

Scope of Work


The City of Richmond - Community Crisis Response Program (CCRP) Department is looking for a vendor to build out the inside of (2) 2024 Ford Transit Vans with a 148-inch wheelbase in preparation for the launch of CCRP's mobile crisis unit within the City of Richmond.

The van buildout will be essential to the operations for ROCK responders while out in communities and should be built with efficiency and comfortability in mind for the ROCK responders and the person receiving crisis response services. We are looking for a one-of-a-kind custom built crisis intervention transport van. We look to have custom wood cabinets built in the middle cab area with upper wood and lower wood shelves that will support a microwave, sink, small refrigerator, and 4 tier storage and shelving. Specific materials for finishings can include: maple, bamboo, or similar.

Specifications

The specifications set forth in this RFB are the specific requirements for an internal buildout of two (2) 2024 FORD TRANSIT VANS with a 148" wheelbase and a medium roof for the City of Richmond. The successful bidder shall be responsible for meeting all specifications in this bid. All items listed and installation of said items must be Department of Transportation approved.

The failure of the bidder to complete the Bid Worksheet as provided will result in the rejection of the Bid. The vendor's bid will be for the total amount with taxes and/or fees listed separately that the City of Richmond will be charged as listed below.

Name of Bidding Company:	Glampervan Global LLC
Address:	2400 Filbert St. Unit A4
	Oakland, CA 94607
Authorized signature:	
Printed name:	Andrew Stenken
Title:	Owner / President
Telephone number:	415-696-0087
Fax number:	N/A
Email:	Info@glampervan.us

(2) 2024 FORD TRANSIT VAN BUILD OUT SPECIFICATIONS

	Item No.	DESCRIPTI ON	QTY	Unit Price	TOTAL PRICE
10% Tarif	1	Track Rail Floor System (must be DOT approved)	2	\$5,610.20	\$11,220.40
10% Tarif	2	Removable Seats with swivel adapters (5 per van)	10	\$2,829.09	\$28,290.90
	3	Passenger Swiveling Seats for front cabin	2	\$485.95	\$971.90
	4	Upper cabinets with optional locking doors (2 per van)	4	\$1,545.00	\$6,180.00
	5	Wall Paneling and L-Track system. Finished interior walls and ceiling. Durable and cleanable.	2	\$2,674.75	\$5,349.50
	6	Ceiling Lights	2	\$395.00	\$790.00
	7	Solar paneling (400 watt)	2	\$685.00	\$1,370.00
	8	MaxxAir Ceiling Fans on Roof of Vans (1 per van)	2	\$791.44	\$1,582.88
	9	Crown Molding Material between walls and ceiling	2	\$550.00	\$1,100.00
Gen 2 + 10% Tarif	10	EcoFlow 5kWh Power Independence Kit (Gen 2)	2	\$8,246.00	16,492.00

25% Tarif

11	Webasto 2000 STC Gasoline space heater, heat wrap, thermostat, and accompanying equipment	2	\$1,732.00	\$3,464.00
12	Fiamma F80s Manual Awning 8' extension with poles, brackets, and mounting.	2	\$1,146.30	\$2,292.60
13	Exterior Porch lights w/ custom brackets, wiring and waterproof roof cable passthrough (4 per van)	8	\$174.50	\$1,396.00
14	Acrylic or Polycarbonate Glass Partition with sliding door and lock	2	\$1,042.22	\$2,084.44
15	Galley Cabinets for electrical system containment, Countertop, and storage compartment (for lower storage)	2	\$2,025.80	\$4,051.60
16	Insulation, sound deadening	2	\$735.00	\$1,470.00
17	Roof top air conditioner	2	\$1,599.00	\$3,198.00
18	Microwave, fridge, sink & plumbing system	2	\$2,950.85	\$5,901.70
19	Installation/ Labor (can be hourly or project total	2	\$61,479.52	\$122,959.03

SUBTOTAL	\$220,164.03
SALES TAX @ 9.75%	\$9,477.58
FEES OR OTHER COST	N/A
TOTAL COST	\$229,642.53

Company Overview:

Glampervan has been designing and building high-quality campervans and commercial-use vehicles since 2015. With a strong commitment to craftsmanship, reliability, and functionality, we bring extensive experience and expertise to every project. Our team understands the unique demands of mobile environments and works to deliver durable, purpose-built solutions tailored to our clients' needs. Whether for adventure, business, or community service, Glampervan ensures that every vehicle meets the highest standards of quality and performance.

Glampervan's Scope of Work:

Glampervan will outfit two 2024 Ford Transit vans to serve as mobile crisis response units, designed to provide comfort and essential services to individuals in need. These vans will feature custom-built cabinetry for secure storage, integrated electrical and solar systems for independent power, and essential amenities such as refrigerator, and microwave to support field operations. Additional upgrades include a Webasto gasoline heater and air conditioning for climate control, MaxxAir ceiling fans for ventilation, and removable seating for flexible interior configurations. Built with both efficiency and durability in mind, these vehicles will empower Richmond's ROCK and CCRP teams to operate effectively in the field, delivering vital support to the community.

Price Adjustment Clause:

Due to ongoing fluctuations in the supply chain, influenced by recent policy changes affecting foreign imports, material costs are subject to change. The pricing reflected in this bid document already accounts for current tariff-related increases (Bid Worksheet V3). While Glampervan remains committed to maintaining competitive and affordable pricing, further adjustments may be necessary depending on the timing of contract execution, as additional material pricing fluctuations could arise. We will communicate any changes promptly and work to mitigate their impact while ensuring the quality and reliability of our builds.

Component Additions & Cost Comparison:

In addition to the tariff-related increases, the updated pricing also reflects the inclusion of additional components requested after the original bid submission. These additions include two air conditioning units, two microwave cabinets, two sinks with accompanying plumbing systems, two refrigerators, and the necessary mounting equipment. These items were not part of the original bid worksheet but have now been incorporated into the scope of work and bid document as requested.

These additions represent a substantial upgrade to the original scope. To provide cost context, the next lowest bid at \$213,000 did not include the additional air conditioners, sinks, refrigerators, or microwave cabinets. If we were to add only the material costs of these components to their bid, their new total would rise to \$223,181.47 —very importantly, this is without factoring in labor costs or any pricing adjustments due to tariffs. Once those additional costs are accounted for, their final price would significantly exceed our adjusted bid, making our proposal still easily the most competitive and comprehensive option.