

BID PROPOSAL

August 19, 2025

Prepared for:

Richmond Housing Authority
450 Civic Center Plaza
Richmond, CA 94804

Submitted by:

Bay Hawk Inc.
201 W. Richmond Ave, Suite B
Richmond, CA 94801

Project:

Pavement, Curbing, Sidewalk and Walkway Restoration Services

Contact:

Tony Weston	510-776-5886
Mary Wika	510-432-9366

Number of Employees: 6

Email:

bayhawkinc@aol.com

Organization, Experience, and Qualifications

A Proven Partner in Richmond's Public Works

Bay Hawk Inc. is a General Engineering Contractor incorporated in 1989. For over 30 years, it has served as a cornerstone in the City of Richmond's infrastructure resilience. As a small, locally rooted general contractor, we have built a reputation grounded in responsiveness, technical competence, and an unshakable commitment to the public good. From emergency sewer work to complex utility trenching, our partnerships with municipal agencies have endured because we deliver on time, on budget, and with integrity.

Our company specializes in emergency on-call services that cover a broad range of infrastructure needs. We have been the on-call emergency contractor for Richmond Housing Authority for the past 10 years.

We performed site concrete for Richmond Housing Authority at Triangle Court. The work consisted of Tree Root Removal, Drainage, and Removal and Replacement of Concrete within the Courtyard.

In the past two years, we have completed over 150 concrete repairs and ADA Ramps for the City of Richmond. This work included the removal of trees, stumps, and roots, Arborous reports, removal, and replacement of City Sidewalk and Driveways, Traffic Control and Engineered Traffic Control Plans and Encroachment Permits.

Widespread Reputation Built on Long-Term Trust

One of the hallmarks of our company's success is our longstanding contract with the City of Richmond and the Richmond Housing Authority, which has spanned over a decade and a half. This tenure reflects more than just performance — it signals the trust we've earned in maintaining public safety and infrastructure under pressure. We are not just another contractor on call; we are the first call.

Proposed Approach and Methodology

1. Bidding: Methods Used by Bay Hawk Inc.

At Bay Hawk Inc., our bidding process is designed to ensure transparency, fairness, and competitive pricing — all while prioritizing long-term value over short-term savings. We adhere to a practical, experience-driven approach that allows us to respond swiftly and accurately to bid requests, especially for emergency and on-call public work.

- **Site Evaluation & Scope Analysis:** We begin each bid by carefully reviewing the project scope and, when applicable, conducting a site visit to identify any special conditions or risks that must be factored into pricing.
- **Detailed, Transparent Estimates:** Our bids include itemized costs for labor, materials, equipment, and contingencies. We do not submit artificially low bids that would compromise workmanship or delay completion.
- **Best Materials, No Corners Cut:** We only bid projects with the intent to use **top-tier pipe, fittings, and installation materials**. We never underspend on critical infrastructure components.
- **Experienced Personnel:** Our bids always factor in using **the most experienced tradespeople available** — individuals we know and trust from years of successful projects.
- **Fast Turnaround on Emergencies:** For emergency and on-call work, we maintain a rapid response bidding system with a streamlined review and submission process, ensuring we can mobilize quickly when time is critical.

2. Quality Control: Methods to Ensure High-Quality Workmanship

Quality is the foundation of Bay Hawk's reputation. We ensure superior workmanship through a combination of experienced labor, premium materials, and rigorous oversight throughout every project.

- **Skilled, Proven Labor:** We only assign workers with a demonstrated track record of excellence. Many of our tradespeople have worked with us for years, and we know firsthand the quality they deliver.

Work Experience

Notable Projects:

- City of Richmond – 150+ ADA ramps, tree/stump removals, sidewalks, driveways, encroachment permits, and engineered traffic control plans.
- CCUSD – Site work including drainage, water systems, electrical, manufactured bathrooms, playground installation, concrete, asphalt, and surfacing.
- City of San Francisco – Civic Center Plaza (site utilities, drainage, bathrooms, surfacing); Candlestick Park (storm drain improvements).
- BART – Trenching and conduit installation for switch gear and electrical.
- City of Berkeley – People's Park: basketball and volleyball court construction.
- EBMUD & Stege Sanitary District – On-call emergency sewer repairs.
- Various Bay Area Cities – ADA ramps, slope protection, point repairs, manhole rehabilitation, and concrete restoration.

Key Personnel

- Tony Weston – Field Supervisor, Operator, Estimator, Project Manager. 45 years in the industry; 36 years with Bay Hawk Inc.
- Mary Wika – Estimator, Project Manager, Scheduler, Contract Administration. 45 years in the industry; 36 years with Bay Hawk Inc.
- Romaldo Perez-Velasco – Foreman, Concrete Finisher, Pipe Layer. 30 years in the industry; 20 years with Bay Hawk Inc.
- Victor Magallanes – Safety Coordinator, Concrete Finisher, Pipe Layer. 12 years in the industry; 12 years with Bay Hawk Inc.

Self-Performed Work

Bay Hawk Inc. directly performs the following services:

- Concrete & Masonry
- Temporary Fencing
- Minor Demolition & Offhaul
- Traffic Control (with engineered plans)
- Grading & Earth Work
- Debris Removal
- Paving
- Pumping, Damming & Dewatering
- Emergency & Non-Emergency Repairs

Examples of Self-Performed Work:

- Playgrounds: full site development, grading, paving, and utility installation.
- City sidewalks and ADA ramps: demolition, compaction, new concrete placement, and traffic control.
- Parks and pump stations: temporary fencing, slope stabilization, grading, and paving.
- Emergency repairs: sinkholes, sewer backups, broken water lines, trip hazards, and manhole replacements.

Single Trade Coordination

- Tree Removal – Subcontracted to *Mr. Tree Specialist* for safe removal of trees and stumps prior to sidewalk replacement.
- Fencing – Subcontracted to *Augustine Fence Company* for municipal gates, pump station fencing, and city yard improvements.

Both subcontractors have consistently delivered work on time and within budget.

Conclusion:

Bay Hawk Inc. has exhibited a decades-long dedication to Richmond's infrastructure, delivering safe, reliable, and cost-effective work across a wide range of projects. With a proven record in emergency response and ongoing public works, we remain the first call for critical infrastructure needs.

We appreciate the chance to submit this proposal and look forward to continuing our partnership with the Richmond Housing Authority.

References:

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Deputy Director of Public Works – Operations & Maintenance
City of Richmond
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Kimberly Pruitt
Richmond Housing Authority
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Email: kpruitt@rhaca.org

Work Plan:

Nystrom Village:

Site A: 1300 to 1500 SF

Timeline:

Traffic Control Plan & Permits	2 days
Demo & Form (2) ADA Ramps / Place & Finish	4 days
Demo & Form Sidewalk / Place & Finish	16 days
Grind Sidewalks & Cleanup	2 days

Site B: 1000 to 1300 SF

Traffic Control Plan & Permits	2 days
Demo & Form (2) ADA Ramps / Place & Finish	4 days
Demo & Form Sidewalk / Place & Finish	16 days
Grind Sidewalks & Cleanup	2 days

Site C: 1500 to 2000 SF

Traffic Control Plan & Permits	2 days
Demo & Form (2) ADA Ramps / Place & Finish	4 days
Demo & Form Sidewalk / Place & Finish	18 days
Grind Sidewalks & Cleanup	2 days

Site D: 1500 to 1900 SF

Traffic Control Plan & Permits	2 days
Demo & Form (2) ADA Ramps / Place & Finish	4 days
Demo & Form Sidewalk / Place & Finish	18 days
Grind Sidewalks & Cleanup	2 days

Work Plan:

Hacienda Excess Lot: 175 SF

Timeline:

Traffic Control Plan & Permits

2 days

Demo & Form Sidewalk / Place & Finish

4 days

Proposed Rates and Fees:

Nystrom Village:

All areas A, B, C & D cost per SF for Concrete Sidewalks

Areas (Under 100 SF)	\$33/SF
Areas (Over 100 SF)	\$25/SF
Curb Ramps	\$7,000/EA
Grind Sidewalk up to 2"	\$40/LF
Grind & 2" Overlay	\$4.50/SF
Seal Coat	\$1.50/SF
Striping Stalls	\$45/EA
Striping Basketball Court	\$1,700/EA
AC Patch	\$700/TON
Overlay 2" Basketball Court	\$6.75/SF

Hacienda Excess Lot:

Areas (Over 100 SF)	\$25/SF
Grind & 2" Overlay	\$4.50/SF
Seal Coat	1.50/SF
Striping Stalls	\$45/EA

CITY OF RICHMOND

Sanctuary City Compliance Statement

The undersigned, an authorized agent of Bay Hawk Inc. (hereafter "Contractor"), has had an opportunity to review the requirements of City of Richmond Ordinance 12-18 (hereafter "Sanctuary City Contracting Ordinance" or "SCCO"). Contractor understands and agrees that the City may choose with whom it will maintain business relations and may refrain from contracting with any person or entity that provides Data Broker or Extreme Vetting services to the U.S. Immigration and Customs Enforcement Division of the United States Department of Homeland Security ("ICE"). Contractor understands the meaning of the following terms used in the SCCO:

- a. "Data Broker" means either of the following:
 - i. The collection of information, including personal information about consumers, from a wide variety of sources for the purposes of reselling such information to their customers, which include both private-sector business and government agencies;
 - ii. The aggregation of data that was collected for another purpose from that for which it is ultimately used.
- b. "Extreme Vetting" means data mining, threat modeling, predictive risk analysis, or other similar services."

Contractor understands that it is not eligible to receive or retain a City contract if at the time the Contract is executed, or at any time during the term of the Contract, it provides Data Broker or Extreme Vetting services to ICE.

Contractor further understands and agrees that Contractor's failure to comply with the SCCO shall constitute a material default of the Contract and the City Manager may terminate the Contract and bar Contractor from bidding on future contracts with the City for five (5) years from the effective date of the contract termination.

By executing this Statement, Contractor certifies that it complies with the requirements of the SCCO and that if at any time during the term of the Contract it ceases to comply, Contractor will promptly notify the City Manager in writing. Any person or entity who knowingly or willingly supplies false information in violation of the SCCO shall be guilty of a misdemeanor and subject to a \$1,000 fine.

Based on the foregoing, the undersigned declares under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed this 19th day of August, 2025, at Richmond, California.

Printed Name: Mary Wika Title: President

Signed: [Signature] Date: 8/19/2025

Business Entity: Bay Hawk Inc

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