



AGENDA REPORT

Public Works

DATE:	May 27, 2025
TO:	Mayor Martinez and Members of the City Council
FROM:	Daniel Chavarria, Director of Public Works Tawfic Halaby, Deputy Director of Public Works – Operations & Maintenance Carl Capistrano, Facilities Maintenance Superintendent
Subject:	Resolution to Award On-call Power Washing Contracts to EcoSanitation and Professional Powerwashing Maintenance.
FINANCIAL IMPACT:	The proposed expenditures for the duration of the three-year contracts plus the one-year optional extensions will be funded from approved Public Works budgets.
PREVIOUS COUNCIL ACTION:	None
STATEMENT OF THE ISSUE:	The Public Works Department requests City Council approval of on-call power washing contracts with EcoSanitation and Professional Powerwashing Maintenance to provide power washing services to the City.
RECOMMENDED ACTION:	ADOPT a resolution to award on-call power washing contracts to EcoSanitation and Professional Powerwashing Maintenance for a three year term beginning on June 1, 2025, and ending on May 31, 2028, each for a total not to exceed amount of \$450,000, for a three-year term, each with two, optional one-year extensions, for a total not to exceed amount of \$150,000 for each optional year - Public Works Department (Carl Capistrano 510-620-6896/Tawfic Halaby 510-620-5482/Daniel Chavarria 510-620-5478).

DISCUSSION:

On October 18, 2024, the City issued a Request for Proposals for Power Washing Service for Buildings and Concrete. On November 19, 2024, the City received five proposals, from Aim to Please, Crystal Clear, EcoSanitation, Professional Powerwashing Maintenance, and Starcare Power Wash.

The proposals were reviewed by Public Works Operations and Maintenance staff and were rated based on criteria outlined in the Request for Proposals. The criteria included experience, qualifications, organizational capacity to be flexible, and cost. Four of the proposals met the solicitation requirements, and were rated as follows: EcoSanitation was rated at 98 points, Professional Powerwashing Maintenance was rated at 92 points, Aim to Please was rated at 84 points, and Starcare Power Wash was rated at 74 points. The fifth firm, Crystal Clear, did not submit requisite documents and was deemed to be non-responsive and was thus disqualified from the rating.

The table below summarizes the ratings for the responsive proposals:

VENDOR NAME	Rater 1	Rater 2	Rater 3	Average
(1) EcoSanitation	100	100	94	98
(2) Professional Powerwashing Maintenance	95	94	86	92
(3) Aim to Please	86	84	84	84
(4) Starcare Power Wash	75	72	71	74

To ensure the highest level of service and to afford additional flexibility for completing work that is needed, staff recommends awarding two on-call power washing contracts, one each to EcoSanitation and Professional Powerwashing Maintenance, for a three year term beginning on June 1, 2025, and ending on May 31, 2028, each for a total not to exceed amount of \$450,000 for the three year term, each with two optional one-year extensions for a total not to exceed amount of \$150,000 for each optional year.

DOCUMENTS ATTACHED:

Attachment 1 – Resolution

Attachment 2 – Proposed EcoSanitation Contract

Attachment 3 – Proposed Professional Powerwashing Maintenance Contract

Attachment 4 – Request for Proposals