up Time	Destination	Leave Destination Time	Capacity	Cost
7/2/24	Parchester 900 Williams Dr Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2500
7/2/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2500
7/3/24	Nevin 598 Nevin Ave. Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2500
7/3/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2500
7/5/24	May Valley 3530 Morningside Dr Richmond, 94804	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	50 children 10 adults	\$2500
7/5/24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	60 children 10 adults	\$2500
7/10/24	Nevin 598 Nevin Ave. Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2500
7/10/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2700
7/11/24	Parchester 900 Williams Dr Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2700

7/11 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2700
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Booker T. Anderson May Valley	9:40am 10:15am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Booker T. Anderson - 3:30pm Return to May Valley 4:00pm	60 children 10 adults	\$2400
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Parchester Shields Reid	10:00am 9:40am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Parchester - 3:30pm Return to Shields Reid 4:00pm	60 children 10 adults	\$2400
7/24 /24	Nevin 598 Nevin Ave. Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$2500
7/24 /24	Booker T Anderson 960 South 47 th St Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$2500
7/25 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$2400
7/25 /24	Parchester 900 Williams Dr Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$2500
7/26 /24	May Valley 3530 Morningside Dr Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	50 children 10 adults	\$2400
7/26 /24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$2400

Date- 02/19/2024

Avtar Josen/ CEO of Busloop



References

All quotes submitted shall be accompanied by three customer references (preferably local Richmond area or other governmental agencies) for whom the bidder has provided a similar scope of work during the past twelve (12) months, of comparable settings, complexities and quantities as required of this request for proposal. These companies will be contacted prior to award of proposal.

1. Name of Business: Oakland Unified School District
Address: 1000 Broadway Suite 450 Oakland, CA 94607
Approx. size of company: over 50 schools Dates of service: July 2021 to present

Contact person: Kimberly Raney Phone number: (951) 536-9210
E-mail address: kimberly.raney@ousd.org

2. Name of Business: Rio Vista High
Address: 410 S 4th St Rio Vista, CA 94571
Approx. size of company: over 300 Dates of service: June 2021 to present

Contact person: Leticiz Ruiz Phone number: (707) 374-6336
E-mail address: lr Ruiz@rdusd.org

3. Name of Business: Oakland Athletic League
Address: 1011 Union Street. Oakland. CA
Approx. size of company: over 1000 athletes Dates of service: December 2021 to present

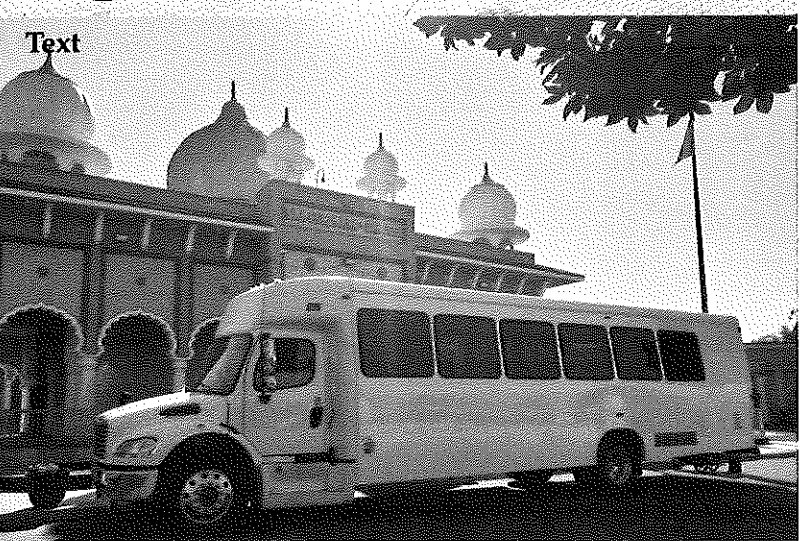
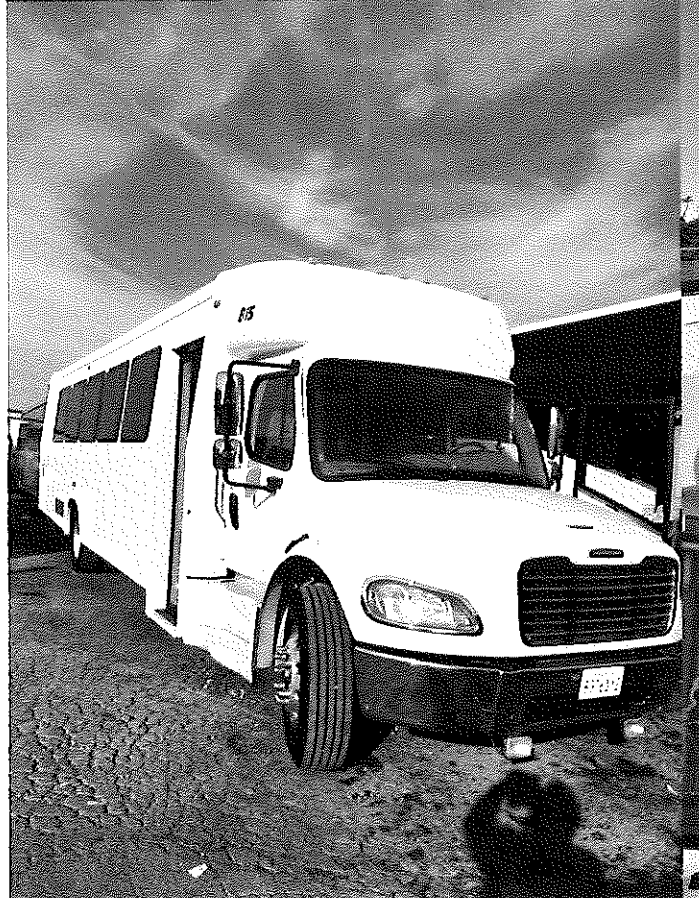
Contact person: Charlene Johnson Phone number: ((510)) 823-5253
E-mail address: charlene.johnson@ousd.org

References

Client's Company Name:	Oakland Unified School District	Company Size: over 77 schools in OUSD
Contact Person:	Kimberly Raney kimberly.raney@ousd.org	
Telephone Number:	951-536-9210 1000 Broadway, Suite 450, Oakland, CA 94607	12/15/2021 to present

Client's Company Name:	Rio Vista High	Company Size: over 400 students
Contact Person:	Leticia Ruiz lruiz@rdusd.org	
Telephone Number:	707 374-6336 410 S 4th St, Rio Vista, CA 94571	12/10/2021 to present

Client's Company Name:	Alameda Health Systems	Company Size: over 200 employees
Contact Person:	Darshan Grewal darshigrewal@gmail.com	
Telephone Number:	510-512-5437 7677 Oakport St, Oakland, CA 94621	03/10/2022 to present



BUSINESS TAX CERTIFICATE
BUSINESS LICENSE RENEWAL COMING SOON

LICENSE: 4006-2790

EXPIRES: 12-31-2023

2023

Current Employees:

POST IN A CONSPICUOUS PLACE
- NON TRANSFERABLE -

BUSLOOP
2283 DUNN RD
HAYWARD, CA 94545

Michael Lee

Director of Finance

LICENSE TYPE: CLASS O: TRANSPORTATION AND TRUCKING
TYPE OF BUSINESS: TRANSPORTATION

City of Richmond • 450 CIVIC CENTER PL AZA • RICHMOND CA 94804 • (510) 670-6747





City of Richmond

Community Services Department

Request for Quote For Bus/Transportation Services for Participants of Recreation Summer Camps

Quotes must be submitted
no later than 12:00 p.m.
Friday, February 23, 2024

Any questions regarding this quote should be made via email
to:

Troy Porter
troy_porter@ci.richmond.ca.us
City of Richmond
3230 Macdonald Ave
Richmond, CA 94804

Purpose

The City of Richmond is soliciting Quotes for (RFQ's) for Bus/Transportation companies that are interested and qualified to provide transportation for children to various locations during summer camp. Since our programs are inclusive, transportation must be able to accommodate individuals with disabilities. Our summer program runs for 8 weeks during the summer.

Receipt of Quotes

One copy of RFQ must be submitted no later than 12:00 p.m. February 23, 2024 to:

City of Richmond
Troy Porter
3230 Macdonald Avenue
Richmond, CA 94804

Scope:

1. The Contractor shall provide safe transportation for the participants of the City of Richmond Summer Camp programs.
2. The Contractor shall provide all insurance documentation required.
3. The Contractor shall provide a City of Richmond business license.
4. The Contractor will agree to schedule all requested trips by May 13, 2024.
5. Services will be provided at the following locations:
 - Booker T. Anderson, 960 South 37th Street
 - Nevin Community Center, 598 Nevin Avenue
 - Parchester Community Center, 900 Williams Drive
 - Sheilds-Reid Community Center, 1410 Kelsey Street
 - Richmond Recreation Complex, 3230 Macdonald Avenue
 - May Valley Community Center, 3530 Morningside Drive

General Requirements:

Contractor shall hold current and adequate insurance.

a) **Experience:**

- A proven history of providing safe transportation to public (especially children).

Required Documents Submitted with Quote

1. Please provide quote on a per bus/trip basis as indicated on the **Quote Sheet**.
2. Provide a total cost of the bus trips.
3. Any other information about your company and the buses that will be used.
4. References-see Page 6 of this document.

QUOTE SHEET

2024 Summer Camp Field Trips

Date	Pick Up Location	Pick up Time	Destination	Leave Destination Time	Capacity	Cost
7/2/24	Parchester 900 Williams Dr Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$1370
7/2/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$1370
7/3/24	Nevin 598 Nevin Ave. Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$1370
7/3/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$1370
7/5/24	May Valley 3530 Morningside Dr Richmond, 94804	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	50 children 10 adults	\$1370
7/5/24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	60 children 10 adults	\$1370
7/10/24	Nevin 598 Nevin Ave. Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$1390
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7/11/24	Parchester 900 Williams Dr Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$1390

7/11 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$1390
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Booker T. Anderson May Valley	9:40am 10:15am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Booker T. Anderson - 3:30pm Return to May Valley 4:00pm	60 children 10 adults	\$1190
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Parchester Shields Reid	10:00am 9:40am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Parchester - 3:30pm Return to Shields Reid 4:00pm	60 children 10 adults	\$1190
7/24 /24	Nevin 598 Nevin Ave. Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$1390
7/24 /24	Booker T Anderson 960 South 47 th St Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$1390
7/25 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$1310
7/25 /24	Parchester 900 Williams Dr Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$1390
7/26 /24	May Valley 3530 Morningside Dr Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	50 children 10 adults	\$1310
7/26 /24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$1310

TOTAL = \$48,520

Required Documents upon Award

Upon award and approval of the contract by the City of Richmond's legal department, the Contractor must sign the purchase of services contract and submit the following documentation. Other documentation may also be needed, and will be noted in the final contract.

- Sign the City's Purchase of Services Contract – Attachment A
- Provide a "Certificate of General Liability Insurance" with an attached "additional insured endorsement" that names the City of Richmond as additional insured. – Attachment B
- Provide a copy of a current "Business License" with the City of Richmond, which will remain in effect for the duration of the project.

Questions

All questions must be submitted via the electronic BidsOnline system on the Q&A tab by 5 p.m. on Feb 16th, 2024. If the City finds it necessary to issue an addendum, prospective Offerors will receive e-mail notification of addendum. Otherwise, answers to questions received will be provided on the Q&A by February 19th, 2024. It is the proposer's responsibility to periodically check the BidsOnline website www.ci.richmond.ca.us/bids for any possible Addenda to the RFP that may have been posted.

Terms

By submitting a quote, as a bidder, declares this quote is made without collusion with any other person, firm or corporation; that bidder has carefully studied the proposed minimum specifications and scope of work and bidder proposes and agrees if this quote is accepted that they will supply and service the City of Richmond.

The City of Richmond reserves the right to reject any or all quotes. In case of default, the City of Richmond may procure its materials/services from other sources and shall hold the original bidder or contractor liable for resulting increased costs. Quantities and optional items listed are the City's best estimate for Quote purposes, actual order quantities and options may vary.

References

All quotes submitted shall be accompanied by three customer references (preferably local Richmond area or other governmental agencies) for whom the bidder has provided a similar scope of work during the past twelve (12) months, of comparable settings, complexities and quantities as required of this request for proposal. These companies will be contacted prior to award of proposal.

1. Name of Business: Salesian College Preparatory
Address: 2851 Salesian Ave, Richmond Ca 94804
Approx. size of company: _____ Dates of service: 2014 - current

Contact person: Chad Nightingale Phone number: (510) 234-4433
E-mail address: cnightingale @ salesian.com

2. Name of Business: Making Waves Academy
Address: 4123 Lakeside Dr. Richmond Ca 94806
Approx. size of company: _____ Dates of service: 2015 - current

Contact person: Cindy Barton Phone number: (510) 262-1511
E-mail address: cbarton @ mwacademy.org

3. Name of Business: City of Oakland
Address: 150 Frank H. Ogawa Plaza Suite #4353 Oakland Ca 94612
Approx. size of company: _____ Dates of service: 2014 - current

Contact person: Hakim McGee Phone number: (510) 238-2311
E-mail address: hmcgee @ oaklandca.gov

4. Headroyce School
4315 Lincoln Ave. Oakland Ca 94602
2014 - current
Brendan Blakely (510) 531-1300 x 2246
bblakely @ headroyce.org

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34566

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: **NET 10**

Group: **SUMMER CAMP**

Depart: **07/02/24** at: **10:00 am** Bus Qty: **2**

Return: **07/02/24** at: **05:00 pm** Passengers: **70**

Type Vehicle:

Purchase Order#: --

Origin:

PARCHESTER VILLAGE

900 WILLIAMS DR

RICHMOND

Destination:

ANTIOCH WATER PARK

4701 LONE TREE WAY

ANTIOCH

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART ANTIOCH

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: **TRACY**
Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Driver Gratuities: \$100.00

Rate Code: 800/100 Fuel Sur Charge: \$220.00

Total Charges: \$2,740.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34567

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:
CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**
Depart: **07/02/24** at: **10:00 am** Bus Qty: **2**
Return: **07/02/24** at: **05:00 pm** Passengers: **70**
Type Vehicle:
Purchase Order#: --

Origin:

SHIELDS REID COMMUNITY CENTER
1410 KELSEY ST
RICHMOND

Destination:

ANTIOCH WATER PARK
4701 LONE TREE WAY
ANTIOCH

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART ANTIOCH

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: **TRACY**
Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Driver Gratuities:	\$100.00
Rate Code:	
800/100	
Fuel Sur Charge:	\$220.00
Total Charges:	\$2,740.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
 Richmond CA 94806

510-964-4476

Charter Quotation

34568

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information
 RICHMOND Fax:
 CITY OF RICHMOND
 3230 MACDONALD AVE
 RICHMOND, CA 94084

Trip Information Payment Terms: NET 10
 Group: **SUMMER CAMP**
 Depart: **07/03/24** at: **10:00 am** Bus Qty: **2**
 Return: **07/03/24** at: **05:00 pm** Passengers: **70**
 Type Vehicle:
 Purchase Order#: --

Origin:
NEVIN COMMUNITY CENTER
598 NEVIN AVE
RICHMOND

Destination:
ANTIOCH WATER PARK
4701 LONE TREE WAY
ANTIOCH

Special Instructions:
TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:
16:00 DEPART ANTIOCH

Terms and Conditions:
 BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
 LESS THAN 24 HRS NOTICE- FULL CHARGE
 ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: TRACY
 Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Driver Gratuities:	\$100.00
Rate Code: 800/100	Fuel Sur Charge: \$220.00
Total Charges: \$2,740.00	

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34569

Printed: 02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND

Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information

Payment Terms: **NET 10**

Group: **SUMMER CAMP**

Depart: **07/03/24** at: **10:00 am** Bus Qty: **2**

Return: **07/03/24** at: **05:00 pm** Passengers: **70**

Type Vehicle:

Purchase Order#: --

Origin:

BOOKER T. ANDERSON
960 S. 47TH ST
RICHMOND

Destination:

ANTIOCH WATER PARK
4701 LONE TREE WAY
ANTIOCH

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART ANTIOCH

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: **TRACY**
Calculated using an Hourly Rate

Driver Gratuities:

\$100.00

Rate Code:

800/100

Fuel Sur Charge:

\$220.00

Total Charges: \$2,740.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34570

Printed: 02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information RICHMOND CITY OF RICHMOND 3230 MACDONALD AVE RICHMOND, CA 94084	Fax:	Trip Information Group: SUMMER CAMP Depart: 07/05/24 at: 10:00 am Bus Qty: 2 Return: 07/05/24 at: 05:00 pm Passengers: 70 Type Vehicle: Purchase Order#: --	Payment Terms: NET 10
---	------	--	------------------------------

Origin: MAY VALLEY 3530 MORNINGSIDE DR RICHMOND	Destination: ANTIOCH WATER PARK 4701 LONE TREE WAY ANTIOCH
---	--

Special Instructions: TROY PORTER E troy.porter@ci.richmond.ca.us	Itinerary: 16:00 DEPART ANTIOCH
--	---

Terms and Conditions: BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR LESS THAN 24 HRS NOTICE- FULL CHARGE ON SPOT CANCELLATION- FULL CHARGE	Transportation Charges and Fees: <table border="1"><thead><tr><th>Item(s):</th><th>Qty:</th><th>Unit:</th><th>Ext:</th></tr></thead><tbody><tr><td>Transportation Charge(s):</td><td>2</td><td>1,100.00</td><td>\$2,200.00</td></tr><tr><td>Local and State Fees:</td><td>2</td><td>110.00</td><td>\$220.00</td></tr><tr><td>Dead Head Charges:</td><td>2</td><td>.00</td><td>\$0.00</td></tr><tr><td>Less Discount -</td><td></td><td></td><td>\$0.00</td></tr></tbody></table>	Item(s):	Qty:	Unit:	Ext:	Transportation Charge(s):	2	1,100.00	\$2,200.00	Local and State Fees:	2	110.00	\$220.00	Dead Head Charges:	2	.00	\$0.00	Less Discount -			\$0.00
Item(s):	Qty:	Unit:	Ext:																		
Transportation Charge(s):	2	1,100.00	\$2,200.00																		
Local and State Fees:	2	110.00	\$220.00																		
Dead Head Charges:	2	.00	\$0.00																		
Less Discount -			\$0.00																		
Beverages: Guide Svc: O/B Meal Hours: 7 Galley: Driver Room: Video TV Live Miles: 0 Card Table: Ice Chest D/H Miles: 0 Sales Rep: TRACY Calculated using an Hourly Rate	Driver Gratuities: \$100.00 Rate Code: 800/100 Fuel Sur Charge: \$220.00 Total Charges: \$2,740.00																				

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34571

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: **NET 10**

Group: **SUMMER CAMP**

Depart: **07/05/24** at: **10:00 am** Bus Qty: **2**

Return: **07/05/24** at: **05:00 pm** Passengers: **70**

Type Vehicle:

Purchase Order#: --

Origin:

RICHMOND RECREATION COMPLEX
3230 MACDONALDS AVE
RICHMOND

Destination:

ANTIOCH WATER PARK
4701 LONE TREE WAY
ANTIOCH

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART ANTIOCH

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: **TRACY**
Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Driver Gratuities: \$100.00

Rate Code: 800/100 Fuel Sur Charge: \$220.00

Total Charges: \$2,740.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters
 3150 Hilltop Mall Rd. #28
 Richmond CA 94806

510-964-4476

Charter Quotation

34572

Printed: 02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information
 RICHMOND Fax:
 CITY OF RICHMOND
 3230 MACDONALD AVE
 RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10
 Group: **SUMMER CAMP**
 Depart: **07/10/24** at: **10:00 am** Bus Qty: **2**
 Return: **07/10/24** at: **05:00 pm** Passengers: **70**
 Type Vehicle:
 Purchase Order#: --

Origin:
NEVIN COMMUNITY CENTER
598 NEVIN AVE
RICHMOND

Destination:
CHARLES M. SCHULZ MUSEUM
2301 HARDIES LANE
SANTA ROSA

Special Instructions:
TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:
16:00 DEPART SANTA ROSA

Terms and Conditions:
 BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
 LESS THAN 24 HRS NOTICE- FULL CHARGE
 ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: **TRACY**
 Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
TOLL X2			\$40.00

Driver Gratuities: \$100.00
 Rate Code: 800/100
 Fuel Sur Charge: \$220.00
Total Charges: \$2,780.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34573

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:
CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — **Payment Terms: NET 10**

Group: **SUMMER CAMP**
Depart: **07/10/24** at: **10:00 am** Bus Qty: **2**
Return: **07/10/24** at: **05:00 pm** Passengers: **70**
Type Vehicle:
Purchase Order#: --

Origin:

BOOKER T. ANDERSON
960 S. 47TH ST
RICHMOND

Destination:

CHARLES M. SCHULZ MUSEUM
2301 HARDIES LANE
SANTA ROSA

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART SANTA ROSA

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages: Guide Svc: O/B Meal Hours: 7
Galley: Driver Room: Video TV Live Miles: 0
Card Table: Ice Chest D/H Miles: 0
Sales Rep: **TRACY**
Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
TOLL X2			\$40.00
Driver Gratuities:			\$100.00
Rate Code: 800/100		Fuel Sur Charge:	\$220.00
Total Charges:			\$2,780.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34574

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:
CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**
Depart: **07/11/24** at: **10:00 am** Bus Qty: **2**
Return: **07/11/24** at: **05:00 pm** Passengers: **70**
Type Vehicle:
Purchase Order#: --

Origin:

PARCHESTER VILLAGE
900 WILLIAMS DR
RICHMOND

Destination:

CHARLES M. SCHULZ MUSEUM
2301 HARDIES LANE
SANTA ROSA

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART SANTA ROSA

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
TOLL X2			\$40.00

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: TRACY
Calculated using an Hourly Rate

Driver Gratuities:	\$100.00
Rate Code: 800/100	Fuel Sur Charge: \$220.00
Total Charges: \$2,780.00	

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34575

Printed: 02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**
Depart: **07/11/24** at: **10:00 am** Bus Qty: **2**
Return: **07/11/24** at: **05:00 pm** Passengers: **70**
Type Vehicle:
Purchase Order#: --

Origin:

SHEILDS REID COMMUNITY CENTER
1410 KELSEY ST
RICHMOND

Destination:

CHARLES M. SCHULZ MUSEUM
2301 HARDIES LANE
SANTA ROSA

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART SANTA ROSA

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
TOLL X2			\$40.00

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: TRACY
Calculated using an Hourly Rate

Driver Gratuities: \$100.00
Rate Code: 800/100
Fuel Sur Charge: \$220.00
Total Charges: \$2,780.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34576

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:
CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**
Depart: **07/18/24** at: **09:40 am** Bus Qty: **2**
Return: **07/18/24** at: **04:00 pm** Passengers: **70**
Type Vehicle:
Purchase Order#: --

Origin:

9:40 BOOKER T. ANDERSON- 960 S. 47TH ST
10:15 MAY VALLEY- 3530 MORNINGSIDE DR
RICHMOND

Destination:

RICHMOND RECREATION COMPLEX
3230 MACDONALD AVE
RICHMOND

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

SHUTTLE 2 GROUPS
9:40 BOOKER T. ANDERSON
10:15 MAY VALLEY COMMUNITY CENTER
15:30 RETURN BOOKER T. ANDERSON
16:00 RETURN MAY VALLEY COMMUNITY CENTER

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	6.5
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: **TRACY**
Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	950.00	\$1,900.00
Local and State Fees:	2	95.00	\$190.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Driver Gratuities: \$100.00
Rate Code: 700/100
Fuel Sur Charge: \$190.00
Total Charges: \$2,380.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34577

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information	
RICHMOND	Fax:
CITY OF RICHMOND 3230 MACDONALD AVE RICHMOND, CA 94084	

Trip Information	Payment Terms: NET 10
Group: SUMMER CAMP	
Depart: 07/18/24 at: 09:40 am	Bus Qty: 2
Return: 07/18/24 at: 04:00 pm	Passengers: 70
Type Vehicle:	
Purchase Order#: --	

Origin:
9:40 PARCHESTER VILLAGE- 900 WILLIAMS DR
10:00 SHEILDS REID- 1410 KELSEY ST
RICHMOND

Destination:
RICHMOND RECREATION COMPLEX
3230 MACDONALD AVE
RICHMOND

Special Instructions:
TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:
SHUTTLE 2 GROUPS
9:40 PARCHESTER VILLAGE
10:00 SHEILDS REID COMMUNITY CENTER
15:30 RETURN PARCHESTER VILLAGE
16:00 RETURN SHEILDS REID COMMUNITY CENTER

Terms and Conditions:				
BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR				
LESS THAN 24 HRS NOTICE- FULL CHARGE				
ON SPOT CANCELLATION- FULL CHARGE				
Beverages:	Guide Svc:	O/B Meai	Hours:	6.5
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0
Sales Rep: TRACY				
Calculated using an Hourly Rate				

Transportation Charges and Fees:			
Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	950.00	\$1,900.00
Local and State Fees:	2	95.00	\$190.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
Driver Gratuities:			\$100.00
Rate Code:		Fuel Sur Charge:	\$190.00
700/100		Total Charges:	\$2,380.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34578

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: **NET 10**

Group: **SUMMER CAMP**

Depart: **07/24/24** at: **10:00 am** Bus Qty: **2**

Return: **07/24/24** at: **05:00 pm** Passengers: **70**

Type Vehicle:

Purchase Order#: --

Origin:

NEVIN COMMUNITY CENTER

598 NEVIN AVE

RICHMOND

Destination:

SAN FRANCISCO ZOO

SLOAT BLVD & UPPER GREAT HIGHWAY

SAN FRANCISCO

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART SF

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: TRACY
Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
TOLL X2			\$40.00
Driver Gratuities:			\$100.00
Rate Code:		Fuel Sur Charge:	\$220.00
800/100			
Total Charges:			\$2,780.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34579

Printed: 02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:
CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**
Depart: **07/24/24** at: **10:00 am** Bus Qty: **2**
Return: **07/24/24** at: **05:00 pm** Passengers: **70**
Type Vehicle:
Purchase Order#: --

Origin:

BOOKER T. ANDERSON
960 S. 47TH ST
RICHMOND

Destination:

SAN FRANCISCO ZOO
SLOAT BLVD & UPPER GREAT HIGHWAY
SAN FRANCISCO

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART SF

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
TOLL X2			\$40.00

Beverages:	Guide Svc:	O/B Meal	Hours:	7
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: TRACY
Calculated using an Hourly Rate

Driver Gratuities: \$100.00
Rate Code: 800/100
Fuel Sur Charge: \$220.00
Total Charges: \$2,780.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34580

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND

Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information

Payment Terms: **NET 10**

Group: **SUMMER CAMP**

Depart: **07/25/24** at: **10:00 am** Bus Qty: **2**

Return: **07/25/24** at: **04:30 pm** Passengers: **70**

Type Vehicle:

Purchase Order#: --

Origin:

SHEILDS REID COMMUNITY CENTER

1410 KELSEY ST

RICHMOND

Destination:

OAKLAND ZOO

9777 GOLF LINKS RD

OAKLAND

Special Instructions:

TROY PORTER

E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART OAKLAND

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR

LESS THAN 24 HRS NOTICE- FULL CHARGE

ON SPOT CANCELLATION- FULL CHARGE

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,050.00	\$2,100.00
Local and State Fees:	2	105.00	\$210.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Beverages: Guide Svc: O/B Meal Hours: **6.5**

Galley: Driver Room: Video TV Live Miles: **0**

Card Table: Ice Chest D/H Miles: **0**

Sales Rep: **TRACY**

Calculated using an Hourly Rate

Driver Gratuities: \$100.00

Rate Code: Fuel Sur Charge: \$210.00

800/100

Total Charges: \$2,620.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34581

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND

Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**

Depart: **07/25/24** at: **10:00 am** Bus Qty: **2**

Return: **07/25/24** at: **05:00 pm** Passengers: **70**

Type Vehicle:

Purchase Order#: --

Origin:

PARCHESTER VILLAGE

900 WILLIAMS DR

RICHMOND

Destination:

SAN FRANCISCO ZOO

SLOAT BLVD & UPPER GREAT HIGHWAY

SAN FRANCISCO

Special Instructions:

TROY PORTER

E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART SF

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages: Guide Svc: O/B Meal Hours: 7
Galley: Driver Room: Video TV Live Miles: 0
Card Table: Ice Chest D/H Miles: 0

Sales Rep: TRACY

Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,100.00	\$2,200.00
Local and State Fees:	2	110.00	\$220.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00
TOLL X2			\$40.00

Driver Gratuities: \$100.00

Rate Code: 800/100 Fuel Sur Charge: \$220.00

Total Charges: \$2,780.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34582

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND Fax:

CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**

Depart: **07/26/24** at: **10:00 am** Bus Qty: **2**

Return: **07/26/24** at: **04:30 pm** Passengers: **70**

Type Vehicle:

Purchase Order#: --

Origin:

MAY VALLEY COMMUNITY CENTER

3530 MORNINGSIDE DR

RICHMOND

Destination:

OAKLAND ZOO

9777 GOLF LINKS RD

OAKLAND

Special Instructions:

TROY PORTER

E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART OAKLAND

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
LESS THAN 24 HRS NOTICE- FULL CHARGE
ON SPOT CANCELLATION- FULL CHARGE

Beverages:	Guide Svc:	O/B Meal	Hours:	6.5
Galley:	Driver Room:	Video TV	Live Miles:	0
Card Table:	Ice Chest		D/H Miles:	0

Sales Rep: **TRACY**

Calculated using an Hourly Rate

Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,050.00	\$2,100.00
Local and State Fees:	2	105.00	\$210.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Driver Gratuities: **\$100.00**

Rate Code: 800/100

Fuel Sur Charge: **\$210.00**

Total Charges: \$2,620.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

3150 Hilltop Mall Rd. #28
Richmond CA 94806

510-964-4476

Charter Quotation

34583

Printed:02/23/24 11:01

Federal Authority: 2766917

State Authority: TCP-0034365

Customer Information

RICHMOND
CITY OF RICHMOND
3230 MACDONALD AVE
RICHMOND, CA 94084

Fax:

Trip Information — Payment Terms: NET 10

Group: **SUMMER CAMP**
Depart: **07/26/24** at: **10:00 am** Bus Qty: **2**
Return: **07/26/24** at: **04:30 pm** Passengers: **70**
Type Vehicle:
Purchase Order#: --

Origin:

RICHMOND RECREATION COMPLEX
3230 MACDONALD AVE
RICHMOND

Destination:

OAKLAND ZOO
9777 GOLF LINKS RD
OAKLAND

Special Instructions:

TROY PORTER
E troy.porter@ci.richmond.ca.us

Itinerary:

16:00 DEPART OAKLAND

Terms and Conditions:

BETWEEN 72 HRS & 24 HRS NOTICE- MIN. 4 HR
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Transportation Charges and Fees:

Item(s):	Qty:	Unit:	Ext:
Transportation Charge(s):	2	1,050.00	\$2,100.00
Local and State Fees:	2	105.00	\$210.00
Dead Head Charges:	2	.00	\$0.00
Less Discount -			\$0.00

Beverages: Guide Svc: O/B Meal Hours: **6.5**
Galley: Driver Room: Video TV Live Miles: **0**
Card Table: Ice Chest D/H Miles: **0**

Sales Rep: **TRACY**

Calculated using an Hourly Rate

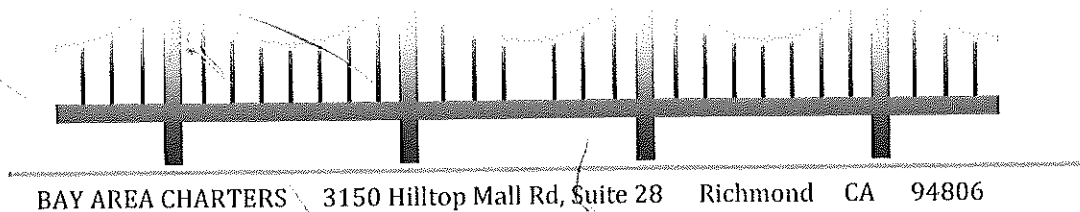
Driver Gratuities: **\$100.00**
Rate Code: 800/100 Fuel Sur Charge: **\$210.00**

Total Charges: \$2,620.00

Please Sign acknowledging your receipt of this confirmation and return a copy to us: _____ Date: _____

Bay Area Charters

Order#:	Trip Dates:	Status:	Customer / Group Name:	Origin:	Destination:	T: Q:	School:	ADA	D-Point:	Total:
Departure Date: 07/02/24										
34566	07/02/24	R	CITY OF RICHMOND	PARCHESTER VILLAGE	ANTIOCH WATER PARK	A 2			BAY	2,740.00
BAY	10:00		SUMMER CAMP	RICHMOND	ANTIOCH	Balance:\$2,740.00				
34567	07/02/24	R	CITY OF RICHMOND	SHIELDS REID COMMUNITY CENTE	ANTIOCH WATER PARK	A 2			BAY	2,740.00
BAY	10:00		SUMMER CAMP	RICHMOND	ANTIOCH	Balance:\$2,740.00				\$5,480.00
Departure Date: 07/03/24										
34568	07/03/24	R	CITY OF RICHMOND	NEVIN COMMUNITY CENTER	ANTIOCH WATER PARK	A 2			BAY	2,740.00
BAY	10:00		SUMMER CAMP	RICHMOND	ANTIOCH	Balance:\$2,740.00				
34569	07/03/24	R	CITY OF RICHMOND	BOOKER T. ANDERSON	ANTIOCH WATER PARK	A 2			BAY	2,740.00
BAY	10:00		SUMMER CAMP	RICHMOND	ANTIOCH	Balance:\$2,740.00				\$5,480.00
Departure Date: 07/05/24										
34570	07/05/24	R	CITY OF RICHMOND	MAY VALLEY	ANTIOCH WATER PARK	A 2			BAY	2,740.00
BAY	10:00		SUMMER CAMP	RICHMOND	ANTIOCH	Balance:\$2,740.00				
34571	07/05/24	R	CITY OF RICHMOND	RICHMOND RECREATION COMPLE	ANTIOCH WATER PARK	A 2			BAY	2,740.00
BAY	10:00		SUMMER CAMP	RICHMOND	ANTIOCH	Balance:\$2,740.00				\$5,480.00
Departure Date: 07/10/24										
34572	07/10/24	R	CITY OF RICHMOND	NEVIN COMMUNITY CENTER	CHARLES M. SCHULZ MUSEUM	A 2			BAY	2,780.00
BAY	10:00		SUMMER CAMP	RICHMOND	SANTA ROSA	Balance:\$2,780.00				
34573	07/10/24	R	CITY OF RICHMOND	BOOKER T. ANDERSON	CHARLES M. SCHULZ MUSEUM	A 2			BAY	2,780.00
BAY	10:00		SUMMER CAMP	RICHMOND	SANTA ROSA	Balance:\$2,780.00				\$5,560.00
Departure Date: 07/11/24										
34574	07/11/24	R	CITY OF RICHMOND	PARCHESTER VILLAGE	CHARLES M. SCHULZ MUSEUM	A 2			BAY	2,780.00
BAY	10:00		SUMMER CAMP	RICHMOND	SANTA ROSA	Balance:\$2,780.00				
34575	07/11/24	R	CITY OF RICHMOND	SHEILDS REID COMMUNITY CENTE	CHARLES M. SCHULZ MUSEUM	A 2			BAY	2,780.00
BAY	10:00		SUMMER CAMP	RICHMOND	SANTA ROSA	Balance:\$2,780.00				\$5,560.00
Departure Date: 07/18/24										
34576	07/18/24	R	CITY OF RICHMOND	9:40 BOOKER T. ANDERSON- 960 S	RICHMOND RECREATION COMPLE	A 2			BAY	2,380.00
BAY	09:40		SUMMER CAMP	RICHMOND	RICHMOND	Balance:\$2,380.00				
34577	07/18/24	R	CITY OF RICHMOND	9:40 PARCHESTER VILLAGE- 900	V RICHMOND RECREATION COMPLE	A 2			BAY	2,380.00
BAY	09:40		SUMMER CAMP	RICHMOND	RICHMOND	Balance:\$2,380.00				\$4,760.00
Departure Date: 07/24/24										
34578	07/24/24	R	CITY OF RICHMOND	NEVIN COMMUNITY CENTER	SAN FRANCISCO ZOO	A 2			BAY	2,780.00
BAY	10:00		SUMMER CAMP	RICHMOND	SAN FRANCISCO	Balance:\$2,780.00				
34579	07/24/24	R	CITY OF RICHMOND	BOOKER T. ANDERSON	SAN FRANCISCO ZOO	A 2			BAY	2,780.00
BAY	10:00		SUMMER CAMP	RICHMOND	SAN FRANCISCO	Balance:\$2,780.00				\$5,560.00



February 23, 2024

RE: The City of Richmond RFP for Bus/Transportation Services Participants of Recreation Summer Camps - Scope of Services

1. Proposal Summary

Bay Area Charters is a charter bus company seeking to provide transportation for the City of Richmond Summer Camps 2024. We have been in business since 2014 and we are also formally known as Eastshore Charter Lines. We have been in the bus transportation industry for over 20 years. We are a women and minority owned small business. Our bus operators are experienced in transporting passengers safely, including children. We have large buses that hold up to 55 passengers and minibuses that hold up to 22-35 passengers. Our fleet has a variety of buses equipped with 3 point seatbelts, central heating and a/c, baggage bins, and overhead compartments for storage space.

We have two main contacts for this proposal:

Tracy Fernandez (510) 964-4476

Melissa Romero (415) 420-3990

2. Profile on the Proposing Firm

Bay Area Charters currently has 11 employees, both full-time and part-time employees. Our employees include bus operators, administrative staff, an onsite mechanic, and bus cleaners. Our main office and bus yard is in Richmond, California. A few of our subcontractors that we do business with include Busloop, United Coach Tours, and Bay Area Executive Transportation, Alexandra Tours, DHarris Tours, Ellie Charters, Bus.Com. They are all bus companies that provide chartered bus transportation like our company.

3. Qualifications of the Firm- See attached

Bay Area Charters has provided bus transportation services for City of Oakland Paratransit for Elderly & Disabled since 2015. We have provided bus transportation for senior centers and other sites for shopping trips, tours, concerts, theatrical plays, and events. We are required to have at least two ADA handicap wheelchair

accessible vehicles to help assist passengers that need to be lifted with a wheelchair or walkers.

Our company also provides transportation for local schools for their Athletics trips and field trips which include all sports games and practices, prom events, senior field trips and Grad Night's to Disneyland, Universal Studios, Santa Cruz Beach Boardwalk, and many local venues. We have provided transportation services for Salesian High School (Richmond), St. Joseph School (Pinole), St. Paul School (San Pablo), St. David School (Richmond), St. John the Baptist (El Cerrito), ASPIRE School of Technology (Richmond), Voices Academy (Richmond), Dover Elementary School (San Pablo), Making Waves Academy (Richmond), Headroyce School (Oakland), College Preparatory School (Oakland), Piedmont High School (Piedmont), Bishop O' Dowd (Oakland), Albany High School, Albany Middle School, Acalanes Unified School District, UC Berkeley, and many other local schools for a number of years.

We have also worked with the City of Richmond in the past. We have provided bus transportation services for their summer camp providing services for all their summer camp locations in Richmond, Ca - transporting them to various sites including snow trips, Antioch Water Park, Six Flags Discovery Kingdom, Six Flags Hurricane Harbor (formally known as Water World), and various sites.

4. Work Plan/Proposal

Our company's goal is to fulfill and accommodate the service needs of the City of Richmond. We have much experience in satisfying the objective and work requirements since we have done similar work for multiple school shuttles. If awarded, we will accept bus requests from the City of Richmond that will need to include the following information- Date of trip, total number of passengers, pickup time, pickup location/address, destination location/address, and departure time from destination. This can be sent via email preferably or over the phone. A Charter Quotation will be sent before confirming the trip, followed by a Confirmation for each trip. Trips will be confirmed a week before each trip. Once the trips are confirmed, a driver will be dispatched the day prior to the trip.

5. Proposed Innovations

We suggest that bus requests be made at least 2-3 weeks in advance to ensure availability. We are very flexible and can even accommodate last-minute requests up to the day before if the trip is needed. There have been cases where we have been able to accommodate trips on the same day in case a site forgets to book a bus, based on availability.

We can confirm trips via phone or email the day prior to each site to confirm the pickup/drop off times and passenger counts. This has been very helpful in our experience to accommodate our client's needs.

As far as marketing to potential and current clients, we suggest promoting the shuttle services to the Richmond area schools directly through flyers, emails, and announcements to ensure the students can utilize this after school program to their benefit.

All our vehicles are equipped with GPS units so we can locate the location of our buses, track how fast the buses are going (mph), and report to our clients the status of their bus.

6. Project Staffing

Our Operations Manager, Tracy Fernandez, oversees dispatching all bus trips. She oversees assigning and scheduling drivers for bus trips daily. Once a bus trip is confirmed, a driver will be assigned their job the day before the trip. Scheduling is based on time frames and locations of the trips as well as availability of drivers. She started working for Eastshore Charter Lines in 2008 and continued with Bay Area Charters when the company moved to Richmond in 2014 to current.

7. Proposal Exceptions

There are no exceptions or requested changes to the City's RFP conditions or requirements.

8. Proposal Costs Sheets and Rates

22 or 30 passenger bus (both are ADA wheelchair accessible)

4-hr minimum = \$650

Each additional Hr = \$100

35 passenger bus (no ADA wheelchair)

4-hr minimum = \$700-800

Each additional Hr = \$100

55 passenger bus (no ADA wheelchair)

4-hr minimum = \$975

Each additional Hr = \$100

In addition to these hourly rates, the following charges may also apply:

Taxes and State Fees = 10% of Transportation Charges

Fuel Surcharges = 10% of Transportation Charges if within 25 miles (local)

Fuel Surcharges = 15%-20% Transportation Charges if outside of 25 miles
(depending on destination of trip will be calculated)

Toll Fees= \$20 (Bay Bridge, Carquinez Bridge, San Rafael Bridge, Golden Gate Bridge, San Mateo Bridge, or Dumbarton Bridge)

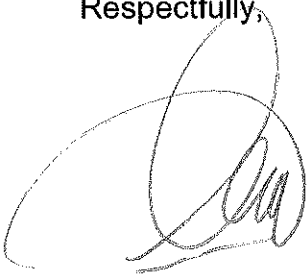
Parking Fees= To be determined depending on location if parking fee is required. Group can avoid these parking fees by allowing the driver to drop the group off and the driver can park somewhere nearby while waiting for the group to be finished.

Driver Gratuity= \$50 for trips under 25 miles

\$75 for trips 25-50 miles

\$100-\$150 for trips over 50 miles (depending how far location is)

Respectfully,

A handwritten signature in black ink, appearing to be 'Tracy Fernandez', written over a large, loopy scribble.

Tracy Fernandez
Melissa Romero

Bay Area Charters Inc.

WWW.BAYAREA-CHARTERS.COM

P 510.520.5401 E chartersbayarea@gmail.com

PUC # PSG0034365



Mailing: P.O. Box 5547 Stockton, CA 95205
888-241-8543

Physical: 4900 E. Mariposa Rd Stockton, CA 95215 209-465-1053

Vol-Ten Corp. d.b.a.

Delta Charter Bus

| TCP 7913A |

Vol-Ten Corporation, dba Delta Charter Bus, is interested in bidding on and providing the services outlined in the Richmond Summer Field Trip RFQ.

Delta Charter Bus has years of experience in the transportation industry, and we've gotten that far by putting safety at the forefront of our services. Our company maintains a fleet of our own buses, which are operated and maintained by our drivers and technicians. We have a long history of providing contract services for schools and school districts, governmental organizations, non-profits, and tourism organizations.

For school districts, we employ a large number of SPAB certified drivers. Our largest clients year-to-year are school districts, and our staff is knowledgeable from top to bottom on the needs of SPAB certifications and school district requirements. At the end of the day, school student transportation is what we do best, and we would love to introduce you to the services we provide.

The total cost for the proposed project is \$41,075.

Thank you,

Shiloh Foust
CEO
Delta Charter Bus



City of Richmond

Community Services Department

Request for Quote For Bus/Transportation Services for Participants of Recreation Summer Camps

Quotes must be submitted
no later than 12:00 p.m.
Friday, February 23, 2024

Any questions regarding this quote should be made via email
to:

Troy Porter
troy_porter@ci.richmond.ca.us
City of Richmond
3230 Macdonald Ave
Richmond, CA 94804

Purpose

The City of Richmond is soliciting Quotes for (RFQ's) for Bus/Transportation companies that are interested and qualified to provide transportation for children to various locations during summer camp. Since our programs are inclusive, transportation must be able to accommodate individuals with disabilities. Our summer program runs for 8 weeks during the summer.

Receipt of Quotes

One copy of RFQ must be submitted no later than 12:00 p.m. February 23, 2024 to:

City of Richmond
Troy Porter
3230 Macdonald Avenue
Richmond, CA 94804

Scope:

1. The Contractor shall provide safe transportation for the participants of the City of Richmond Summer Camp programs.
2. The Contractor shall provide all insurance documentation required.
3. The Contractor shall provide a City of Richmond business license.
4. The Contractor will agree to schedule all requested trips by May 13, 2024.
5. Services will be provided at the following locations:
 - Booker T. Anderson, 960 South 37th Street
 - Nevin Community Center, 598 Nevin Avenue
 - Parchester Community Center, 900 Williams Drive
 - Shields-Reid Community Center, 1410 Kelsey Street
 - Richmond Recreation Complex, 3230 Macdonald Avenue
 - May Valley Community Center, 3530 Morningside Drive

General Requirements:

Contractor shall hold current and adequate insurance.

a) **Experience:**

- A proven history of providing safe transportation to public (especially children).

Required Documents Submitted with Quote

1. Please provide quote on a per bus/trip basis as indicated on the **Quote Sheet**.
2. Provide a total cost of the bus trips.
3. Any other information about your company and the buses that will be used.
4. References-see Page 6 of this document.

*All trips will require two buses to accommodate the ADA requirements listed. The cost is for 2 buses on each trip. The TOTAL cost is listed.

QUOTE SHEET

2024 Summer Camp Field Trips

Date	Pick Up Location	Pick up Time	Destination	Leave Destination Time	Capacity	Cost
7/2/24	Parchester 900 Williams Dr Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2275
7/2/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2275
7/3/24	Nevin 598 Nevin Ave. Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2275
7/3/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$2275
7/5/24	May Valley 3530 Morningside Dr Richmond, 94804	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	50 children 10 adults	\$2275
7/5/24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch, 94531	4:00pm	60 children 10 adults	\$2275
7/10/24	Nevin 598 Nevin Ave. Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2400
7/10/24	Booker T Anderson 960 South 47 th St Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2400
7/11/24	Parchester 900 Williams Dr Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2400

7/11 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$2400
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Booker T. Anderson May Valley	9:40am 10:15am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Booker T. Anderson - 3:30pm Return to May Valley 4:00pm	60 children 10 adults	\$2200
7/18 /24	TWO PICK UPS – SHUTTLE SERVICE Parchester Shields Reid	10:00am 9:40am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Parchester - 3:30pm Return to Shields Reid 4:00pm	60 children 10 adults	\$2200
7/24 /24	Nevin 598 Nevin Ave. Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$2275
7/24 /24	Booker T Anderson 960 South 47 th St Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$2275
7/25 /24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$2200
7/25 /24	Parchester 900 Williams Dr Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$2275
7/26 /24	May Valley 3530 Morningside Dr Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	50 children 10 adults	\$2200
7/26 /24	Richmond Recreation Complex 3230 Macdonald Ave, Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$2200

To meet ADA compliance, all trips require 2 buses (included in quote)

Total: \$41,075

Required Documents upon Award

Upon award and approval of the contract by the City of Richmond's legal department, the Contractor must sign the purchase of services contract and submit the following documentation. Other documentation may also be needed, and will be noted in the final contract.

- Sign the City's Purchase of Services Contract – Attachment A
- Provide a "Certificate of General Liability Insurance" with an attached "additional insured endorsement" that names the City of Richmond as additional insured. – Attachment B
- Provide a copy of a current "Business License" with the City of Richmond, which will remain in effect for the duration of the project.

Questions

All questions must be submitted via the electronic BidsOnline system on the Q&A tab by 5 p.m. on Feb 16th, 2024. If the City finds it necessary to issue an addendum, prospective Offerors will receive e-mail notification of addendum. Otherwise, answers to questions received will be provided on the Q&A by February 19th, 2024. It is the proposer's responsibility to periodically check the BidsOnline website www.ci.richmond.ca.us/bids for any possible Addenda to the RFP that may have been posted.

Terms

By submitting a quote, as a bidder, declares this quote is made without collusion with any other person, firm or corporation; that bidder has carefully studied the proposed minimum specifications and scope of work and bidder proposes and agrees if this quote is accepted that they will supply and service the City of Richmond.

The City of Richmond reserves the right to reject any or all quotes. In case of default, the City of Richmond may procure its materials/services from other sources and shall hold the original bidder or contractor liable for resulting increased costs. Quantities and optional items listed are the City's best estimate for Quote purposes, actual order quantities and options may vary.

References

All quotes submitted shall be accompanied by three customer references (preferably local Richmond area or other governmental agencies) for whom the bidder has provided a similar scope of work during the past twelve (12) months , of comparable settings, complexities and quantities as required of this request for proposal. These companies will be contacted prior to award of proposal.

1. Name of Business: Manteca Unified School District
Address: 647 Spartan Way, Lathrop, CA 95330
Approx. size of company: 24,000 students: Dates of service: August 2021 to present

Contact person: Karen Dell'Osso Phone number: 209) 938-6357
E-mail address: KDelloso@musd.net

2. Name of Business: Mountain House High School
Address: 1090 S. Central Parkway, Mountain House, CA 95391
Approx. size of company: 2000 students Dates of service: August 2021 to present

Contact person: Renee Nunn Phone number: (209) 836-7460 x 3004
E-mail address: Rnunn@lammersvilleusd.net

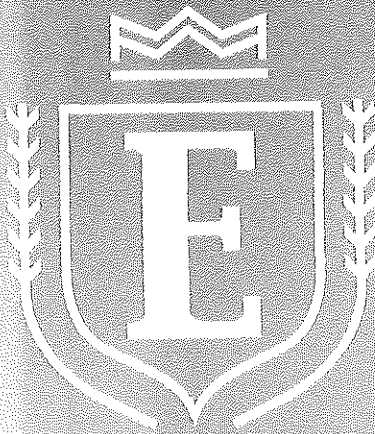
3. Name of Business: Stockton Unified School District
Address: 4600 E Fremont Street, Stockton, CA 95215
Approx. size of company: 36,000 students Dates of service: Jan 2017 to present

Contact person: Victoria Moreno Phone number: (209) 933-7435 x 8206
E-mail address: VNMoreno@stocktonusd.net

Fleet List

UNIT #	YEAR	MAKE	MODEL	VIN
School Bus				
38	2010	INTERNATIONAL	RE300	4DRBWAAR9AA142624
40	2010	INTERNATIONAL	RE300	4DRBWAAR6AA142631
42	2010	INTERNATIONAL	RE300	4DRBWAAR8AA142632
41	2010	INTERNATIONAL	RE300	4DRBWAAR5AA142622
1	2018	THOMAS	EFX-FE	1T88Y9D29J1119994
2	2018	THOMAS	EFX-FE	1T88Y9D22J1119996
3	2018	THOMAS	EFX-FE	1T88Y9D28J1119999
Coach Bus				
151	2013	VOLVO	9700	3CET2S222D5159595
152	2014	VOLVO	9700	3CET2S226E5165370
153	2014	VOLVO	9700	3CET2V221E5164936
154	2016	VOLVO	9700	3CET2V229G5178411
155	2016	VOLVO	9700	3CET2V226G5176101
156	2018	VOLVO	9700	3CET2V929J5189194
3001	2013	TEMSA	TS30	NLTAPLR58D1000065
157	2014	VOLVO	9700	3CET2V226E5166746
201	2015	MCI	J4500	2MG3JM8A2FW067168
202	2015	MCI	J4500	2MG3JM8A4FW067169

6



EPIC LIMOUSINE

City of Richmond
Community Services Department

Requests for Quotes

For Bus/Transportation Services for
Participants of Recreation Summer Camps

Response File

February 21, 2024

epiclimosf.com



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Letter of Transmittal

Dear Mr. Porter,

We are writing to submit our quote in response to the City of Richmond's Request for Quote for Bus/Transportation Services for Participants of Recreation Summer Camps. Epic Limo and Bus is excited about the opportunity to extend our services and contribute to the success of the City's youth programs.

Enclosed with this letter is our detailed quote for the transportation services required by the City of Richmond, as outlined in the Request for Quote (RFQ) document. We have thoroughly reviewed the RFQ's scope and requirements and are confident that Epic Limo and Bus can meet and exceed the expectations for providing safe and reliable transportation for the youth of Richmond.

Our submission includes the quote sheet with our proposed costs, a total cost for all requested trips, additional information about our company and the buses we will deploy for the services, and references as requested. We have ensured that our quote addresses the need for inclusivity and accessibility for individuals with disabilities, as well as the comfort and safety features required for long-distance trips.

Epic Limo and Bus has a proven history of providing safe and dependable transportation services, particularly for children. We take pride in our experienced team and our commitment to the highest safety standards. We understand the importance of adherence to the City of Richmond's guidelines and requirements, and we are prepared to provide all necessary documentation and fulfill the general requirements upon award.

Should you require any further information or clarification regarding our quote please do not hesitate to reach out to me directly by emailing irwan@epiclimosf.com, or by calling 415-794-2049. We are looking forward to the possibility of working with the City of Richmond and contributing to the enriching experiences of the participants of the Youth Outdoor Camp programs.

Sincerely,

Irwandie Tio | Director
Epic Limo and Bus



Quote Sheets

2024 Summer Camp Field Trips

Date	Pick Up Location	Pick up Time	Destination	Leave Destination Time	Capacity	Cost
7/2/24	Parchester 900 Williams Dr Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$ 1982.50
7/2/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$ 1982.50
7/3/24	Nevin 598 Nevin Ave Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$ 1982.50
7/3/24	Booker T Anderson 960 South 47th St Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$ 1982.50
7/5/24	May Valley 3530 Morningside Dr Richmond, 94804	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	50 children 10 adults	\$ 1982.50
7/5/24	Richmond Recreation Complex 3230 Macdonald Richmond	10:00am	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00pm	60 children 10 adults	\$ 1982.50



7/10/24	Nevin 598 Nevin Ave Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$ 2135
7/10/24	Booker T Anderson 960 South 47th St Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$ 2135
7/11/24	Parchester 900 Williams Dr Richmond	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$ 2135
7/11/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Charles M. Schulz Museum 2301 Hardies Ln, Santa Rosa, CA 95403	4:00pm	60 children 10 adults	\$ 2135
7/18/24	TWO PICKUPS – SHUTTLE SERVICE Booker T. Anderson May Valley	9:40am 10:15am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Booker T Anderson 3:30pm Return to May Valley 4:00pm	60 children 10 adults	\$ 1982.50 \$ 1982.50
7/18/24	TWO PICKUPS – SHUTTLE SERVICE Parchester Shields Reid	10:00am 9:40am	Richmond Recreation Complex 3230 Macdonald Ave Richmond, CA	Return to Parchester 3:30pm Return to Shields Reid 4:00pm	60 children 10 adults	\$ 1830 \$ 2135
7/24 /24	Nevin 598 Nevin Ave Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$ 2135



7/24/24	Booker T Anderson 960 South 47th St Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$ 2135
7/25/24	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$ 1982.50
7/25/24	Parchester 900 Williams Dr Richmond	10:00am	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco, CA 94132	4:00pm	60 children 10 adults	\$ 2135
7/26/24	May Valley 3530 Morningside Dr Richmond, 94804	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	50 children 10 adults	\$ 1982.50
7/26/24	Richmond Recreation Complex 3230 Macdonald Richmond	10:00am	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94605	4:00pm	60 children 10 adults	\$ 1982.50

Pricing above is for one 56 passenger Coach Bus and one 23 passengers Minibus each trip.
Total cost for all requested trips **\$ 40,717.50**, pricing includes tax, fuel charge, and tolls fees.



Executive Summary

Overview:

Epic Limo and Bus has been a family-owned venture since 2012 with a focus on safety, reliability, and customer satisfaction. We cater to various needs such as school activity, camps, daily commuters, events, and conferences, prioritizing safety and comfort.

Our Mission:

Epic Limo and Bus mission is to create long-lasting memories by providing high-quality transportation services with friendly and knowledgeable drivers. We strive to provide our guests with a safe, enjoyable, and memorable experience.

Fleet Details:

- Our fleet consists of modern buses equipped with air-conditioning, on-board restrooms, and GPS tracking.
- Regular maintenance and safety checks are conducted to ensure all vehicles meet and exceed industry standards.
- Our fleet ranges in size and capacity, ensuring the ability to accommodate groups small and large with appropriate social distancing measures if required.

Safety Record:

Epic Limo and Bus is committed to the highest safety standards. Our drivers are highly trained professionals with spotless driving records, and our vehicles are equipped with the latest safety features. We conduct background checks on all staff and provide ongoing training in defensive driving and safety protocols.

Experience:

With over 12 years in the transportation industry, we have served numerous schools, non-profits, government agencies, corporate, special events, and conferences. Our expertise extends to managing logistics for various event sizes, ensuring timely and efficient transportation services.



Licensing and Insurance:

- Fully licensed to operate in the state of California and within the City of Richmond.
- Carry comprehensive \$2 million general liability insurance, \$5 million commercial auto insurance, and \$1 million workers compensation insurance.

Customer Satisfaction:

We pride ourselves on our excellent customer service, as reflected in our customer feedback and retention rates. Our 24 hours dedicated customer service team ensures that all trip details are meticulously planned and executed.

Contact Information:

- Irwandie Tio
- Phone: (415) 794 - 2049
- Email: irwan@epiclimosf.com
- Website: www.epiclimosf.com

For more information about our services or to discuss your transportation needs, please contact us. We are eager to add value to the City of Richmond's Youth Recreation Summer Camp programs and look forward to the opportunity to serve your transportation needs.



Fleet

23 Passengers Minibus

Vehicle is equipped with AC, air suspension, USB charging on every row, and leather seats.



56 Passengers Coach

Coach is equipped with AC, overhead and underneath luggage space, and leather seats.





References

All quotes submitted shall be accompanied by three customer references (preferably local Richmond area or other governmental agencies) for whom the bidder has provided a similar scope of work during the past twelve (12) months of comparable settings, complexities and quantities as required of this request for proposal. These companies will be contacted prior to award of proposal.

With over 12 years in the transportation industry, Epic Limo and Bus has served numerous schools, non-profits, and government agencies. Our expertise extends to managing logistics for various event sizes, ensuring timely and efficient transportation services. Epic Limo and Bus has included three (3) references meeting the requirements for this proposal.

1. Name of Business: Vive Church Youth Summer Camps

Address: 2440 Leghorn St, Mountain View CA 94043

Approx. size of company: 2000 Dates of service: July 9, July 19-22, 2023

Contact person: Jackie Lee Phone number: (408) 309-4775

E-mail address: jackie@vivechurch.org

2. Name of Business: Foster City Elementary School

Address: 461 Beach Park Blvd, Foster City, CA 94404

Approx. size of company: 1000 Dates of service: March 21-23 2023, May 2019

Contact person: Kristy Van Ostrand Phone number: (650) 399-5567

E-mail address: kvanostrand@smfc.k12.ca.us

3. Name of Business: Las Positas College

Address: 3000 Campus Hill Dr, Livermore CA 94551

Approx. size of company: 7000 Dates of service: October 21, October 28, and November 10 2023

Contact person: James Giacomazzi Phone number: (916) 710-1600

E-mail address: jgiacomazzi@laspositascollege.edu

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D Harris Tours, Inc.

P.O. Box 5961

Vallejo, CA 94591

415-902-8542 (Main) 707-334-2200 (Dispatch)

707-334-4227 (Billing) 707-557-0306 (Fax)

Customer Portal: <https://dharristours.simpsf.com> EMAIL: juanaharrisdht@att.net

Project Title: RFQ For Bus/Transportation Services for Participants of Recreation Summer Camps

Posted: February 12, 2024 10:11 AM (Pacific)

Bid Due Date: February 23, 2024 12:00 PM (Pacific)

City of Richmond Troy Porter 3230 Macdonald Avenue Richmond, CA 94804

References

1. Name of Business: WCCUSD

Address: 400 Marina Way S Richmond, CA 94804

Approx. size of company: School District

Dates of service: 20 YEARS SERVICE

Contact person: Felisa Ayroso Phone number: 510-231-1197

E-mail address: fayroso@wccusd.net

2. Name of Business: East Bay Regional Park District

Address: 7867 Redwood Road, Oakland, CA 94619

Approx. size of company: Government entity **Dates of service:** 2005-today

Contact person: Elaine Deshaies Phone number: (510)-544-2205

E-mail address: EDeshaies@ebparks.org

3. Name of Business: Golden Gate National Parks Conservancy

Address: 603 Mason St., Presidio San Francisco, CA 94129

Approx. size of company: Government **Dates of service:** 2005-Today

Contact person: Beatriz Yerena Phone number: (415)947 9300

E-mail address: byerena@parksconservancy.org

DATE	Pick Up Location	Pick up Time	Destination	Leave Destination Time	Capacity	Cost/Bus \$	TOTAL /S
7/2/2024	Parcheater 900 Williams Dr Richmond	10:00 AM	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00 PM	60 children 10 adult	900	1800
7/2/2024	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00 AM	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00 PM	60 children 10 adult	900	1800
7/3/2024	Nevin 598 Nevin Ave. Richmond	10:00 AM	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00 PM	60 children 10 adult	900	1800
7/3/2024	Booker T Anderson 960 South 47th St Richmond	10:00 AM	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00 PM	60 children 10 adult	900	1800
7/5/2024	May Valley 3530 Morningside Dr Richmond, 94804	10:00 AM	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00 PM	50 children 10 adult	900	1800
7/5/2024	Richmond Recreation Complex 3230 Macdonald Ave, Richm	10:00 AM	Antioch Waterpark 4701 Lone Tree Way Antioch	4:00 PM	60 children 10 adult	900	1800
7/10/2024	Nevin 598 Nevin Ave. Richmond	10:00 AM	Charles M. Schulz Museum 2301 Hardies Ln, Santa R	4:00 PM	60 children 10 adult	900	1800
7/10/2024	Booker T Anderson 960 South 47th St Richmond	10:00 AM	Charles M. Schulz Museum 2301 Hardies Ln, Santa R	4:00 PM	60 children 10 adult	900	1800
7/11/2024	Parcheater 900 Williams Dr Richmond	10:00 AM	Charles M. Schulz Museum 2301 Hardies Ln, Santa R	4:00 PM	60 children 10 adult	900	1800
7/11/2024	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00 AM	Charles M. Schulz Museum 2301 Hardies Ln, Santa R	4:00 PM	60 children 10 adult	900	1800
7/18/2024	TWO PICK UPS – SHUTTLE SERVICE Booker T. Anderson Ma	9:40am	Richmond Recreation Complex 3230 Macdonald Ave	Return to Parcheater - 3:30pm	60 children 10 adult	950	1900
7/18/2024	TWO PICK UPS – SHUTTLE SERVICE Booker T. Anderson Ma	10:00am	Richmond Recreation Complex 3230 Macdonald Ave	Return to Parcheater - 3:30pm	60 children 10 adult	950	1900
7/24/2024	Nevin 598 Nevin Ave. Richmond	10:00 AM	Richmond Recreation Complex 3230 Macdonald Ave	4:00 PM	60 children 10 adult	900	1800
7/24/2024	Booker T Anderson 960 South 47th St Richmond	10:00 AM	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco	4:00 PM	60 children 10 adult	900	1800
7/25/2024	Shields Reid CC 1410 Kelsey St. Richmond, Ca. 94801	10:00 AM	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco	4:00 PM	60 children 10 adult	900	1800
7/25/2024	Parcheater 900 Williams Dr Richmond	10:00 AM	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94660	4:00 PM	60 children 10 adult	900	1800
7/26/2024	May Valley 3530 Morningside Dr Richmond, 94804	10:00 AM	SF Zoo Sloat Blvd &, Upper Great Hwy, San Francisco	4:00 PM	50 children 10 adult	900	1800
7/26/2024	Richmond Recreation Complex 3230 Macdonald Ave, Richm	10:00 AM	Oakland Zoo 9777 Golf Links Rd, Oakland, CA 94660	4:00 PM	60 children 10 adult	900	1800