



# AGENDA REPORT

Police Department

<b>DATE:</b>	August 19, 2025
<b>TO:</b>	Mayor Martinez and Members of the City Council
<b>FROM:</b>	Bisa French, Chief of Police
<b>SUBJECT:</b>	Contract with Genasys, Inc. for Secured Messaging Services
<b>FINANCIAL IMPACT:</b>	The proposed \$10,000 expenditure is included in the approved Fiscal Year 2025-26 budget, and will be budgeted accordingly in the subsequent fiscal year (Account String: 01191021-400209).
<b>PREVIOUS COUNCIL ACTION:</b>	None.
<b>STATEMENT OF THE ISSUE:</b>	The Police Department is requesting City Council approval to contract with Genasys, Inc.
<b>RECOMMENDED ACTION:</b>	APPROVE a three-year contract with Genasys, Inc. for secure messaging services, from July 1, 2025, to June 30, 2028, in an amount not to exceed \$30,000, which includes a \$4,800 contingency to account for additional users added during the contract term – Police Department (Chief Bisa French 510-621-1802). .

## **DISCUSSION:**

The Richmond Police Department needs a secured message platform to help facilitate internal information sharing. Secured messaging can be used during crisis situations for incident command to disseminate information, agency-wide messaging, team messaging, and direct messaging.

A Request for Proposal (RFP) was posted to PlanetBids from March 7, 2025, to March 28, 2025 (Attachment 1). 631 vendors were automatically notified of this posting, and three responsive bids were received at the time of closing (Attachment 2).

<b>Bidder</b>	<b>Bid Amount</b>	<b>Evaluation (200 Possible Points)</b>
Genasys, Inc.	\$25,000/3 Years	195
eCourtDate	\$36,360/3 Years	100
Aliends	>\$500k/3 Years	0 - Not evaluated

The responsive bid received by Genasys, Inc. complied with all specifications required within the RFP, proposed the lowest contract amount, and received the highest rating during the proposal reviews (Attachments 3 and 4). The responsive proposal received from Aliends was not considered because the proposed contract amount was over \$500,000 for a 3-year contract.

Based on the responsive bid received, City staff recommend a contract with Genasys, Inc., for secured messaging services as outlined in their responsive bid (Attachment 5).

## **DOCUMENTS ATTACHED:**

Attachment 1 – Request for Proposal  
Attachment 2 – PlanetBids Summary  
Attachment 3 – Genasys Proposal  
Attachment 4 – Proposal Evaluations  
Attachment 5 – Original Contract